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Response Summary Document

Bid Request Number	13-15APR22	Organization	Boone County, Missouri, Purchasing
Title	Broadband Dipole Antennas	Bid Creator	Melinda Bobbitt
Description	This is a bid to obtain a Term and Supply contract to purchase Broadband Dipole Antennas for a term period from date of award through April 30, 2023, and may be renewed by the County for up to an additional four (4) one-year periods. Bidders may return paper copy bid responses by postal service, carrier or submit your bid using the IonWave electronic procurement platform. You will complete the Response Form with pricing pages beginning on page 11. You may also upload any attachments that you would like in the "Response Attachments" section. If you complete the line items in Ion Wave, you do not need to complete and upload the Response Form.	Email	MBobbitt@boonecountymmo.org
Bid Type	RFB	Phone	
Issue Date	3/30/2022 02:05:00 PM (CT)	Fax	
Close Date	4/15/2022 02:00:00 PM (CT)		

Responding Suppliers

Name	City	State	Response Submitted	Lines Responded	Response Total
Tessco Incorporated	Hunt Valley	MD	4/15/2022 08:54:16 AM (CT)	0	0
Primus Electronics Corp.	Morris	IL	4/15/2022 01:47:52 PM (CT)	2	5649.83
Technology International, Inc.	Lake Mary	FL	4/15/2022 12:25:29 AM (CT)	2	9258.80
Alive Telecom	MOKENA	IL	4/12/2022 01:36:26 PM (CT)	2	10100.00

Response Notes

Supplier	Line	Notes
Tessco Incorporated	Header	*NOTE: Tessco will use commercially reasonable efforts to maintain the offered pricing until product is purchased by Purchaser. However, if Tessco's discount relationship with its suppliers changes due to factors outside of its control, including but not limited to tariffs, OEM or commodity pricing variability, Tessco will pass any increased cost(s) through to the Purchaser. Freight: Freight for standard ground parcel shipments to be paid by Vendor (\$250 minimum order). Freight for all other shipments (bulk, LTL, air, expedited, etc.) will be paid by customer.
Primus Electronics Corp.	Header	Please note RFI Americas usually stocks these antennas. However, right now their stock is depleted. The dual antennas should be ready to ship mid-May and the single antennas end of July.
Technology International, Inc.	Header	***Please see our Equipment Proposal TII/MO/0422/21841 attached.
Alive Telecom	1	ATC-GD1V20-D-D7
	2	ATC-GD1V40-D7

Response Line Detail

Bid Request Number		13-15APR22											
Specification Responses		Tessco Incorporated			Primus Electronics Corp.		Technology International, Inc.		Alive Telecom				
Line	Description	Mfg	MfgNo	UOM	QTY	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	5.1.a. of Response Form: Item #2.2.1 VHF dual antennas, nominal 3dbi gain each section			EA	1.0000			3545.180000	3545.18	4303.800000	4303.80	4900.000000	4900.00
2	5.1. b. of Response Form: Item #2.2.2 VHF nominal 6dbi gain antenna			EA	1.0000			2104.650000	2104.65	4955.000000	4955.00	5200.000000	5200.00
					Total		0		5649.83		9258.80		10100.00

Response Attribute Detail

Bid Request Number		13-15APR22						
Specification Responses					Tessco Incorporated	Primus Electronics Corp.	Technology International, Inc.	Alive Telecom
Level	Number	Attribute Name	Description	Type	Response	Response	Response	Response
Header	1	Term and Supply Equipment Delivery	5.2. of Response Form: Delivery after receipt of order (# of calendar days)	Numeric	30	14	98	30
Header	2	Percent Discount from List	Provide percent discount from list for any other antennas of similar construction and type, with different performance and application, ordered that is not detailed for line items in bid.	Percentage	20%	20%	0%	25%
Header	3	Deviations from Specifications	Describe any deviation from specifications	Long Text	20% off MSRP all Sinclair and EMR Dipole Antennas; 5% off MSRP for any/all other brand dipole antennas.	Antennas come terminated with 4.3-10 connectors. They will include a low PIM adaptor so you can	None	None

						term with either connector (4.3-10 or 7/16 DIN).The dual antenna from RFI Americas is 5 dBi. The bid specs call for 3.5 dBi. The single antenna from RFI Americas is 5 dBi. The bid specs call for 6 dBi. Specs for the antennas are attached.		
Header	4	Warranty	Describe or attach warranty for antennas	Long Text	Warranties vary by antenna (2-6 yrs); all warranty issues will be facilitated by Tessco through the manufacturer.	one year warranty (an attachment is included)	See TII Proposal	Warranty. Seller warrants that its products are transferred rightfully and with good title; that its products are free from any lawful security interest or other lien or encumbrance unknown to Buyer, and that for a period of two years from the date of Installation or thirty

months from the date of original shipment, whichever period expires first, such products will be free from defects in material and workmanship which arise under proper and normal use and service. Buyer's exclusive remedy hereunder is limited to Seller's repair or replacement (either at its plant or at such other place as may be agreed upon between Seller and Buyer) of such defects at no cost to Buyer. Transportation costs in connection with the return of products to Seller's plant or designated facility shall be paid by Buyer. The provisions of this warranty shall be applicable with respect to any product which Seller repairs or replaces pursuant to it. SELLER MAKES NO WARRANTY EXPRESS OR

IMPLIED, OTHER THAN AS STATED ABOVE. EXPRESSLY EXCLUDED ARE THE IMPLIED WARRANTIES OF MERCHANT ABILITY AND FITNESS FOR PURPOSE. THE FOREGOING SHALL CONSTITUTE ALL OF SELLER'S LIABILITY UNDER THIS WARRANTY WITH RESPECT TO THE PRODUCTS, IN NO EVENT SHALL SELLER BE LIABLE FOR SPECIAL, CONSEQUENTIAL OR INCIDENTAL DAMAGES, INSTALLATION COSTS, LOST REVENUE OR PROFITS, OR ANY OTHER COSTS OF ANY NATURE AS A RESULT OF THE USE OF PRODUCTS MANUFACTURED BY THE SELLER, WHETHER USED IN ACCORDANCE WITH

								INSTRUCTIONS OR NOT. UNDER NO CIRCUMSTANCES SHALL SELLER'S LIABILITY TO BUYER UNDER THIS WARRANTY EXCEED THE ACTUAL SALES PRICE OF THE PRODUCTS PROVIDED HEREUNDER. No representative is authorized to assume for Seller any other liability in connection with the products.
Header	5	Special Conditions	Describe any special conditions that could affect price or delivery of individual items including, but not limited to, any trans-shipment fees, small quantity purchase surcharge, specialized shipping fees, surcharges or special handling costs.	Long Text	*NOTE: Tessco will use commercially reasonable efforts to maintain the offered pricing until product is purchased by Purchaser. However, if Tessco's discount relationship with its suppliers changes due to factors outside of its control, including but not limited to tariffs, OEM or commodity pricing variability, Tessco will pass any	RFI Americas usually stock these antennas. However, right now they will not be available until mid-May for the dual antennas and end of July for the single antennas.	Discount Already Applied	There are standard current shipping costs included per antenna price.

					increased cost(s) through to the Purchaser.Freight: Freight for standard ground parcel shipments to be paid by Vendor (\$250 minimum order). Freight for all other shipments (bulk, LTL, air, expedited, etc.) will be paid by customer.			
Line 1	1	Discount from MHSRP	Discount from MHSRP for Item #2.2.1 VHF dual antennas, nominal 3dbi gain each section	Percentage	20%	33%	0%	25%
Line 1	2	Duration of Discount	State date the discount from list is firm through. Note that it must be firm through at least 4/30/23. For Item #2.2.1 VHF dual antennas, nominal 3dbi gain each section	Date (US)	4/30/2023	4/30/2023	4/30/2023	4/30/2023
Line 1	3	Stocking Level	State the number of units that are typically kept stocked and	Numeric	1	5	10	0

			ready to ship for Item #2.2.1 VHF dual antennas, nominal 3dbi gain each section					
Line 2	1	Discount from MHSRP	Discount from MHSRP for item #2.2.2 VHF nominal 6dbi gain antenna	Percentage	20%	27%	0%	25%
Line 2	2	Duration of Discount	State date the discount from list is firm through. Note that it must be firm through at least 4/30/23. For item #2.2.2 VHF nominal 6dbi gain antenna	Date (US)	4/30/2023	4/30/2023	4/30/2023	4/30/2023
Line 2	3	Stocking Level	State the number of units that are typically kept stocked and ready to ship for item #2.2.2 VHF nominal 6dbi gain antenna	Numeric	1	5	10	0