

**BID TABULATION: 07-29JAN15 -  
Managed Print Services Term and Supply**

	Est. Monthly Usage	Image Quest		Sumner Group LLC d/b/a Image Technologies of Missouri		Da-Com Digital Office Solutions		Data Comm		Office Essentials, Inc.		GFI Digital		
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	
<b>PRICIN</b>														
<b>4.12. YEAR ONE</b>														
4.12.1.	Black & White Prints	100,000	\$0.012000	1,200.00	\$0.014000	1,400.00	\$0.015010	\$1,501.00	\$0.018310	1,831.00	\$0.019900	1,990.00	\$0.021300	2,130.00
4.12.2.	Color Prints	2,000	\$0.120000	240.00	\$0.180000	360.00	\$0.176340	\$352.68	\$0.150000	300.00	\$0.100800	201.60	\$0.222400	444.80
<b>4.12.3.</b>	<b>Total Montly Commitment (4.12.1.+4.12.2.)</b>			<b>1,440.00</b>		<b>1,760.00</b>		<b>\$1,853.68</b>		<b>2,131.00</b>		<b>2,191.60</b>		<b>2,574.80</b>
4.12.4.	Black & White Prints over monthly usage estimate		\$0.012000		\$0.010000		\$0.015010		\$0.018310		\$0.019900		\$0.021300	
4.12.5.	Color Prints over monthly usage estimate		\$0.120000		\$0.145000		\$0.176340		\$0.150000		\$0.100800		\$0.222400	
<b>4.13. YEAR TWO</b>														
4.13.1.	Black & White Prints	100,000	\$0.012180	1,218.00	\$0.014200	1,420.00	\$0.015010	\$1,501.00	\$0.018310	1,831.00	\$0.020300	2,030.00	\$0.022365	2,236.50
4.13.2.	Color Prints	2,000	\$0.121800	243.60	\$0.182700	365.40	\$0.176340	\$352.68	\$0.150000	300.00	\$0.102800	205.60	\$0.233520	467.04
<b>4.13.3.</b>	<b>Total Montly Commitment (4.13.1.+4.13.2.)</b>			<b>1,461.60</b>		<b>1,785.40</b>		<b>\$1,853.68</b>		<b>2,131.00</b>		<b>2,235.60</b>		<b>2,703.54</b>
4.13.4.	Black & White Prints over monthly usage estimate		\$0.012180		\$0.010200		\$0.015010		\$0.018310		\$0.020300		\$0.022365	
4.13.5.	Color Prints over monthly usage estimate		\$0.121800		\$0.147200		\$0.176340		\$0.150000		\$0.102800		\$0.233520	
<b>4.14. YEAR THREE</b>														
4.14.1.	Black & White Prints	100,000	\$0.012480	1,248.00	\$0.014400	1,440.00	\$0.015760	\$1,576.00	\$0.018310	1,831.00	\$0.020700	2,070.00	\$0.023480	2,348.00
4.14.2.	Color Prints	2,000	\$0.124800	249.60	\$0.185400	370.80	\$0.185200	\$370.40	\$0.150000	300.00	\$0.104900	209.80	\$0.245100	490.20
<b>4.14.3.</b>	<b>Total Montly Commitment (4.14.1.+4.14.2.)</b>			<b>1,497.60</b>		<b>1,810.80</b>		<b>\$1,946.40</b>		<b>2,131.00</b>		<b>2,279.80</b>		<b>2,838.20</b>
4.14.4.	Black & White Prints over monthly usage estimate		\$0.012480		\$0.010600		\$0.015760		\$0.018310		\$0.020700		\$0.023480	
4.14.5.	Color Prints over monthly usage estimate		\$0.124800		\$0.151600		\$0.185200		\$0.150000		\$0.104900		\$0.245100	
<b>4.15. YEAR FOUR</b>														
4.15.1.	Black & White Prints	100,000	\$0.012920	1,292.00	\$0.014600	1,460.00	\$0.016550	\$1,655.00	\$0.018310	1,831.00	\$0.021100	2,110.00	\$0.024650	2,465.00
4.15.2.	Color Prints	2,000	\$0.129200	258.40	\$0.188200	376.40	\$0.194500	\$389.00	\$0.150000	300.00	\$0.107000	214.00	\$0.257300	514.60
<b>4.15.3.</b>	<b>Total Montly Commitment (4.15.1.+4.15.2.)</b>			<b>1,550.40</b>		<b>1,836.40</b>		<b>\$2,044.00</b>		<b>2,131.00</b>		<b>2,324.00</b>		<b>2,979.60</b>
4.15.4.	Black & White Prints over monthly usage estimate		\$0.012920		\$0.010600		\$0.016550		\$0.018310		\$0.021100		\$0.024650	
4.15.5.	Color Prints over monthly usage estimate		\$0.129200		\$0.151600		\$0.194500		\$0.150000		\$0.107000		\$0.257300	
<b>4.16. YEAR FIVE</b>														
4.16.1.	Black & White Prints	100,000	\$0.013590	1,359.00	\$0.014800	1,480.00	\$0.017380	\$1,738.00	\$0.018310	1,831.00	\$0.021500	2,150.00	\$0.025880	2,588.00
4.16.2.	Color Prints	2,000	\$0.135600	271.20	\$0.191000	382.00	\$0.204200	\$408.40	\$0.150000	300.00	\$0.109100	218.20	\$0.270100	540.20
<b>4.16.3.</b>	<b>Total Montly Commitment (4.16.1.+4.16.2.)</b>			<b>1,630.20</b>		<b>1,862.00</b>		<b>\$2,146.40</b>		<b>2,131.00</b>		<b>2,368.20</b>		<b>3,128.20</b>
4.16.4.	Black & White Prints over monthly usage estimate		\$0.013560		\$0.010800		\$0.017380		\$0.018310		\$0.021500		\$0.025880	
4.16.5.	Color Prints over monthly usage estimate		\$0.135600		\$0.153900		\$0.204200		\$0.150000		\$0.109100		\$0.270100	
<b>5 years:</b>				<b>7,579.80</b>		<b>9,054.60</b>		<b>9,844.16</b>		<b>10,655.00</b>		<b>11,399.20</b>		<b>14,224.34</b>
<b>RENEWAL PRICING</b>														
4.9.1.1.	% 1st Renewal Period		1.50%		1.50%		0%		0%		2%		5%	
4.9.1.2.	% 2nd Renewal Period		2.50%		1.50%		5%		0%		2%		5%	
4.9.1.3.	% 3rd Renewal Period		3.50%		1.50%		5%		0%		2%		5%	
4.9.1.4.	% 4th Renewal Period		5.00%		1.50%		5%		0%		2%		5%	
<b>COOP</b>														
4.11.	Yes / No		<b>Y</b>		<b>Y</b>		<b>Y</b>		<b>Y</b>		<b>Y</b>		<b>Y</b>	
REFERENCES PROVIDED AS REQUESTED (At least 5 years experience, at least 5 references.) Y/N		N - 5 references provided; No contracts provided have been in effect 5 years		N - 5 references provided, only 2 in effect 5 years		N - 2 references provided; 2+ years experience on each		N - 5 references provided, only 3 in effect 5 years		N - 5 references provided, only 3 in effect 5 years		N - 5 references provided, only 1 in effect 5 years		
<b>COMMENTS</b>		Renewal % reflected in pricing;		Renewal % reflected in pricing;		Renewal % reflected in pricing; <b>Note 1:</b> We cannot work on the following machines for the First Year. We can add them in years 2 and above. Lexmark C720, CS410N, MS410dn, MS510dn, MS810n, MX310dn; *See additional information on bid response; <b>Note 2:</b> Per section 2.4. of the bid, vendor submitted their own written agreement for our review in lieu of using the County's agreement form.		Renewal % reflected in pricing;		Renewal % reflected in pricing;		Renewal % reflected in pricing;		