

MM65 - SODIUM CHLORIDE (BULK) - TERM & SUPPLY

BID TABULATION			North American Salt		Independent Salt		Cargill, Inc.	
Base Bid	Bid Item	Qty- tons	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Sodium Chloride for Pre Fill	1025	\$83.97	\$86,069.25	\$61.24	\$62,771.00	\$86.78	\$88,949.50
	List Name and Source of Supply:		Cote Blanche, La- Compass Minerals		Independent Salt-Kanopolis, Ks		Avery Island Mine, La; Stockpile in St Louis, Mo	
2	Sodium Chloride for Replenishment	8575	\$ 83.97	\$ 720,042.75	\$ 63.24	\$ 542,283.00	\$ 86.78	\$ 744,138.50
	List Name and Source of Supply:		Cote Blanche, La- Compass Minerals		Independent Salt-Kanopolis, Ks		Avery Island Mine, La; Stockpile in St Louis, Mo	
Bid Option for 2nd 12-mo term:	Bid Item		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
3	Sodium Chloride for Pre-Fill	5550	\$ 86.97	\$ 482,683.50	\$ 63.24	\$ 350,982.00	No Bid	
	List Name and Source of Supply:		North Amer Salt- Compass Minerals		Independent Salt-Kanopolis, Ks			
4	Sodium Chloride for Replenishment	3025	\$ 86.97	\$ 263,084.25	\$ 65.24	\$ 197,351.00	No Bid	
	List Name and Source of Supply:		North Amer Salt- Compass Minerals		Independent Salt-Kanopolis, Ks			
5	Restrictions for deliveries less than 100 tons?		25 ton minimum order		NA		N/A	
Renewal Increases								
	Maximum increase for one add'l renewal period- effect 6/1/16 if Bid Option awarded		5.00%		7.00%		TBD	
	Maximum increase for one add'l renewal period- effect 6/1/15 if Bid Option not awarded		5.00%		7.00%		TBD	
	Maximum increase for 2nd add'l renewal period- effect 6/1/16 if Bid Option not awarded		5.00%		7.00%		TBD	
Cooperative-	Cooperative Purchasing for other government entities:		No				No	

Vendor requests amendments

Replenishment orders need topside limit on amt of tonnage that can be ordered w/l 15 calendar day timeframe

Vendor requires Notice of Award within 15 days

MM65 - SODIUM CHLORIDE (BULK) - TERM & SUPPLY

BID TABULATION			Morton Salt		Scotwood Industries		Rock Salt Source, Inc	
Base Bid	Bid Item	Qty- tons	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Sodium Chloride for Pre Fill	1025	\$83.87	\$85,966.75	\$190.50	\$195,262.50	\$89.00	\$91,225.00
	List Name and Source of Supply:		Weeks Island, La		New Mexico Salt- Loving, NM		Rock Salt Source-Compass Minerals	
2	Sodium Chloride for Replenishment	8575	\$ 84.87	\$ 727,760.25	\$ 190.50	\$ 1,633,537.50	\$ 89.00	\$ 763,175.00
	List Name and Source of Supply:		Weeks Island, La		New Mexico Salt- Loving, NM		Rock Salt Source-Compass Minerals	
Bid Option for 2nd 12-mo term:	Bid Item		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
3	Sodium Chloride for Pre-Fill	5550	No Bid				\$ 88.00	\$ 488,400.00
	List Name and Source of Supply:						Rock Salt Source-Compass Minerals	
4	Sodium Chloride for Replenishment	3025	No Bid				\$ 89.00	\$ 269,225.00
	List Name and Source of Supply:						Rock Salt Source-Compass Minerals	
5	Restrictions for deliveries less than 100 tons?		No- 20 ton minimum dump truck delivery		Minimum 25 tons for delivery			
Renewal Increases								
	Maximum increase for one addt'l renewal period- effect 6/1/16 if Bid Option awarded		TBD		5.00%		0.00%	
	Maximum increase for one addt'l renewal period- effect 6/1/15 if Bid Option not awarded		TBD		5.00%		0.00%	
	Maximum increase for 2nd addt'l renewal period- effect 6/1/16 if Bid Option not awarded		TBD		5.00%		5.00%	
Cooperative-	Cooperative Purchasing for other government entities:		No		Yes, within 50 miles of City of Columbia		Yes	

No Bid:
Gunther Salt Co

Prices firm from 7/31/14
thru 5/31/15
Renewal % TBD at time
of renewal

Bid Bond not included with bid