

19-22APR13 - Emergency Vehicle Equipment Installation

BID TABULATION		911 Custom		Wireless USA	
4.7.	PRICING				
4.7.1.	<i>Vehicle #1 - Fully marked Ford Interceptor SUV</i>		\$2,150.00		\$1,690.00
4.7.2.	<i>Vehicle #2 - Fully marked Ford Interceptor SUV with LPR</i>		\$2,250.00		\$1,745.00
4.7.3.	<i>Vehicle #3 - Fully marked Ford Interceptor SUV K9</i>		\$2,400.00		\$1,920.00
4.7.4.	<i>Vehicle #4 - Unmarked Ford Interceptor Sedan Detective vehicle</i>		\$1,200.00		\$960.00
4.7.5.	<i>Vehicle #5 - Covert Ford F-150 undercover vehicle</i>		\$1,200.00		\$855.00
4.7.6.	<i>Vehicle #6 - Covert Ford F0150 undercover vehicle with MDT</i>		\$1,350.00		\$960.00
Totals:			\$10,550.00		\$8,130.00
4.7.7.	<i>% Increased / Decrease 1st Contract Renewal Period</i>	5%	\$11,077.50	2.5%	\$8,333.25
4.7.8.	<i>% Increased / Decrease 2nd Contract Renewal Period</i>	5%	\$11,631.38	2.5%	\$8,541.58
4.8	MISCELLANEOUS				
4.8.1.	<i>Business Hours / Days</i>	Mon-Fri 8-5		Mon-Fri 8-5	
4.8.2.	<i>Address(s) of all shop locations</i>	6970 W. 152nd Terrace, Overland Park, KS 66223		1621 Towne Dr. Suite, C, Columbia, MO 65202	
4.8.3.	<i>Appointments Necessary? Y / N</i>	No		Yes; 2 days advance notice	
4.8.4.	<i>Facility Size:</i>	10,000 SF		3,000 SF	
	<i># of Install Bays</i>	8		1 (holds 3 cars)	
	<i># of Employees</i>	12		8	
4.8.5.	<i>Familiar with LPR technology?</i>	Yes; We are the manufacturer's representatives for ELSAG and do installs weekly		Yes; No customer reference for previous installations	
4.8.6.	<i>Factory trained and certified by Whelen Engineering?</i>	Yes; Copy of certificate attached		Not Certified	
	<i>Authorized installer? / capable of programming Whelen CanTrol system?</i>	Yes / Yes		Not an Whelen authorized installer but has installed Whelen Equipment for 20 years	
4.8.7.	Time to install / upfit in calendar work week days:				
	<i>SUV</i>	10		Approximately 4	
	<i>SUV with LPR</i>	10		Approximately 4	
	<i>K9 SUV</i>	13		Approximately 4	
	<i>Sedan</i>	10		Approximately 2	
	<i>Covert Truck</i>	5		Approximately 2	
	<i>Covert Truck with MDT</i>	7		Approximately 2	
4.8.10.	<i>Coop (Yes or No)</i>	Y		Y	

No Bid: Warner Communications Corp.
BT Services
MO Comm. Electronics, Inc.