Bid Tab	ulation: 55-26	60CT10 - T	elepho	ne Business H GN Hello Direct,	andsets Inc.	S Midwest Teleco			lecom Reseller	8	Liberty Communication			\$	CenturyLink		turyLink		1	TRCA			Black Box			SMO		SMC F	Electric		CMS		Technology Resource		esource Center	of America	
4.8	PRICING	Make Mode	<u>&amp; I</u> el (s	New Price Refurbis rach) Price (er		t not from the	Make &	<u>New</u> Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Ventor	Make & Model		Refurbished Price (each)	Cost to Repair Handset not Parchased from the Awarded Vendor	Make & Model	<u>New</u> Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make &	<u>New</u> Price (cach)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	<u>New</u> Price (each)	Refurbished Price (each)	Cost to Repair <u>Handset not</u> Purchased from the Awarded <u>Vendor</u>			tefurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Mode		Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vender	Make & Prio Model (cac		ed Cost to Regain Handset not Purchased from the Awarded the Awarded
4.8.1.	Centrex M		25				Aastra				As				As				As				As				Handset										
4.8.1.1.	Austra M5008 Singl Phone - Black Austra M5008 Singl	As spec	and or	03.95 \$60.5			Aastra	\$139.00	\$85.00 \$85.00	\$59.00	Specified As	\$104.00	\$84.00 \$84.00	\$69.00	Specified As	\$122.13	\$54.00	No Bid	As Specified As Specified	\$149.00	\$89.00 \$89.00	\$65.00	Specified As	\$117.00	\$57.00 \$57.00	\$40.00 \$40.00	Only Handset	\$16.80	No Bid	No Bid	NT4X40-03 NT4X40-35	\$134.00	\$69.00	\$45.00 A	Specified \$149	307.00	\$65.00
4.8.1.2	Phone - Ash Austra M5208 Singl Phone - Ash	As spec		03.95 \$60.50 116.70 No Bi			Aastra Att Aastra		\$85.00	\$59.00	Specified As Specified		\$84.00	\$69.00 \$69.00	Specified As Specified	\$122.13	\$54.00	No Bid	As	\$149.00	\$89.00 \$94.00	\$65.00 \$75.00	Specified As Specified	\$117.00	\$57.00	\$40.00 \$47.00	Handset	\$16.80 \$16.80	No Bid	No Bid	NT4X40-35 NT4X41-35	\$134.00	\$69.00 \$84.00	0.0.00	Specified \$149	40,1100	
4.8.1.4.	Auto M5208 Sind	feline		16.70 No Bi	i No E		Aastra	\$219.00	\$129.00	\$59.00	As	\$174.00	\$109.00	\$69.00	As		\$78.00	No Bid	As	\$249.00	\$94.00	\$75.00	As	\$198.00	\$65.00	\$47.00	Handset	\$16.80	No Bid	No Bid	NT4X41-03	\$236.00	\$84.00				\$75.00
4.8.1.4.	Phone - Black Austra MS216 Singl Phone - Ash			to Bid \$82.5			Aastra AASTra NT4X44-35	0.000	\$129.00	\$79.00	Specified As Specified		\$109.00	\$69.00	Specified As Specified	\$316.12	\$78.00	No Bid	Specified As Specified		\$94.00	\$75.00	Specified As Specified		\$65.00	\$55.00	Handset	-	No Bid	No Bid	NT4X41-03 NT4X44-35		\$84.00		Specified \$249	477 1100	
4.8.1.6.	Aastra M5216 Singl	feline	·	o Bid \$82.5	No E		Aastra NT4X44.03	6220.00	\$129.00	\$79.00	As Specified	\$264.00	\$184.00	\$69.00	As Specified	\$316.12	\$90.00	No Bid	As Specified	\$349.00	\$135.00	\$80.00	As Specified	\$299.00	\$110.00	\$55.00	Handset Only	\$16.80	No Bid	No Bid	NT4X44-03	\$365.00	\$139.00	\$60.00 A	Specified \$349	0 \$135.00	\$80.00
4.8.1.7.	Phone - Black Austra MS216 Singl	icine As spec					Aastra	\$339.00	\$129.00	\$89.00	As	3204.00			As		\$90.00		As		\$135.00	\$80.00	As	3299.00		\$55.00	Handset				NT4X44-03		\$139.00				
	Phone - Gray	As spec			No E		Aastra	\$339.00			Specified As	\$264.00	\$184.00	\$69.00	Specified As	No Bid		No Bid	Specified As	\$349.00			Specified As	\$299.00	\$110.00		Handset	\$16.80	No Bid	No Bid		\$365.00		\$60.00 A	Specified \$349		
4.8.1.8.	Phone - Black Austra M5316 Singl	As spec		168.83 \$203.5 168.83 \$203.5			Aastra Aastra T4X42-3T	\$339.00	\$129.00	\$89.00	Specified As	\$264.00 \$264.00	\$184.00	\$69.00 \$69.00	Specified As Specified	\$316.12 \$316.12	\$204.00	No Bid	Specified As Specified	\$349.00 \$349.00	\$179.00	\$85.00 \$85.00	Specified As Specified	\$299.00	\$196.00	\$55.00	Only Handset Only	\$16.80	No Bid	No Bid	NT4X42-03	\$306.00	\$205.00	\$65.00 A	Specified \$349		
	Phone - Ash Austra M5316 Singl	As spec					Aastra	\$339.00	\$129.00	\$89.00	Specified As		\$184.00		Specified		\$204.00	No Bid	Specified		\$179.00		Specified		\$196.00			\$16.80	No Bid	No Bid	NT4X42-35	\$306.00	\$205.00				
4.8.1.10.	Phone - Gray	As spec	ified \$2	\$203.5	0 No E		Meridian	\$339.00	\$129.00	\$89.00	Specified	\$264.00	\$184.00	\$69.00	Specified	No Bid	\$204.00	No Bid	Specified	No Bid	No Bid	\$85.00	Specified As	\$299.00	\$196.00	\$55.00	Handset	\$16.80	No Bid	No Bid	NT4X42-93	\$360.00	\$205.00	\$65.00 A	Specified No I	d No Bid	\$85.00
4.8.1.11.	M522 Metidian M Expansion Medule -	mack As spec	ified \$	84.65 No Bi	i No E	Bid N	Meridian Meridian	\$122.00	\$75.00	\$69.00	Specified	\$93.00	\$75.00	\$69.00	Specified	\$91.96	\$78.00	No Bid	Specified	\$109.00	\$74.00	\$80.00	Specified	\$87.00	\$79.00	\$45.00	Handset	No Bid	\$99.68	No Bid	NT4X43-03	\$104.00	\$79.00	\$40.00 A	Specified \$109	\$74.00	\$80.00
4.8.1.12.	M522 Meridian M Expansion Medule - Meridian 5208 - 1	Ash As spec	ified \$	84.65 No Bi	i No E		Meridian NT4X43-85	\$122.00	\$75.00	\$69.00	As Specified	\$93.00	\$75.00	\$69.00	As Specified	\$91.96	\$78.00	No Bid	As Specified	\$109.00	\$74.00	\$80.00	As Specified	\$87.00	\$79.00	\$45.00	Handset	No Bid	\$99.68	No Bid	NT4X43-03	\$104.00	\$79.00	\$40.00 A	Specified \$109	00 \$74.00	\$80.00
4.8.1.13.	Display. 8 programmable line/feature key		ind \$2	16.70 No Bi	i No E		Nortel NT4X41	\$219.00	\$129.00	\$59.00	As Specified	\$176.00	\$115.00	\$69.00	As Specified	\$208.35	\$78.00	No Bid	As Specified	\$249.00	\$94.00	\$75.00	As Specified	\$198.00	\$65.00	\$47.00	Handset	No Bid	\$112.00	No Bid	NT4X41	\$134.00	\$69.00	\$45.00 A	Specified \$249	0 \$94.00	\$75.00
344.0.00	Meridian 5216 - V Display and Heat Capability. 14 programmable it			10.70		764		4217.00	3127.00	457.00	Specifica	3110.00	3113.00	407.00	opecado	3200.33	310.00	10 54	opeenieu	4247.00	374.00	415.00	Speciald	3170.00	345.00	J47.00	Timutet		3112.00	NO DIA		21.54.00	407.00	343.60 A	specifical s247	374.00	415.00
4.8.1.14.	Capability. 14 programmable li feature keys	4 Ine- As spec	ified N	o Bid \$82.5	No E	Bid	Nortel NT4X44	\$339.00	\$129.00	\$79.00	As Specified	\$264.00	\$184.00	\$74.00	As Specified	\$316.12	\$90.00	No Bid	As Specified	\$249.00	\$135.00	\$80.00	As Specified	\$299.00	\$110.00	\$55.00	Handset	No Bid	No Bid	No Bid	NT4X44	\$365.00	\$205.00	\$65.00 A	Specified \$249	\$135.00	\$80.00
	Meridian 5316 – V Display and Hands																																				
4.8.1.15.	Capability, 13 programmable in feature keys	As speci	ified \$2	\$203.5	0 No E	Bid	Nortel NT4X42	\$339.00	\$129.00	\$79.00	As Specified	\$264.00	\$184.00	\$74.00	As Specified	\$316.12	\$204.00	No Bid	As Specified	\$349.00	\$179.00	\$85.00	As Specified	\$299.00	\$196.00	\$55.00	Handset	No Bid	\$240.80	No Bid	NT4X42	\$306.00	\$205.00	\$65.00 A	Specified \$349	0 \$179.00	\$85.00
4.8.2	Centrex M800 Aastra M800	00 Series																																			
4.8.2.1.	Singleline Phor Charcoal Aastra M800	As spec	ified \$	30.56 \$29.99	No F	Bid N	Aastra NT2N02-70	\$48.00	\$39.00	\$30.00	As Specified	\$37.00	\$37.00	No Bid	As Specified	No Bid	\$26.40	No Bid	As Specified	\$49.00	\$42.00	\$35.00	As Specified	\$31.00	No Bid	No Bid	Handset	No Bid	\$20.40	No Bid	NT2N02-12	\$39.00	\$34.00	\$30.00 A	Specified \$49.	0 \$42.00	\$35.00
4.8.2.2.	Singleline Phor Platinum	ne - As spec	ified \$	30.56 \$29.9	No E	Bid N	Aastra NT2N02-66	\$48.00	\$39.00	\$30.00	As Specified	\$37.00	\$37.00	No Bid	As Specified	No Bid	\$42.00	No Bid	As Specified	\$49.00	\$42.00	\$35.00	As Specified	\$31.00	No Bid	No Bid	Handset	No Bid	\$20.40	No Bid	NT2N02-90	\$39.00	\$34.00	\$30.00 A	Specified \$49.	0 \$42.00	\$35.00
4.8.2.3.	Aastra M800 Singleline Phor Black	ne - As spec	ified \$	55.17 \$46.2	No E	Bid N	Aastra NT2N24-03	\$73.00	\$49.00	\$39.00	As Specified	\$59.00	\$55.00	No Bid	As Specified	No Bid	\$46.80	No Bid	As Specified	\$85.00	\$70.00	\$40.00	As Specified	\$59.00	\$46.00	\$40.00	Handset	No Bid	\$20.40	No Bid	NT2N24-03	\$69.00	\$42.00	\$40.00 A	Specified \$85.	0 \$70.00	\$40.00
4.8.2.4.	Aastra M800 Singleline Phor	ne -					Aastra	\$73.00				\$59.00																									\$40.00
4.8.2.4.	Gray Aastra M800 Singleline Phor		intred \$:				Aastra NT2N24-93	\$73.00	\$49.00	\$39.00	As Specified	\$59.00	\$55.00	No Bid	As Specified	No Bid	No Bid	No Bid	As Specified	\$85.00	\$70.00	\$40.00	As Specified	\$59.00	\$46.00	\$40.00	Handset	No Bid	\$20.40	No Bid	NT2N24-93	\$69.00	\$42.00		Specified \$85.		
4.8.2.5.	Ash Centrex M	As spec		55.17 \$46.2	No E	Bid N	NT2N24-35	\$73.00	\$49.00	\$39.00	As Specified	\$59.00	\$55.00	No Bid	As Specified	No Bid	\$66.00	No Bid	As Specified	\$85.00	\$70.00	\$40.00	As Specified	\$59.00	\$46.00	\$40.00	Handset	No Bid	\$20.40	No Bid	NT2N24-35	\$69.00	\$42.00	\$40.00 A	Specified \$85.	0 \$70.00	\$40.00
4.8.3.1.	Aastra 9116 Singleline Phor	ne - Refurb				A	astra 9116-																								A1259-10-05				Specified \$55.		
4.8.3.1.	Charcoal Aastra 9116 Singleline Phor	5	/ N	o Bid \$46.0	No E		70 Jastra 9116-	\$69.00	\$45.00	\$39.00	As Specified	\$48.00	\$46.00	No Bid	As Specified	\$145.16	\$66.00	No Bid	As Specified	\$55.00	\$49.00	No Bid	As Specified	\$47.00	\$40.00	\$40.00	Handset	No Bid	\$16.80	No Bid	A1259-10-05	\$69.00	\$50.00	\$50.00 A	Specified \$55.	0 \$49.00	No Bid
4.8.3.2.	Platinum Aastra 9120 Two	As spec	ified N	o Bid \$46.0	No E	Bid	66 iastra 9120-	\$69.00	\$45.00	\$39.00	As Specified	\$48.00	\$46.00	No Bid	As Specified	\$145.16	\$66.00	No Bid	As Specified	\$55.00	\$49.00	No Bid	As Specified	\$47.00	\$40.00	\$40.00	Handset	No Bid	\$16.80	No Bid	A1259-12-05	\$69.00	\$50.00	\$50.00 A	Specified \$55.	0 \$49.00	No Bid
4.8.3.3.	Phone - Charco	al As spec	ified \$	76.94 No Bi	i No E	Bid	70	\$110.00	\$95.00	\$69.00	As Specified	\$83.00	\$69.00	No Bid	As Specified	\$188.50	\$100.80	No Bid	As Specified	\$109.00	\$89.00	No Bid	As Specified	\$85.00	\$79.00	\$45.00	Handset	No Bid	No Bid	No Bid	A1263-10-05	\$104.00	\$95.00	\$90.00 A	Specified \$109	\$89.00	No Bid
4.8.3.4.	Aastra 9120 Two Phone - Platinis Aastra 9216 Sinek	um As spec	ified \$	76.94 No Bi		Bid	66 65 astra 9216-	\$110.00	\$95.00	\$69.00	As Specified	\$83.00	\$69.00	No Bid	As Specified	\$188.50	\$100.80	No Bid	As Specified	No Bid	No Bid	No Bid	As Specified	\$85.00	\$79.00	\$45.00	Handset	No Bid	No Bid	No Bid	A1263-12-05	\$104.00	\$95.00	\$90.00 A	Specified No I	u 140 Dia	
4.8.3.5.	Phone - Black	k As spec	ified \$1	18.66 No Bi	i No E	Bid	03 iastra 9216-	\$145.00	\$110.00	\$79.00	As Specified	\$119.00	\$84.00	No Bid	As Specified	\$128.92	\$72.00	No Bid	As Specified	\$155.00	\$129.00	\$80.00	As Specified	\$123.00	\$95.00	\$45.00	Handset	No Bid	No Bid	No Bid	NT2N33-03	No Bid	\$95.00	\$60.00 A	Specified \$155	\$129.00	\$80.00
4.8.3.6.	Phone - Ash Austra 9316CV	As spec	ified \$1	18.66 No Bi	i No E	314	35	\$145.00	\$110.00	\$79.00	As Specified	\$119.00	\$84.00	No Bid	As Specified	\$119.71	\$72.00	No Bid	As Specified	\$155.00	\$129.00	\$80.00	As Specified	\$123.00	\$95.00	\$45.00	Handset	No Bid	No Bid	No Bid	NT2N33-35	No Bid	\$95.00	\$60.00 A	Specified \$155	\$129.00	\$80.00
4.8.3.7.	Singleline Phon Black Austra 9316CV	As spec	ified \$1	28.70 \$93.8			NT2N32-03		\$110.00	\$79.00	As Specified	\$126.00	\$84.00	\$69.00	As Specified	\$142.87	\$98.40	No Bid	As Specified	\$175.00	\$145.00	\$85.00	As Specified	\$134.00	\$95.00	\$50.00		No Bid	No Bid	No Bid	NT2N18-03	\$160.00	\$105.00	\$65.00 A	Specified \$175	\$145.00	
4.8.3.8.	Singleline Phone -	- Ash As spec	ified \$1	28.70 \$93.8	No E	Bid N	NT2N32-35	\$165.00	\$110.00	\$79.00	As Specified	\$126.00	\$84.00	\$69.00	As Specified	\$142.87	\$98.40	No Bid	As Specified	\$175.00	\$145.00	\$85.00	As Specified	\$134.00	\$95.00	\$50.00	Handset	No Bid	No Bid	No Bid	NT2N18-35	\$160.00	\$105.00	\$65.00 A	Specified \$175	\$145.00	\$85.00
4.8.3.9.	Austra 9316CV Singleline Phone -	Gray As spec	uncu și	28.70 \$93.8			NT2N32-93	\$165.00	\$110.00	\$79.00	As Specified	\$126.00	\$84.00	\$69.00	As Specified	No Bid	No Bid	No Bid	As Specified	\$175.00	\$145.00	\$85.00	As Specified	\$134.00	\$95.00	\$50.00	Handset	No Bid	No Bid	No Bid	NT2N18-93	\$210.00	\$110.00	\$65.00 A	Specified \$175	5145.00	
4.8.3.10.	Aastra 9417CW1 Line Phone - Bla Aastra 9417CW1			62.55 \$110.0			NT2N36-03	\$199.00	\$135.00	\$79.00	As Specified	\$152.00	\$98.00	\$69.00	As Specified	\$179.00	\$117.60	No Bid	As Specified	\$219.00	\$145.00	\$85.00	As Specified	\$170.00	No Bid	\$50.00	Handset	No Bid	No Bid	No Bid	NT2N36-03	\$210.00	\$145.00	\$65.00 A	Specified \$219		
4.8.3.11.	Line Phone - A Austra PT470	ah As spec	ified \$1	62.55 \$110.0	0 No E	Bid M	NT2N36-35	\$199.00	\$135.00	\$79.00	As Specified	\$152.00	\$98.00	\$69.00	As Specified	\$179.00	\$117.60	No Bid	As Specified	\$219.00	\$145.00	\$85.00	As Specified	\$170.00	No Bid	\$50.00	Handset	No Bid	No Bid	No Bid	NT2N36-35	\$210.00	\$155.00	\$65.00 A	Specified \$219	\$145.00	\$85.00
4.8.3.12.	Speakerphone Charcoal	As spec	ified \$	86.44 No Bi	i No E	Bid	No Bid	No Bid	No Bid	No Bid	As Specified	\$86.00	No Bid	No Bid	As Specified	No Bid	\$102.00	No Bid	As Specified	\$110.00	\$90.00	No Bid	As Specified	\$85.00	No Bid	\$50.00	Handset	No Bid	No Bid	No Bid	756680641	\$105.00	No Bid	\$85.00 A	Specified \$110	\$90.00	No Bid
4.8.4	Contrex H: Wireless Head	ket				Т					[									1								Т				1					
4.8.4.1.	Plantronic	IL10 Jabra 93 Bund 9330	lle \$2	26.80 No Bi	i No E	Bid	C555/HL10 Com60	\$215.00	n/a	No Bid	As Specified	\$252.00	n/a	\$90.00	As Specified	\$262.90	No Bid	No Bid	As Specified	\$249.00	No Bid	No Bid	As Specified	\$217.00	No Bid	No Bid	As Specified	\$237.87	No Bid	No Bid	69702-01 0555/HL10	\$244.00	No Bid	No Bid A	Specified \$249	00 No Bid	No Bid
4.8.4.2.	CS55 Wireles Plantronics Head HL10 Plantroni	dset Heads	set \$1	66.10 No Bi			Headset	\$270.00	n/a	No Bid	As Specified		n/a	\$75.00	As Specified	\$208.97	No Bid	No Bid	As Specified		No Bid	No Bid	As Specified		No Bid				No Bid	No Bid	69700-01	\$195.00	No Bid		Specified \$229		
4.8.4.3	handset Lifter	RHI	L S	41.25 No Bi		Bid	HL1 lifter	\$55.00	n/a	No Bid	As Specified	\$54.00	n/a	n/a	As Specified	\$53.93	No Bid	No Bid 25% (Also, add	As Specified	\$64.00	No Bid	No Bid	As Specified	\$45.00	No Bid	No Bid	As Specified	\$48.31	No Bid	No Bid	60961-11	\$51.00	No Bid	No Bid A	Specified \$64.	0 No Bid	No Bid
4.11.	% Discount From List for any other equipment ordered 4.11. that is not detailed within Max % Increase or Decrease in Pricing for each			u	40%	1 m 6 ·			0%	Mars 77			20%	Mar C 1	F		s / 100/phone shipping)	Mar C 1			0%	Mars 6 1			TBD	Mar 6 1			n/a	Mar 6 1	e en P	n in D 1 1	0%	(f. 1	Duran '	0%	
	4.12. Renewal Period 4.13. Delivery ABO				No Bid Pr	Max % Increase or Decrease in Pricing for each Renewal Period Delivery ARO			0%	Pricing for	6 Increase or Decrease in g for each Renewal Period 2 ry ARO 10 da			Max % Increase or Decrease in Pricing for each Renewal Period			3%	daug Daliyary ARO 2 day				Max % Increase or Decrease in Pricing for each Renewal Period			Max % Increase or Decrease in TBD Pricing for each Renewal Period 3 - 5 days Delivery ARO				2%	Max % Increase or Decrease in Pricing 2% for each Renewal Period			Max % Increase or Decrease in 0% Pricing for each Renewal Period 0 10 days Pelicary ABO			0%	
4.13.	Delivery ARO COOP? (Yes	s or No)			4.	/ days D No C	Delivery ARO COOP ? (Yes or No) Warranty: 25 months replacement on /			3 - 6 days Yes	s Delivery ARO s COOP ? (Yes or No) Warranty: 1 Year Replacement war			10 days Yes atv. Liberty	Delivery ARO COOP ? (Yes or No) Warranty: 1 year replacement warran			Ye	days Delivery ARO 2 day Yes COOP ? (Yes or No) Ye Warranty: Mfg. warranty on New Equipment. 2 yea			2 days Yes	Delivery ARO COOP ? (Yes or No)			3 - 5 days Yes	3 - 5 days Delivery ARO Yes COOP ? (Yes or No)				4 days Delivery ARO Yes COOP ? (Yes or No)			10 days Delivery ARO 2 days Yes COOP ? (Yes or No) Yes			
4.10.	4.10. Warranty: Phones: 18 months; Headsets: 1 yr. No Bids								arranty on Plan		pays shippin	8		,. <b></b> ,	refurbished	on parts only	. Warranty for	new equipment	on Refurbishe	ed	, idu		Waranty: 1	year mfg. or	n new. 5 year i	epair/refurb.	Warranty: 30	days for Ret	furb. Per mfg.	for New	Warranty: 1 ye	ar		w	arranty: New: 1	fg. warranty. Re	furb: 2 year

No Bids Markertek Video Supply Sounds Solutions Columbia Integrated Technologies