BID TABULATION 89-29NOV07 HOSES & FITTINGS TERM & SUPPLY

		Napa Auto Parts	John Henry Foster Co.	Applied Industrial Technologies	Superior Indsutrial Supply
4.8.1.	Hoses, Fittings, and Hydraulic Valves% Discount off Catalog Price	15% (see examples on Page 3 Jober net)	23.8% (sample price sheet supplied)	Hydraulic Hose & Fittings: List Price x .25 multiplier; Hydraulic Adapters: List Price x .20 multiplier	Net 0% (Pricing sheets that includes firm pricing for a year)
4.8.5.	Minimum Order Quantity				
	Hoses	No Minimum	No Minimum	n/a	n/a
	Fittings	No Minimum	No Minimum	n/a	n/a
	Hydraulic Valves	n/a	No Minimum	n/a	n/a
			Same as Bid		
4.8.6.	Return Policy	n/a	Requirements	Call for approval	n/a
4.8.7.	Co-op?	Yes	Yes	Yes	Yes
	Catalog/Price Sheets Submitted				
	w/Bid	No	Yes	No	Yes

<u>No Bids</u> Crown Power Missouri Power Trasmission