

**Bid Tab 10-02MAR06
Digital Photocopiers**

		KOPI	KOPI Alternate (Copier #1 Only)	Da-Com	
4.7	PRICING				
4.7.1	Copier # 1 Base Copier Per Spec in sec 2.3	7662.6 (Gestetner 651)	6472.4 (Gestetner 745)	7328 (Kyocera Mita 5035)	
4.7.2	List Deviations to original Specifications		2.5.6. Stores only 2 jobs 2.3.4. Speed 45 copies/min 2.3.5. 3550 sheet capacity 2.3.9. 80 sheet doc. Feeder	dpi=600 x 600 + 1200 fast print	
4.8	ADD Alternates for Copier #1				
4.8.1	Fully networked copier with scanning capabilities per section 2.4.1. and Print Capability including PDLs Adobe Postscripts 3, PCL6, TIFF, PDF, Automatic PDL sensing and switching	3,160.00	1,933.00	1,320.00	
	Identify Memory Included	128 MB RAM & 40 GB HDD	128 MB RAM & 40 GB HDD	64 MB RAM & 20 GB HDD	
	Identify Memory Expansion Capabilities	RAM Upgrade to 384 MB	RAM Upgrade to 384 MB	20 GB Printer HDD (\$359.00)	
4.8.2.	Large Capacity Paper Deck	1,020.80	712.80	Included	
	Please specify paper capacity	4000 Sheets	1,500.00	3,000.00	
	Finishers				
4.8.3.	Finisher with the capability to staple in top corner (30 sheets)	1,557.60	818.40	870.00	
4.8.4.	Finisher with the capability to staple in multiple positions	1557.60 (Same product as above)	1,540.00	1,600.00	
4.8.5.	Finisher with the capability to staple in multiple positions and equipped with a saddle finisher per section 2.4.5.	2,579.50	2,365.00	1,740.00	
4.8.6.	Puncher Unit capable of making 2 or 3 hole punches	395.00	395.00	Included w/4.8.4. & 4.8.5.	
4.8.7.	Fax per specifications in section 2.4.7.	N/A	568.70	693.00	
	TOTAL OF ALL ADD ALTERNATES (4.8.1.-4.8.7.)	8,712.90	8,332.90	N/A-not all can be combined	
4.9.	Annual Maintenance				Overage Cost
4.9.1	Annual Number of Copies (Contract Year 1)				
4.9.1	200,000	930.82	1,460.00	1,580.00	0.0079
4.9.2	250,000	1,163.53	1,825.00	1,975.00	0.0079
4.9.3	300,000	1,396.23	2,190.00	2,370.00	0.0079
4.9.4	350,000	1,628.94	2,555.00	2,625.00	0.0075
	Annual Number of Copies (Contract Year 2)				
4.9.5	200,000	930.82	1,460.00	1,640.00	0.0082
4.9.6	250,000	1,163.53	1,825.00	2,050.00	0.0082
4.9.7	300,000	1,396.23	2,190.00	2,460.00	0.0082
4.9.8	350,000	1,628.94	2,555.00	2,765.00	0.0079
	Annual Number of Copies (Contract Year 3)				
4.9.9	200,000	930.82	1,460.00	1,740.00	0.0087
4.9.10	250,000	1,163.53	1,825.00	2,175.00	0.0087
4.9.11	300,000	1,396.23	2,190.00	2,610.00	0.0087
4.9.12	350,000	1,628.94	2,555.00	2,905.00	0.0083

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		KOPI	KOPI Alternate (Copier #1 Only)	Da-Com	
	Annual Number of Copies (Contract Year 4)				
4.9.13	200,000	930.82	1,460.00	1,840.00	0.0092
4.9.14	250,000	1,163.53	1,825.00	2,300.00	0.0092
4.9.15	300,000	1,396.23	2,190.00	2,760.00	0.0092
4.9.16	350,000	1,628.94	2,555.00	3,045.00	0.0087
	Annual Number of Copies (Contract Year 5)				
	200,000	930.82	1,460.00	1,920.00	0.0096
4.9.17	250,000	1,163.53	1,825.00	2,400.00	0.0096
4.9.18	300,000	1,396.23	2,190.00	2,880.00	0.0096
4.9.19	350,000	1,628.94	2,555.00	3,185.00	0.0091
	Annual Number of Copies (Contract Year 6)				
4.9.20	200,000	930.82	1,460.00	2,020.00	0.0101
4.9.21	250,000	1,163.53	1,825.00	2,525.00	0.0101
4.9.22	300,000	1,396.23	2,190.00	3,030.00	0.0101
4.9.23	350,000	1,628.94	2,555.00	3,360.00	0.0096
	Annual Number of Copies (Contract Year 7)				
4.9.25	200,000	930.82	1,460.00	2,120.00	0.0106
4.9.26	250,000	1,163.53	1,825.00	2,650.00	0.0106
4.9.27	300,000	1,396.23	2,190.00	3,180.00	0.0106
4.9.28	350,000	1,628.94	2,555.00	3,535.00	0.0101
	Overage Cost	.0062	.0073		
		(for all years & # of copies)	(for all yrs and # of copies)		
4.10.	Describe Warranty including length and features	None	None	Included in Svc Agreement	
4.11	Annual Copy Rating	2,100,000	1,200,000.00	1,800,000.00	
4.12	Warm up time	30 Seconds	20 Seconds	25 Seconds	
4.13	COPIER # 2 Price	6472.4 (Gestetner 745)		7218 (Kyocera Mita 5035)	
4.13.1	List any deviations to original Specifications	2.5.6. Stores 2 jobs only		600 x 600 dpi, 1200 Fast Print	
4.14	ADD Alternates for Copier # 2				
4.14.1	Fully networked copier with scanning capabilities per section 2.6.1. and Print Capability including PDLs Adobe Postscripts 3, PCL6, TIFF, PDF, Automatic PDL sensing and switching	1,933.00		1,320.00	
	Identify Memory Included	128 MB RAM & 40 GB HDD		64MB RAM & 20 GB	
	Capabilities	RAM Upgrade to 384 MB		20 GB (Prints)-\$359.00	
4.14.2	Large Capacity Paper Deck	712.80		N/A w/ extra cassettes	
	Please specify paper capacity	1500 Sheets		1,000	
4.14.3	Upgrade Document Feeder to a 50 sheet capacity	Standard		Included	

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		KOPI	KOPI Alternate (Copier #1 Only)	Da-Com	
Finishers					
4.14.4	Finisher with the capability to staple in top corner (30 sheets)	818.40		870.00	
4.14.5	Finisher with the capability to staple in multiple positions	1,540.00		1,600.00	
4.14.6	Finisher with the capability to staple in multiple positions and equipped with a saddle finisher per section 2.6.6.	2,365.00		1,740.00	
4.14.7	Puncher Unit capable of making 2 or 3 hole punches	395.00		Included in 4.14.5. & 4.14.6.	
4.14.8	Fax per specifications in section 2.6.8.	568.70		693.00	
	Please describe any responsibilities of the County to complete installation of fax.	Phone line close to copier		line within 10ft of copier	
4.15	TOTAL OF ALL ADD ALTERNATES (Section 4.14.1.-4.14.8.)	8,332.90		6,223.00	
Annual Maintenance					
Annual Number of Copies (Contract Year 1)					
4.15.1	200,000	1,460.58		1,580.00	0.0079
4.15.2	250,000	1,825.73		1,975.00	0.0079
4.15.3	300,000	2,190.87		2,370.00	0.0079
Annual Number of Copies (Contract Year 2)					
4.15.4	200,000	1,460.58		1,640.00	0.0082
4.15.5	250,000	1,825.73		2,050.00	0.0082
4.15.6	300,000	2,190.87		2,460.00	0.0082
Annual Number of Copies (Contract Year 3)					
4.15.7	200,000	1,460.58		1,740.00	0.0087
4.15.8	250,000	1,825.73		2,175.00	0.0087
4.15.9	300,000	2,190.87		2,610.00	0.0087
Annual Number of Copies (Contract Year 4)					
4.15.10	200,000	1,460.58		1,840.00	0.0092
4.15.11	250,000	1,825.73		2,300.00	0.0092
4.15.12	300,000	2,190.87		2,760.00	0.0092
Annual Number of Copies (Contract Year 5)					
4.15.13	200,000	1,460.58		1,920.00	0.0096
4.15.14	250,000	1,825.73		2,400.00	0.0096
4.15.15	300,000	2,190.87		2,880.00	0.0096
Annual Number of Copies (Contract Year 6)					
4.15.16	200,000	1,460.58		2,020.00	0.0101
4.15.17	250,000	1,825.73		2,525.00	0.0101
4.15.18	300,000	2,190.87		3,030.00	0.0101
Annual Number of Copies (Contract Year 7)					
4.15.19	200,000	1,460.58		2,120.00	0.0106
4.15.20	250,000	1,825.73		2,650.00	0.0106
4.15.21	300,000	2,190.87		3,180.00	0.0106

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		KOPI	KOPI Alternate (Copier #1 Only)	Da-Com	
	Overage Cost	.0073 (for all years and # of copies)			
4.16	Describe Warrenty including length and features	None		Included in svc agreement	
4.17	Annual Copy Rating	1,000,000.00		1,800,000	
4.18	Warm up time	20 Seconds		25 Seconds	
4.19	Trade in Information	150.00 for each one		0 for both	
4.20	STAPLES Provide a fixed price below for staples for each copy machine bid				
	Copier # 1	32.50/5000		Depends on Size of Finisher	
	Copier #2	32.50/5000		Depends on Size of Finisher	
4.23	COOP	Yes		Yes	
4.24	ARO	15 Days		14 Days	

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		Ikon Office Solutions	Ikon Office Solutions (Alternate)
4.7	PRICING		
4.7.1	Copier # 1 Base Copier Per Spec in sec 2.3	6310 (Canon IR 5570)	6716 (Ricoh Aficio 2051)
4.7.2	List Deviations to original Specifications		
4.8	ADD Alternates for Copier #1		
4.8.1	Fully networked copier with scanning capabilities per section 2.4.1. and Print Capability including PDLs Adobe Postscripts 3, PCL6, TIFF, PDF, Automatic PDL sensing and switching	1,928.24	1,475.00
	Identify Memory Included	512 MB RAM/20 GB HDD	384 MB RAM/40 GB HDD
	Identify Memory Expansion Capabilities	N/A	N/A
4.8.2.	Large Capacity Paper Deck	1,482.35	756.00
	Please specify paper capacity	3500 Sheets	4000 Sheets
	Finishers		
4.8.3.	Finisher with the capability to staple in top corner (30 sheets)	1,983.33	1,134.00
4.8.4.	Finisher with the capability to staple in multiple positions	1,983.33	1,134.00
4.8.5.	Finisher with the capability to staple in multiple positions and equipped with a saddle finisher per section 2.4.5.	2,964.71	2,071.00
4.8.6.	Puncher Unit capable of making 2 or 3 hole punches	476.47	340.00
4.8.7.	Fax per specifications in section 2.4.7.	600.00	N/A
	TOTAL OF ALL ADD ALTERNATES (4.8.1.-4.8.7.)	9,435.10	5,776.00
4.9.	Annual Maintenance		
4.9.1	Annual Number of Copies (Contract Year 1)		
4.9.1	200,000	898.00	898.00
4.9.2	250,000	1,225.00	1,225.00
4.9.3	300,000	1,347.00	1,347.00
4.9.4	350,000	1,571.50	1,571.50
	Annual Number of Copies (Contract Year 2)		
4.9.5	200,000	898.00	898.00
4.9.6	250,000	1,225.00	1,225.00
4.9.7	300,000	1,347.00	1,347.00
4.9.8	350,000	1,571.50	1,571.50
	Annual Number of Copies (Contract Year 3)		
4.9.9	200,000	898.00	898.00
4.9.10	250,000	1,225.00	1,225.00
4.9.11	300,000	1,347.00	1,347.00
4.9.12	350,000	1,571.50	1,571.50

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		Ikon Office Solutions	Ikon Office Solutions (Alternate)
	Annual Number of Copies (Contract Year 4)		
4.9.13	200,000	898.00	898.00
4.9.14	250,000	1,225.00	1,225.00
4.9.15	300,000	1,347.00	1,347.00
4.9.16	350,000	1,571.50	1,571.50
	Annual Number of Copies (Contract Year 5)		
	200,000	898.00	898.00
4.9.17	250,000	1,225.00	1,225.00
4.9.18	300,000	1,347.00	1,347.00
4.9.19	350,000	1,571.50	1,571.50
4.9.20	Annual Number of Copies (Contract Year 6)		
4.9.21	200,000	898.00	898.00
4.9.22	250,000	1,225.00	1,225.00
4.9.23	300,000	1,347.00	1,347.00
4.9.24	350,000	1,571.50	1,571.50
	Annual Number of Copies (Contract Year 7)		
4.9.25	200,000	898.00	898.00
4.9.26	250,000	1,225.00	1,225.00
4.9.27	300,000	1,347.00	1,347.00
4.9.28	350,000	1,571.50	1,571.50
	Overage Cost	.00449 for all years & copies	.00449 for all years & copies
4.10.	Describe Warranty including length and features	None	None
4.11	Annual Copy Rating	2,640,000.00	1,800,000
4.12	Warm up time	30 Seconds	30 Seconds
4.13	COPIER # 2 Price	4832.00 (Canon IR 4570)	5662.00 (Ricoh Aficio 3045)
4.13.1	List any deviations to original Specifications		
4.14	ADD Alternates for Copier # 2		
4.14.1	Fully networked copier with scanning capabilities per section 2.6.1. and Print Capability including PDLs Adobe Postscripts 3, PCL6, TIFF, PDF, Automatic PDL sensing and switching	1,900.00	1,598.00
	Identify Memory Included	512 MB RAM/20 GB HDD	384 MB RAM/40 GB HDD
	Capabilities	N/A	N/A
4.14.2	Large Capacity Paper Deck	1,391.00	678.00
	Please specify paper capacity	2500 Sheets	1500 Sheets
4.14.3	Upgrade Document Feeder to a 50 sheet capacity	Standard	80 Sheet Standard

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		Ikon Office Solutions	Ikon Office Solutions (Alternate)
Finishers			
4.14.4	Finisher with the capability to staple in top corner (30 sheets)	735.00	683.00
4.14.5	Finisher with the capability to staple in multiple positions	1,600.00	1,313.00
4.14.6	Finisher with the capability to staple in multiple positions and equipped with a saddle finisher per section 2.6.6.	2,363.00	1,857.00
4.14.7	Puncher Unit capable of making 2 or 3 hole punches	above)	4.14.6. above)
4.14.8	Fax per specifications in section 2.6.8.	588.00	502.00
	Please describe any responsibilities of the County to complete installation of fax.	phone line close to copier	phone line close to copier
4.15	TOTAL OF ALL ADD ALTERNATES (Section 4.14.1.-4.14.8.)	9,148.00	6,990.00
Annual Maintenance			
Annual Number of Copies (Contract Year 1)			
4.15.1	200,000	1,220.00	1,220.00
4.15.2	250,000	1,525.00	1,525.00
4.15.3	300,000	1,830.00	1,830.00
Annual Number of Copies (Contract Year 2)			
4.15.4	200,000	1,220.00	1,220.00
4.15.5	250,000	1,525.00	1,525.00
4.15.6	300,000	1,830.00	1,830.00
Annual Number of Copies (Contract Year 3)			
4.15.7	200,000	1,220.00	1,220.00
4.15.8	250,000	1,525.00	1,525.00
4.15.9	300,000	1,830.00	1,830.00
Annual Number of Copies (Contract Year 4)			
4.15.10	200,000	1,220.00	1,220.00
4.15.11	250,000	1,525.00	1,525.00
4.15.12	300,000	1,830.00	1,830.00
Annual Number of Copies (Contract Year 5)			
4.15.13	200,000	1,220.00	1,220.00
4.15.14	250,000	1,525.00	1,525.00
4.15.15	300,000	1,830.00	1,830.00
Annual Number of Copies (Contract Year 6)			
4.15.16	200,000	1,220.00	1,220.00
4.15.17	250,000	1,525.00	1,525.00
4.15.18	300,000	1,830.00	1,830.00
Annual Number of Copies (Contract Year 7)			
4.15.19	200,000	1,220.00	1,220.00
4.15.20	250,000	1,525.00	1,525.00
4.15.21	300,000	1,830.00	1,830.00

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		Ikon Office Solutions	Ikon Office Solutions (Alternate)
	Overage Cost	.0061 for all years & # of copies	.0061 for all years & copies
4.16	Describe Warrenty including length and features	None	None
4.17	Annual Copy Rating	2,040,000	960,000
4.18	Warm up time	30 Seconds	20 Seconds
4.19	Trade in Information	0 for both	0 for both
4.20	STAPLES Provide a fixed price below for staples for each copy machine bid		
	Copier # 1	See Bid	See Bid
	Copier #2	See Bid	See Bid
4.23	COOP	Yes	Yes
4.24	ARO	7-10 Days	7-10 Days