

215-2020

CERTIFIED COPY OF ORDER

STATE OF MISSOURI

} ea.

May Session of the April Adjourned

Term, 20 20

County of Boone

In the County Commission of said county, on the

12th

day of

May

20 20

the following, among other proceedings, were had, viz:

Now on this day, the County Commission of the County of Boone does hereby approve the utilization of the NCPA-01-97 Synnex Advanced Technology Solutions Aggregator Cooperative Contract for the purchase of GETAC brand In-Car Video Recording and Body Camera System Products, Services, and Support for the Boone County Sheriff's Department.

The terms of the cooperative contract are stipulated in the attached Agreement. It is further ordered the Presiding Commissioner is hereby authorized to sign said Purchase Agreement.

Done this 12th day of May 2020.

ATTEST:

Brianna Lennon
Brianna L. Lennon
Clerk of the County Commission

Daniel Atwill

Daniel K. Atwill
Presiding Commissioner

Fred J. Parry
Fred J. Parry
District I Commissioner

Janet M. Thompson
Janet M. Thompson
District II Commissioner

Boone County Purchasing

Liz Palazzolo, CPPO, C.P.M
Senior Buyer



613 E. Ash St, Room 110
Columbia, MO 65201
Phone: (573) 886-4392
Fax: (573) 886-4390

MEMORANDUM

TO: Boone County Commission
FROM: Liz Palazzolo, Senior Buyer
DATE: May 7, 2020
RE: Cooperative Contract NCPA-01-97 Synnex Advanced Technology Solutions Aggregator – GETAC In-Car Video Recording and Body Camera System Products, Services and Support

Purchasing requests permission to use contract NCPA-01-97, the Synnex Advanced Technology Solutions Aggregator contract for the purchase of GETAC brand In-Car Video Recording and Body Camera System Products, Services and Support for the Boone County Sheriff's Department. The contract has been established as a cooperative contract through the National Cooperative Purchasing Alliance (NCPA). The contract has been requested by the Sheriff's Department.

The contract period runs May 1, 2020 through July 31, 2022. There are two additional one-year renewal options available.

Payments would be made under the following department/account codes:

- 1251 - Sheriff/92300 – Replacement Machinery & Equipment: \$223,156.00
- 1251 - Sheriff/91300 – Machinery & Equipment: \$41,924.00
- 1251 - Sheriff/71100 – Outside Services: \$11,036.00
- 1251 - Sheriff/70050 – Software Service Contract: \$44,233.00
- 1251 - Sheriff/60250 – Equipment Installation Charges: \$31,255.00
- 1255 - Corrections/70050 – Software Service Contract: \$5,467.00
- 1255 - Corrections/60250 – Equipment Installation Charges: \$3,990.00
- 1255 - Corrections/71100 – Outside Service: \$1,364.00
- 1255 - Corrections/91300 – Machinery & Equipment: \$8,886.00
- 1255 - Corrections/92300 – Replacement Machinery & Equipment: \$27,156.00.

/lp

c: Contract File

**PURCHASE AGREEMENT FOR
NCPA-01-97 - Synnex Advanced Technology Solutions Aggregator -
GETAC In-Car Video Recording and Body Camera System Products, Services and Support
TERM AND SUPPLY**

THIS AGREEMENT dated the 12th day of May 2020, is made between Boone County, Missouri, a political subdivision of the State of Missouri through the Boone County Commission, herein "County," and **Upstate Wholesale Supply, Inc. (DBA Brite Computers)**, herein "Contractor."

IN CONSIDERATION of the parties' performance of the respective obligations contained herein, the parties agree as follows:

1. Contract Documents - This agreement shall consist of this Purchase Agreement for GETAC In-Car Video Recording and Body Camera products and services through the NCPA (National Cooperative Purchasing Alliance) cooperative Synnex Corporation contract # **NCPA-01-97** with **Upstate Wholesale Supply, Inc. (DBA Brite Computers)** as the approved reseller, the attached quote (Attachment One), and the e-mail dated April 28, 2020 from **Brian Denomme** on behalf of **Upstate Wholesale Supply, Inc. (DBA Brite Computers)** and Boone County Missouri Standard Terms and Conditions. All such documents shall constitute the contract documents which are incorporated herein by reference. Service or product data, specification and literature submitted with the bid response may be permanently maintained in the County Purchasing Office file if not attached. In the event of any conflict between any of the foregoing documents, this Purchase Agreement and Boone County, Missouri Standard Terms and Conditions shall prevail and control over the vendor's bid response.

2. Purchase - The County agrees to purchase from the Contractor and the Contractor agrees to supply the County with GETAC In-Car Video Recording and Body Camera System products, services, and support in compliance with cooperative contract *NCPA-01-97 - Synnex Advanced Technology Solutions Aggregator* and as shown in the quote incorporated into the contract as **Attachment One**. Upstate Wholesale Supply, Inc. (DBA Brite Computers) is the authorized Reseller for providing GETAC In-Car Video Recording and Body Camera products and services.

3. Contract Duration - This agreement shall commence on **May 1, 2020 and extend through July 31, 2022** subject to the provisions for termination specified below. The contract may be renewed for two additional one-year optional periods.

4. Delivery - Vendor agrees to deliver equipment FOB Destination with freight charges prepaid and allowed (with freight included in the price) within 30 days after receipt of order. Additional freight costs may apply for white glove, special and expedited delivery requirements. Delivery shall be to Boone County Sheriff's Department, Attn: Dave Alexander, 2121 County Drive, Columbia, MO 65201.

5. Billing and Payment - All billing shall be invoiced to the Boone County Sheriff's Department, and billings may only include the prices listed within. No fees or charges other than what was included in the quote may be charged. The County agrees to pay all invoices within thirty days of receipt of a correct and valid invoice.

6. Binding Effect - This agreement shall be binding upon the parties hereto and their successors and assigns for so long as this agreement remains in full force and effect.

7. Governing Law - This agreement shall be governed by the laws of the state of Missouri and it is agreed that this agreement is made in Boone County, Missouri and that Boone County, Missouri is proper venue for any action pertaining to the interpretation or enforcement of any provision within or services performed under this agreement.

8. **Entire Agreement** - This agreement constitutes the entire agreement between the parties and supersedes any prior negotiations, written or verbal, and any other bid or bid specification or contractual agreement. This agreement may only be amended by a signed writing executed with the same formality as this agreement.

9. **Termination** - This agreement may be terminated by the either party upon thirty days advance written notice for any of the following reasons or under any of the following circumstances:

- a. County may terminate this agreement due to material breach of any term or condition of this agreement, or
- b. County may terminate this agreement if in the opinion of the Boone County Commission, delivery of products are delayed or products delivered are not in conformity with contract specifications or
- c. If appropriations are not made available and budgeted for any calendar year.

IN WITNESS WHEREOF the parties through their duly authorized representatives have executed this agreement on the day and year first above written.

**UPSTATE WHOLESALE SUPPLY, INC.
(DBA BRITE COMPUTERS)**

DocuSigned by:
 by
 26C7F590E89D45B...
 title President & COO

BOONE COUNTY, MISSOURI

by: Boone County Commission
 DocuSigned by:

 BA4B934CED0E4E8...
 Presiding Commissioner

APPROVED AS TO FORM:

DocuSigned by:

 01B71DEAE89B7A56...
 County Counselor

ATTEST:

DocuSigned by:

 7D82DA986BF0495...
 County Clerk

AUDITOR CERTIFICATION

In accordance with RSMo 50.660, I hereby certify that a sufficient unencumbered appropriation balance exists and is available to satisfy the obligation(s) arising from this contract. (Note: Certification of this contract is not required if the terms of this contract do not create a measurable county obligation at this time.)

1251/92300	\$223,156
1251/91300	\$41,924
1251/71100	\$11,036
1251/70050	\$44,233
1251/60250	\$31,255
1255/70050	\$5,467
1255/60250	\$3,990
1255/71100	\$1,364
1255/91300	\$8,886
1255/92300	\$27,156

DocuSigned by:

 4147B4E8F1C847D...
 Signature

5/4/2020
 Date

Appropriation Account

STANDARD CONTRACT TERMS AND CONDITIONS - BOONE COUNTY, MISSOURI

1. Contractor shall comply with all applicable federal, state, and local laws and failure to do so, in County's sole discretion, shall give County the right to terminate this Contract.
2. Prices shall include all charges for packing, delivery, installation, etc., (unless otherwise specified) to the Boone County Department.
3. The Boone County Commission has the right to accept or reject any part or parts of all bids, to waive technicalities, and to accept the offer the County Commission considers the most advantageous to the County. Boone County reserves the right to award this bid on an item-by-item basis, or an "all or none" basis, whichever is in the best interest of the County. The Purchasing Director reserves the right, when only one bid has been received by the bid closing date, to delay the opening of bids to another date and time in order to revise specifications and/or establish further competition for the commodity or service required. The one (1) bid received will be retained unopened until the new Closing date, or at request of bidder, returned unopened for re-submittal at the new date and time of bid closing.
4. When products or materials of any particular producer or manufacturer are mentioned in our contracts, such products or materials are intended to be descriptive of type or quality and not restricted to those mentioned.
5. Do not include Federal Excise Tax or Sales and Use Taxes in billing, as law exempts the County from them.
6. The delivery date shall be stated in definite terms.
7. The County Commission reserves the right to cancel all or any part of orders if delivery is not made or work is not started as guaranteed. In case of delay, the Contractor must notify the Purchasing Department.
8. In case of default by the Contractor, the County of Boone will procure the articles or services from other sources and hold the Contractor responsible for any excess cost occasioned thereby.
9. Failure to deliver as guaranteed may disqualify Contractor from future bidding.
10. Prices must be as stated in units of quantity specified and must be firm.
11. The County of Boone, Missouri expressly denies responsibility for, or ownership of any item purchased until same is delivered to the County and is accepted by the County.
12. The County reserves the right to award to one or multiple respondents. The County also reserves the right to not award any item or group of items if the services can be obtained from a state or other governmental entities contract under more favorable terms.
13. The County, from time to time, uses federal grant funds for the procurement of goods and services. Accordingly, the provider of goods and/or services shall comply with federal laws, rules and regulations applicable to the funds used by the County for said procurement, and contract clauses required by the federal government in such circumstances are incorporated herein by reference. These clauses can generally be found in the Federal Transit Administration's Best Practices Procurement Manual – Appendix A. Any questions regarding the applicability of federal clauses to a particular bid should be directed to the Purchasing Department prior to bid opening.
14. In the event of a discrepancy between a unit price and an extended line item price, the unit price

shall govern.

15. Should an audit of Contractor's invoices during the term of the Agreement, and any renewals thereof, indicate that the County has remitted payment on invoices that constitute an over-charging to the County above the pricing terms agreed to herein, the Contractor shall issue a refund check to the County for any over-charges within 30-days of being notified of the same.
16. **For all titled vehicles and equipment, the dealer must use the actual delivery date to the County** on all transfer documents including the Certificate of Origin (COO,) Manufacturer's Statement of Origin (MSO,) Bill of Sale (BOS,) and Application for Title.
17. **Equipment and serial and model numbers** - The contractor is strongly encouraged to include equipment serial and model numbers for all amounts invoiced to the County. If equipment serial and model numbers are not provided on the face of the invoice, such information may be required by the County before issuing payment.

Liz Palazzolo

From: Brian Denomme <bdenomme@britecomputers.com>
Sent: Monday, April 27, 2020 4:31 PM
To: Liz Palazzolo
Cc: David Alexander; Gary German; Phillips, Ryan
Subject: RE: Confirmation/Clarification - Interpretation of Implementation Service Offering for Boone County Sheriff's Department

Follow Up Flag: Follow up
Flag Status: Flagged

Hello Liz,

Yes, Brite confirms we will only invoice for the services quoted and that will covered in the Scope of Work document upon award of the project.

Brian DeNomme
Public Safety Territory Manager
Brite Computers

DIRECT | 585.869.6055
MOBILE | 605-553-6620
WEBSITE | PublicSafety.BriteComputers.com
INSIDE SALES
SUPPORT | Katelin Prestigiacomo
KPrestigiacomo@britecomputers.com
585.869.6074

The Trusted Voice for Secure, Stable and Scalable Public Safety IT Environments

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From: Liz Palazzolo <LPalazzolo@boonecountymo.org>
Sent: Monday, April 27, 2020 4:07 PM
To: Brian Denomme <bdenomme@britecomputers.com>
Cc: David Alexander <DAlexander@boonecountymo.org>; Gary German <GGerman@boonecountymo.org>; Phillips, Ryan <ryan.phillips@getacvideo.com>
Subject: RE: Confirmation/Clarification - Interpretation of Implementation Service Offering for Boone County Sheriff's Department
Importance: High

Warning: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Brian – please confirm directly – in dawns on me that our contractor per se is Brite Computers so I need you to confirm this.

From: Phillips, Ryan <ryan.phillips@getacvideo.com>

Sent: Monday, April 27, 2020 10:21 AM

To: Liz Palazzolo <LPalazzolo@boonecountymo.org>; Brian Denomme <bdenomme@britecomputers.com>

Cc: David Alexander <DAlexander@boonecountymo.org>; Gary German <GGerman@boonecountymo.org>

Subject: Re: Confirmation/Clarification - Interpretation of Implementation Service Offering for Boone County Sheriff's Department

That is correct. These costs are fixed and based on what is required to get Boone County up and running and everyone feeling comfortable with the system. Even if we spend an extra amount of time we will not bill you for that additional time. The only reason any new costs would occur would be if Boone County changes the scope of the project and requires us to spend more time than what we quoted.

Ryan Phillips

Video Solutions Manager

(949) 514-1286 Mobile

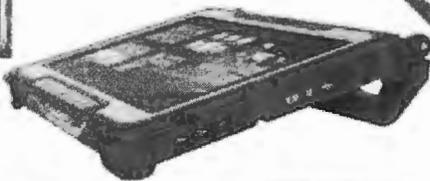
Getac

Video Solutions

3600 American blvd. W
Bloomington, MN, 55431

ryan.phillips@getacvideo.com

www.getacvideo.com



NEW

Getac

A140 14" Fully Rugged Windows Tablet

From: Liz Palazzolo <LPalazzolo@boonecountymo.org>

Sent: Monday, April 27, 2020 11:11 AM

To: Brian Denomme <bdenomme@britecomputers.com>; Phillips, Ryan <ryan.phillips@getacvideo.com>

Cc: David Alexander <DAlexander@boonecountymo.org>; Gary German <GGerman@boonecountymo.org>

Subject: Confirmation/Clarification - Interpretation of Implementation Service Offering for Boone County Sheriff's Department

Hi Brian and Ryan – Dave and I have been exchanging e-mails and I believe in previous communication he offers this explanation/understanding about items 6, 7 8 on the Project Implementation piece of the quote.

Please confirm this interpretation as I would like to this clarification to the award that more clearly differentiates what each service covers.

- Line item #6 (GETAC GET-OZX01X) quoted at \$4,800.00 represents someone with Getac being on-site to handle the build out of the County's cloud setup. This would include defining all the various department specific variables. To compare it to the County's L3 system, it is about configuring the backend software interface to control how the DVRs will behave, how the videos are classified/retained, how user profiles are defined, etc... Getac has stressed that it is a \$4,800 "value" and not limited to a specific 16 hour block of documented time. That \$4,800 amount will be a mix of both telephone and in-person work and represents Getac's total efforts to get us up and running with our cloud setup. The implementation would start with various telephone conversations prior to deployment and it would culminate with the on-site visit at time of project deployment.
- Line item #7 (GETAC GET-OZX04X) quoted at \$2,800.00 represents the one-time costs for Getac's server team to setup the cloud configuration. This is getting the cloud domain established. This will be handled by the I.T. side of Getac. These are people we probably won't ever see.
- Line item #8 (GETAC Pro-Services) autoed at \$4,800.00 represents the costs for Brite computers to send a person to the Boone County Sheriff's Department in Columbia, Missouri. This person will bring equipment necessary to configure (on a workbench) all the DVR in-car hardware and BWC hardware so that even if the County has new systems uninstalled at that time, those systems get configured properly so they work upon installation. For example, the new systems the County has earmarked for new vehicle installations will get unboxed and configured so they are ready for install. This person also trains our employees. This will be completed in two days. Ideally (per Ryan Phillips with Getac), the County would already have some systems installed in vehicles at this point so everything can be tested and we can learn more about how everything operates (for training purposes).

Ryan stressed that the project implementation costs are fixed such that Getac/Brite will get the County up and running over the course of what will likely be a five day period. They are not tracking time by the hour and there won't be a bill for additional labor at the end of the deployment.

In summary, the project implementation costs are fixed in this case and are accurate as detailed on the quote. Even if we opt to not use the quoted installation services, personnel from Brite (line item #8) still comes in during the deployment and does the hardware configuration and training.

If we need to discuss please let me know otherwise just respond to this e-mail and I can incorporate it into the award that I will be working on.

Liz Palazzolo
Senior Buyer

Boone County Purchasing

Phone: 573-886-4392

Fax: 573-886-4390

613 E. Ash, Room 109

Columbia, MO 65201

NCPA PRICING: All pricing shall be quoted consistent with the terms of the SYNEX NCPA 01-97 Contract.

Pricing shall be quoted FOB Destination Freight Prepaid and Allowed - the County shall not pay additional freight, handling and insurance charges, fees or other costs.

Regarding WARRANTIES AND CLOUD SERVICE indicate in the applicable row how the service is invoiced, i.e., one-time up-front at the time of purchase or on-going on an annual basis.

**Upstate Wholesale
dba Brite Computers
NCPA Pricing**

Item #	Part Number	Description	Quantity	Firm, Fixed Price Per Each	Extended Price (QtyX\$Each)	How Invoiced: One-Time or Annually
IN-CAR VIDEO SYSTEM HARDWARE AND WARRANTIES						
1	In-Car Video - Hardware GET-OAAACEXEAXX1	Getac VR-X20 i3 Blackbox + 2 IP Cameras + Display, DVR (VR-X20-i3), dual 256GB SSD + Battery Backup + WiFi + GPS + Crash Sensor, Wiring kit, DVR mounting bracket, A/V input cable, ZeroDark Full HD IP Camera, ONE YEAR WARRANTY SHALL BE INCLUDED IN PRICING	54	\$ 3,923.00	\$ 211,842.00	
2	In-Car Video - Warranty GET-GE-SVDNEX4Y	Getac DVR + Cameras + Display Extended Warranty - Years 2, 3, 4 & 5	54	\$ 743.00	\$ 40,122.00	one-time
3	In-Car Video - Hardware GET-ONX0GX	Ethernet Cable - RJ45/CAT5e (25 ft)	0	\$ 14.00	\$ -	
4	In-Car Video - Hardware GET-ONX0IU	Wired external microphone (interview room microphone)	54	\$ 15.00	\$ 810.00	
5	In-Car Video - Hardware GET-S91GVS000007	Vehicle antenna - UltraMax, 3-In-1, WiFi x2 - GPS x1, bolt mount, 19ft, black	0	\$ 205.00	\$ -	
6	In-Car Video - Hardware GET-OTX11X	Body Worn Camera Bluetooth Trigger Box (TB-02)	48	\$ 143.00	\$ 6,864.00	
7	In-Car Video - Warranty GET-GE-SVTGEXT4Y	BWC Bluetooth trigger box extended warranty (years 2, 3, 4 and 5)	48	\$ 55.00	\$ 2,640.00	one-time
8	In-Car Video - Hardware OIA01X	Vehicle specific bracket for camera and display - Universal	0	\$ 42.00	\$ -	
9	In-Car Video - Hardware OIA04X	Vehicle specific bracket (camera and display): Ford Interceptor Utility, 2020+	21	\$ 51.00	\$ 1,071.00	
10	In-Car Video - Hardware OIA04X	Vehicle specific bracket (camera and display): Ford Interceptor Utility, 2017-2019	28	\$ 51.00	\$ 1,428.00	
11	In-Car Video - Hardware OIA05X	Vehicle specific bracket (camera and display): Chevrolet Tahoe, 2017-2018	2	\$ 51.00	\$ 102.00	
12	In-Car Video - Hardware OIA01X	Vehicle specific bracket (camera and display): Ford Transit Van, 2018-2019	2	\$ 42.00	\$ 84.00	
13	In-Car Video - Hardware OIA01X	Vehicle specific bracket (camera and display): Ford Econoline Van, 2011	1	\$ 42.00	\$ 42.00	
14	Body Worn Camera (BWC) - Hardware GET-OVWX2MXXXXX1	Getac BWC (BC-02), 64GB + FHD/HD/VVGA + WiFi + GPS + BLE, 1 year hardware warranty (compatible with magnetic charge cable ORB39X). NOTE: QUANTITY REFLECTS BWC HARDWARE REFRESH AT END OF YEAR 3.	96	\$ 303.00	\$ 29,088.00	one-time
15	BWC - Warranty GET-GE-SVBWEXT2Y	Getac BWC (BC-02) extended warranty for years 2 & 3 of the first BWC	48	\$ 119.00	\$ 5,712.00	one-time
16	BWC - Warranty GET-GE-SVBWEXT1Y	Getac BWC (BC-02) extended warranty for BWC refresh (second BWC). Unit comes with 1 year of warranty (year 4 of the project). This line item pertains to one year of extended warranty to cover year 5.	48	\$ 55.00	\$ 2,640.00	one-time
17	BWC - Hardware GET-ORB39X	Magnetic quick release charging USB cable for Getac BWC (BC-02)	48	\$ 63.00	\$ 3,024.00	
18	BWC - Hardware GET-ORB41X	Dual side magnetic mount for Getac BWC (BC-02)	48	\$ 54.00	\$ 2,592.00	
19	BWC - Hardware GET-ORB34X	Molle mount for Getac BWC (BC-02)	48	\$ 18.00	\$ 864.00	
20	BWC - Hardware GET-ORB24X	Vehicle/office charging dock (VD-02) for Getac BWC (BC-02)	48	\$ 42.00	\$ 2,016.00	
21	BWC - Hardware GET-GE-SVBDEXT4Y	Vehicle/office charging dock (VD-02) extended warranty (years 2, 3, 4 & 5)	48	\$ 19.00	\$ 912.00	
22	BWC - Hardware GET-OLX0BX	USB extension cable for vehicle/office charging dock (VD-02)	48	\$ 17.00	\$ 816.00	
23	MultiDock for BWC - Hardware GET-OD2DAU	Getac 8 port Multi-Dock with Datamover (MD-02D), includes 90W AC	6	\$ 1,265.00	\$ 7,590.00	
24	MultiDock for BWC - Warranty GET-GE-SVMDEXT4Y	Getac 8 port Multi-Dock - Extended Warranty for years 2, 3, 4 & 5	6	\$ 219.00	\$ 1,314.00	one-time
Sub-Total In-Car Video System Hardware and Warranties:					\$	321,573.00

Sub-Total In-Car Video System Hardware and Warranties Subtracting One-Time New Project Discount of \$10,000.00: \$ **311,573.00**

CLOUD SERVICE AND PROJECT IMPLEMENTATION

1	Cloud Storage	GET-OUA041	Getac Cloud - Yearly Plan 4 (Cloud Unlimited, SW maintenance) - YEAR 1 (54 VR-X20, 48 BWC)	102	\$	563.00	\$	57,426.00	annually
2	Cloud Storage	GET-OUA042	Getac Cloud - Yearly Plan 4 (Cloud Unlimited, SW maintenance) - YEAR 2 (54 VR-X20, 48 BWC) - TO BE PAID FOR IN YEAR 2	102	\$	563.00	\$	57,426.00	annually
3	Cloud Storage	GET-OUA043	Getac Cloud - Yearly Plan 4 (Cloud Unlimited, SW maintenance) - YEAR 3 (54 VR-X20, 48 BWC) - TO BE PAID FOR IN YEAR 3	102	\$	563.00	\$	57,426.00	annually
4	Cloud Storage	GET-OUA044	Getac Cloud - Yearly Plan 4 (Cloud Unlimited, SW maintenance) - YEAR 4 (54 VR-X20, 48 BWC) - TO BE PAID FOR IN YEAR 4	102	\$	563.00	\$	57,426.00	annually
5	Cloud Storage	GET-OUA045	Getac Cloud - Yearly Plan 4 (Cloud Unlimited, SW maintenance) - YEAR 5 (54 VR-X20, 48 BWC) - TO BE PAID FOR IN YEAR 5	102	\$	563.00	\$	57,426.00	annually
6	Project Implementation	GET-OZX01X	On-site Implementation Support shall include Consulting, Deployment, Training, and Project Management - Per day/Per Person . Pricing shall include all travel, food and lodging costs - no other related costs will be paid by the County - TO BE PAID IN YEAR 1	2	\$	2,400.00	\$	4,800.00	one-time
7	Project Implementation	GET-OZX04X	No-On-Site Support: Cloud Setup/Configuration Online/Phone (pricing shall include consulting, deployment, training, and project management services) Per Day - TO BE PAID YEAR 1	2	\$	1,400.00	\$	2,800.00	one-time
8	Project Implementation	Pro-Services	Getac Video On-Site Training Per day/Per Person . Pricing shall include all travel, food and lodging costs - no other related costs will be paid by the County - TO BE PAID YEAR 1	2	\$	2,400.00	\$	4,800.00	one-time

Sub-Total Cloud Storage and Project Implementation YEAR 1: \$ **69,826.00**

**OPTIONAL INSTALLATION SERVICE: Quote installation pricing only if offered. Installation must be performed by a qualified equipment installer familiar with Getac systems.
Pricing shall be a total firm price per each identified vehicle.**

1	Vehicle Installation	Vehicle Installation: On-site vehicle installation of new Getac equipment in BCSD fleet vehicle (includes clip and terminate deinstallation of existing L3 Mobile-Vision hardware (if equipped), then installation of Getac Veretos VR-X20, Getac display monitor, Getac front and rear cameras, Getac Bluetooth Trigger Box (if equipped) and BWC vehicle dock (if equipped).	31	\$	630.00	\$	19,530.00
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Sub-Total Price Vehicle Installations (total of 31 vehicles)	\$	19,530.00
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GRAND TOTAL PRICE:	\$	400,929.00
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Region XIV Education Service Center

1850 Highway 351
Abilene, TX 79601-4750
325-675-8600
FAX 325-675-8659

Thursday, August 1st, 2019

SYNNEX Corporation
ATTN: Daniel T. Brennan
39 Pelham Ridge Drive
Greenville, SC 29615

Dear Daniel:

Region XIV Education Service Center is happy to announce that SYNNEX Corporation has been awarded an annual contract for Advanced Technology Solutions Aggregator based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on July 31st, 2022. The contract can then be renewed annually for an additional two years, if mutually agreed on by Region XIV ESC and SYNNEX Corporation.

We look forward to a long and successful partnership underneath this contract.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

A handwritten signature in blue ink, appearing to read "Shane Fields", is written over a light blue rectangular background.

Shane Fields
Region XIV, Executive Director

Request for Proposal (RFP) for Advanced Technology Solutions Aggregator

Solicitation Number: 18-19

Publication Date: Tuesday, June 11th, 2019

Notice to Respondent:

Submittal Deadline: Tuesday, July 23rd, 2019 2:00 pm CST

Questions regarding this solicitation must be submitted to questions@ncpa.us no later than Tuesday, July 16th, 2019. All questions and answers will be posted to <http://www.ncpa.us/solicitations>.

It is the intention of Region 14 Education Service Center (herein "Region 14 ESC") to establish a Master Agreement for Advanced Technology Solutions Aggregator for use by Region 14 ESC and other public agencies supported under this contract. This Request for Proposal is issued on behalf of the National Cooperative Purchasing Alliance through a public agency clause, which provides that any county, city, special district, local government, school district, private K-12 school, higher education institution, state, other government agency, healthcare organization or nonprofit organization may purchase Products and Services through this contract. Respondents will be required to execute the NCPA Administration Agreement upon award.

This contract will allow agencies to purchase on an "as needed" basis from a competitively awarded contract. Respondents are requested to submit their total line of available products and services. While this solicitation specifically covers Advanced Technology Solutions Aggregator, respondents are encouraged to submit an offering on any or and all products and services available that they currently perform in their normal course of business.

Responses shall be received no later than the submittal deadline in the offices of Region 14 ESC at the address below:

**Region 14 Education Service Center
1850 Highway 351
Abilene, Texas 79601**

Immediately following the deadline, all responses will be publicly opened and the respondents recorded. Any response received later than the specified deadline, whether delivered in person or mailed, will be disqualified. Faxed or electronically submitted responses cannot be accepted.

Responses must be sealed and plainly marked with the company name and the opening date and time. Two (2) bound and signed copies of the proposals and Two (2) electronic copies on flash drives (i.e. pin or jump drives) shall be provided.



Competitive Solicitation by
Region 14 Education Service Center

For

Advanced Technology Solutions Aggregator
On behalf of itself and other Government Agencies

And made available through the
National Cooperative Purchasing Alliance

RFP # 18-19



National Cooperative Purchasing Alliance

Introduction / Scope

- ◆ Region 14 ESC on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein “Public Agency” or collectively “Public Agencies”) is soliciting proposals from qualified vendors to enter into a Master Agreement for a complete line of Advanced Technology Solutions Aggregator.
- ◆ Region 14 ESC, as the lead public agency, has partnered with NCPA to make the resultant contract available to all participating agencies in the United States. NCPA provides marketing and administrative support for the awarded vendor that promotes the successful vendor’s products and services to Public Agencies nationwide. The Vendor will execute the NCPA Administration Agreement (Tab 2) upon award. Vendor should thoroughly review all documents and note any exceptions to NCPA terms and conditions in their proposal.
- ◆ Awarded vendor(s) shall perform covered services under the terms of this agreement. Respondents shall provide pricing based on a discount from their standard pricing schedules for products and/or services offered. Electronic Catalog and/or price lists must accompany the proposal. Multiple percentage discount structure is also acceptable. Please specify where different percentage discounts apply. Additional pricing and/or discounts may be included.
- ◆ Each service proposed is to be priced separately with all ineligible items identified. Services may be awarded to multiple vendors. Respondents may elect to limit their proposals to a single service within any category, or multiple services within any and all categories.
- ◆ National Cooperative Purchasing Alliance (NCPA)
 - The National Cooperative Purchasing Alliance (herein “NCPA”) assists public agencies to increase their efficiency and reduce their costs when procuring goods and services. This is accomplished by awarding competitively solicited contracts that are leveraged nationally by combining the volumes and purchasing power of entities nationwide. Our contracts are available for use by any entity that must comply with procurement laws and regulations.
- ◆ It is the intention of Region 14 ESC and NCPA to achieve the following objectives through this RFP.
 - Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Public Agencies;
 - Achieve cost savings of Vendors and Public Agencies through a single competitive solicitation process that eliminates the need for multiple proposals;
 - Combine the purchasing power of Public Agencies to achieve cost effective pricing;
 - Reduce the administrative and overhead costs of Vendors and Public Agencies through state of the art purchasing procedures.

Instructions to Respondents

◆ Submission of Response

- Only sealed responses will be accepted. Faxed or electronically transmitted responses will not be accepted.
- Sealed responses may be submitted on any or all items, unless stated otherwise. Region 14 ESC reserves the right to reject or accept any response.
- Deviations to the terms, conditions and/or specifications shall be conspicuously noted in writing by the respondent and shall be included with the response.
- Withdrawal of response will not be allowed for a period of 120 days following the opening. Pricing will remain firm for 120 days from submittal.

◆ Required Proposal Format

- Responses shall be provided in a three-ring binder or report cover using 8.5 x 11 paper clearly identified with the name of Respondents company and solicitation responding to on the outside front cover and vertical spine. Two (2) bound and signed copies of the proposals and Two (2) electronic copies on flash drives (i.e. pin or jump drives) shall be provided. Tabs should be used to separate the proposal into sections, as identified below. Respondents failing to organize in the manner listed may be considered non-responsive and may not be evaluated.

◆ Binder Tabs

- Tab 1 – Master Agreement / Signature Form
- Tab 2 – NCPA Administration Agreement
- Tab 3 – Vendor Questionnaire
- Tab 4 – Vendor Profile
- Tab 5 – Products and Services / Scope
- Tab 6 - References
- Tab 7 - Pricing
- Tab 8 – Value Added Products and Services
- Tab 9 – Required Documents

◆ Shipping Label

- The package must be clearly identified as listed below with the solicitation number and name of the company responding. All packaged must be sealed and delivered to the Region 14 ESC offices no later than the submittal deadline assigned for this solicitation.

From: _____

Company: _____

Address: _____

City, State, Zip: _____

Solicitation Name and Number: _____

Due Date and Time: _____

Tab 1 – Master Agreement

General Terms and Conditions

- ◆ **Customer Support**
 - The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.

- ◆ **Disclosures**
 - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
 - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- ◆ **Renewal of Contract**
 - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew for up to two (2) additional one-year terms or any combination of time equally not more than 2 years if agreed to by Region 14 ESC and the vendor.

- ◆ **Funding Out Clause**
 - Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
 - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.

- ◆ **Shipments (if applicable)**
 - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.

- ◆ **Tax Exempt Status**
 - Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

◆ Payments

- The entity using the contract will make payments directly to the awarded vendor or their affiliates (distributors/business partners/resellers) as long as written request and approval by NCPA is provided to the awarded vendor.

◆ Adding authorized distributors/dealers

- Awarded vendors may submit a list of distributors/partners/resellers to sell under their contract throughout the life of the contract. Vendor must receive written approval from NCPA before such distributors/partners/resellers considered authorized.
- Purchase orders and payment can only be made to awarded vendor or distributors/business partners/resellers previously approved by NCPA.
- Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder.
- All distributors/partners/resellers are required to abide by the Terms and Conditions of the vendor's agreement with NCPA.

◆ Pricing

- All pricing submitted shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
- All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing

◆ Warranty

- Proposals should address each of the following:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment

◆ Indemnity

- The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract.

◆ Franchise Tax

- The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

◆ Supplemental Agreements

- The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.

◆ Certificates of Insurance

- Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.

◆ Legal Obligations

- It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.

◆ Protest

- A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. Protests shall be filed with Region 14 ESC and shall include the following:
 - Name, address and telephone number of protester
 - Original signature of protester or its representative
 - Identification of the solicitation by RFP number
 - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
- Any protest review and action shall be considered final with no further formalities being considered.

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.
- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the

United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

◆ Miscellaneous

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).
- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the opinions of the OAG. Region 14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Process

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- ◆ **Contract Administration**
 - The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- ◆ **Contract Term**
 - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms or any combination of time equally not more than 2 years.
 - It should be noted that maintenance/service agreements may be issued for up to (5) years under this contract even if the contract only lasts for the initial term of the contract. NCPA will monitor any maintenance agreements for the term of the agreement provided they are signed prior to the termination or expiration of this contract.
- ◆ **Contract Waiver**
 - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- ◆ **Products and Services additions**
 - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- ◆ **Competitive Range**
 - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- ◆ **Deviations and Exceptions**
 - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- ◆ **Estimated Quantities**
 - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation

- ◆ Evaluation
 - Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.
- ◆ Formation of Contract
 - A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process.
- ◆ NCPA Administrative Agreement
 - The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.
- ◆ Clarifications / Discussions
 - Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondents are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent an opportunity to revise or modify its proposal. Region 14 ESC will not assist respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.
- ◆ Multiple Awards
 - Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.
- ◆ Past Performance
 - Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

Evaluation Criteria

- ◆ Pricing (40 points)
 - Electronic Price Lists
 - Products, Services, Warranties, etc. price list
 - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.

- ◆ Ability to Provide and Perform the Required Services for the Contract (25 points)
 - Product Delivery within participating entities specified parameters
 - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
 - Vendor's ability to perform towards above requirements and desired specifications.
 - Past Cooperative Program Performance
 - Quantity of line items available that are commonly purchased by the entity.
 - Quality of line items available compared to normal participating entity standards.

- ◆ References (15 points)
 - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years

- ◆ Technology for Supporting the Program (10 points)
 - Electronic on-line catalog, order entry use by and suitability for the entity's needs
 - Quality of vendor's on-line resources for NCPA members.
 - Specifications and features offered by respondent's products and/or services

- ◆ Value Added Services Description, Products and/or Services (10 points)
 - Marketing and Training
 - Minority and Women Business Enterprise (MWBE) and (HUB) Participation
 - Customer Service

Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	

Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of August 1, 2019, by and between National Cooperative Purchasing Alliance (“NCPA”) and SYNNEX Corporation (“Vendor”).

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated August 1, 2019, referenced as Contract Number 01-97, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Advanced Technology Solutions Aggregator;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ **General Terms and Conditions**

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at reporting@ncpa.us. Reports are due on the fifteenth (15th) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor’s annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

Annual Sales Through Contract	Administrative Fee
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:		Vendor:	SYNNEX Corporation
Name:	<u>Matthew Mackel</u>	Name:	<u>Daniel Brennan</u>
Title:	<u>Director, Business Development</u>	Title:	<u>Vice President & Senior Counsel</u>
Address:	<u>PO Box 701273</u>	Address:	<u></u>
	<u>Houston, TX 701273</u>		<u></u>
Signature:	<u></u>	Signature:	<u>E-SIGNED  Daniel Brennan on 2019-08-09 08:32:24 EST</u>
Date:	<u>August 1, 2019</u>	Date:	<u>August 09, 2019</u>

Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company’s operations, organization, structure, and processes for providing products and services.

◆ **States Covered**

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|---|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Maryland | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Michigan | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> Minnesota | <input type="checkbox"/> Texas |
| <input type="checkbox"/> California | <input type="checkbox"/> Mississippi | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> Missouri | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Montana | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Nebraska | <input type="checkbox"/> Washington |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Nevada | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Florida | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> New Jersey | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> New Mexico | |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> New York | |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> North Carolina | |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> North Dakota | |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Ohio | |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Oklahoma | |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Oregon | |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Pennsylvania | |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Rhode Island | |

All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

- American Samoa
- Federated States of Micronesia
- Guam
- Midway Islands
- Northern Marina Islands
- Puerto Rico
- U.S. Virgin Islands

◆ **Minority Business Enterprise (MWBE) and (HUB) Participation** and Women

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.
 - **Minority / Women Business Enterprise**
 - Respondent Certifies that this firm is a M/WBE
 - **Historically Underutilized Business**
 - Respondent Certifies that this firm is a HUB

◆ **Residency**

- Responding Company's principal place of business is in the city of Greenville, State of SC

◆ **Felony Conviction Notice**

- Please Check Applicable Box;
 - A publically held corporation; therefore, this reporting requirement is not applicable.
 - Is not owned or operated by anyone who has been convicted of a felony.
 - Is owned or operated by the following individual(s) who has/have been convicted of a felony
- If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.

◆ **Distribution Channel**

- Which best describes your company's position in the distribution channel:
 - Manufacturer Direct
 - Authorized Distributor
 - Value-added reseller
 - Certified education/government reseller
 - Manufacturer marketing through reseller
 - Other: _____

◆ **Processing Information**

- Provide company contact information for the following:
 - **Sales Reports / Accounts Payable**

Contact Person: Jennifer McEachern

Title: Contracts Management Supervisor

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4079 Email: jennifermce@synnex.com

▪ **Purchase Orders**

Contact Person: Cory Fortune
Title: SLED Contracts Business Development Manager
Company: SYNNEX Corporation
Address: 39 Pelham Ridge Drive
City: Greenville State: SC Zip: 29615
Phone: 864-349-4560 Email: coryf@synnex.com

▪ **Sales and Marketing**

Contact Person: Cory Fortune
Title: SLED Contracts Business Development Manager
Company: SYNNEX Corporation
Address: 39 Pelham Ridge Drive
City: Greenville State: SC Zip: 29615
Phone: 864-349-4560 Email: coryf@synnex.com

◆ **Pricing Information**

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.
 - If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.
 Yes No
- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.
 Yes No
- Vendor will provide additional discounts for purchase of a guaranteed quantity.
 Yes No



Tab 4 – Vendor Profile

Company's Official Registered Name: SYNnex Corporation

Brief History of Company:

SYNNEX Corporation was formed in 1980 and is now a Fortune 158 company that offers a comprehensive range of industry-leading IT products and business services to our reseller customers. We've built a solid reputation for delivering customized, fully-integrated solutions, services, and support, including distribution, contract assembly, business process outsourcing, and logistics.

We're aligned with the top manufacturers in the IT industry to distribute products to more than 25,000 resellers throughout North America. Key suppliers include: HP Inc., Hewlett-Packard Enterprise, Cisco Systems, Juniper, Palo Alto, Samsung, Panasonic, Intel, Seagate, Microsoft, and Lenovo. Our sales staff is grouped by product segment, allowing them to focus their expertise and experience to manage all lines and provide an engaged, consultative sales approach. With 16 US distribution facilities, SYNnex gets the right products to market quickly and cost-effectively. Our model streamlines business processes to help resellers lower their costs and create greater efficiencies. We provide a variety of professional and marketing services, including: demand generation, education and training, pre- and post-sale technical support, end-user enablement, server assessment, design and integration, recycling and trade-in, and IT resource planning. SYNnex provides contract assembly services, ranging from original design and printed circuit board assembly to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add, and logistics.

SYNNEX sponsors a wide variety of programs, communities, and events to build and grow our resellers' business in specific vertical markets. For example, our Government, Education, and Healthcare programs help resellers compete in these high-growth markets, and SYNnex with our comprehensive GSA schedule, is able to simplify the complex government bidding process.

Our Services

SYNNEX offers a variety of services to our customers. The three major categories of services include the following:

Distribution Services. SYNnex 's distribution services segment distributes a broad line of IT products, including IT systems, peripherals, system components, software and networking equipment for leading IT OEM suppliers, enabling us to offer comprehensive solutions to our reseller and retail customers. Our reseller customers include value-added resellers, or VARs, corporate resellers, government resellers, system integrators, direct marketers and retailers. We distribute more than 2,000,000 technology products from leading IT OEM partners to more than 25,000 resellers throughout the United States, Canada and Mexico. We combine our core strength in distribution with our service model to provide our customers greater efficiencies in time to market, cost minimization, real time linkages in the supply chain and aftermarket product support.

Contract Assembly Services. SYNnex offers contract assembly services to original equipment manufacturers (OEMs). Offerings range from original design and printed circuit board assembly

capabilities to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add and logistics services.

Business Process Outsourcing. The BPO segment offers various services comprising customer management, software development, web hosting, hosted software, domain name registration, and back office processing. This segment delivers its services through voice, chat, Web, email, and digital print. It also sells products complementary to these service offerings in China. In addition, SYNEX Corporation offers various financial services, including net terms, third party leasing and floor plan financing, letters of credit, and arrangements to collect payments directly from the end-user; online services; and marketing services, as well as technical support services consisting of pre and post-sales support. The company serves resellers, retailers, and OEMs located worldwide.

The above major categories of services are complemented by the following:

Logistics Services. SYNEX provides logistics support such as outsourced fulfillment, virtual distribution, and direct ship to end-users to our reseller customers. Other logistics support activities we provide include generation of customized shipping documents, multi-level serial number tracking for customized, configured products, and online order and shipment tracking.

Online Services. SYNEX maintains electronic data interchange (EDI) and web-based communication links with many of our reseller customers. These links improve the speed and efficiency of our transactions with our resellers by enabling them to search for products, check inventory availability and prices, configure systems, place and track orders, receive invoices, review account status, and process returns. We also have web-based application software that allows our resellers or their end-user customers to order software and take delivery online.

Financing Services. SYNEX offers our resellers a wide range of financing options, including net terms, third party leasing, floor plan financing, letters of credit, backed financing, and arrangements where we collect payments directly from the end-user.

Technical Solutions Services. The SYNEX team is made up of highly trained and certified engineers who assist our customers and sales reps with pre sales consultation, post sales troubleshooting, and training inquiries.

Joint Supply Chain Management and Distribution Services. SYNEX provides our contract assembly customers with materials procurement and management activities including planning, purchasing, expediting, and warehousing system components and materials used in the assembly process. Because we distribute many of the system components used in our contract assembly our customers are able to minimize their inventory risk by taking advantage of the terms and conditions of our distribution relationships. In addition, we also offer increased inventory availability to our contract assembly customers because we stock items for both distribution and assembly.

Our Operations

SYNEX operates distribution facilities in the United States, Japan, England, Canada, Latin America and Mexico. Our distribution processes are highly automated to reduce errors, ensure timely order fulfillment, and enhance the efficiency of our warehouse operations and back office administration. Our distribution facilities are geographically located near reseller customers and their end-users. This

decentralized, regional strategy enables us to benefit from lower shipping costs and shorter delivery lead times to our customers. Furthermore, we track several performance measurements to continuously improve the efficiency and accuracy of our distribution operations.

Our regional locations also enable us to make local deliveries and provide will-call fulfillment to more customers than if our distribution operations were more centralized, resulting in better service to our customers. Our workforce is comprised of permanent and temporary employees, enabling us to respond to short-term changes in order activity.

SYNNEX's proprietary IT systems and processes enable us to automate many of our distribution operations. For example:

- SYNNEX uses radio frequency and bar code scanning technologies in all of our warehouse operations to maintain real-time inventory records
- We facilitate frequent cycle counts and improve the accuracy of order fulfillment
- SYNNEX uses palm readers to capture real-time labor cost data, enabling efficient management of our daily labor costs.

To increase the accuracy of our order fulfillment and protect our inventory from shrinkage, our systems also incorporate numerous controls. These controls include order weight checks, bar code scanning, and serial number profile verification to verify that the product shipped matches the customer order. We also use digital video imaging to record our small package shipping activities by order. These images and other warehouse and shipping data are available online to our customer service representatives, enabling us to quickly respond to order inquiries by our customers.

SYNNEX operates its principal contract assembly facilities in the United States and the United Kingdom. We assemble IT systems that include workstations, servers and high end storage array solutions by incorporating system components from our distribution inventory and other sources. Additionally, we perform production value-added services, including kitting, asset tagging, hard drive imaging and reconfiguration. Our contract assembly facilities are ISO 9001:2000 and ISO 14001 certified.

Sales Teams

SYNNEX Sales Team is available Mon. through Fri. 8 AM to 7 PM EST.

Additional coverage time needs can be discussed on an individual basis.

Support day-to-day activity, including but not limited to:

- Pricing and availability
- Configuration and technical support
- HP White board and Watson support
- Order entry and expediting shipments

SYNNEX sales are segmented and have a focus on top product lines with niches and/or unique products. Our sales staff members are experts in chosen customer segments. Our sales staff members are consultants as well as sales persons. We provide our customers with product offerings that are unique and margin-making opportunities.

SYNNEX Technical Support Hotline: 1-800-756-2888 or Techsup@SYNNEX.com

SYNNEX Software Support Hotline: 1-800-456-4822 ext. 6939

Customer Service: 1-800-756-1888 or cshelp@SYNNEX.com

Technical Support

SYNNEX does many things outside of pick, pack and ship. We are a business outsourcing company and as such we provide technical support around the world. We utilize that same expertise in our Distribution business and offer free Pre and Post Tech Support for general technical questions all the way up to complex configurations. We offer 2 hour turnaround times on basic configurations. On more complex configurations we offer a 4 our turnaround.

Global Presence

- Over 90% of 2018 revenue generated in North America
- Focused IT distribution strategy for the United States and Canada
- 16 distribution facilities in North America (US/Canada/Mexico)
- Regional strategy designed to lower shipping costs and to reduce delivery times to customers
- Utilize sizeable offshore workforce to reduce costs
- New expansion of distribution business into Japan
- Acquisition of InfoTech, the third largest distributor in the third largest economy
- Leveraging SYNNEX cost efficiencies and scale
- Global BPO centers allow for 24/7 operations (North America, Central America, Asia, and Europe)

SYNNEX outsources our Tech Support for Direct TV in the Pacific Rim

SYNNEX outsources our Tech Support for Linksys, a division of Cisco

Acquired Westcon Comstor in 2017

International Shipments: SYNNEX is able to ship internationally. However, there are strict requirements of our Manufactures contracts and Government guidelines.

Before committing, you should always work with SYNNEX sales team for freight quote and lead time. Your SYNNEX sales team will work with SYNNEX Customs department to insure all necessary information including but not limited to Vendor approval.

With 16 distribution facilities nationwide, SYNNEX gets the right products to market, right-on-time. In addition to reducing shipping times, our regional warehouse placement slashes freight costs to customers, helping them win deals and boosting their margins.

Corporate Headquarters: Fremont, California

Sales Headquarters: Greenville, South Carolina

Warehouse Locations:

Atlanta, Georgia

Chantilly, Virginia

Chicago, Illinois

Richardson, Texas

Keasbey, New Jersey

Grove City, Ohio

Miami, Florida

Olive Branch, Mississippi

Portland, Oregon

Ontario, California

Las Vegas, Nevada

Years in Business/Reputation/References

Quick Facts

Established: 1980
Chief Executive Officer: Dennis Polk
Corporate Headquarters: Fremont, CA
Traded: NYSE (SNX)
Duns #: 112375758

Reputation

Fortune 158 Corporation
Rated #1 in Relationship, Price & Availability by CRN
Rated Best Channel Strategy Gartner
Honored at HP's 2012 Americas Partner Conference with the prestigious "Partner in Excellence Award" for HP Distributor Growth 3 years running
<http://ir.SYNNEX.com/releasedetail.cfm?ReleaseID=568439>
Intel's #1 volume Distributor

Excellent Public Sector Past Performance and Program Management

As a leading worldwide IT distributor, SYNNEX partners with more than 5,000 Federal, State, and Local Government and Education customers (SLED). We have excellent past performance in the Public Sector space, owning and managing three GSA Schedules for over 20 years.

As a contractor, SYNNEX has worked closely with the U.S. DOE in the construction of their Superdome advanced computer servers at Lawrence Livermore National Laboratories.

Our experience in this market has helped us to develop similar processes in the SLED marketplace. SYNNEX manages over 35 SLED contract vehicles for our manufacturing partners in Texas, Florida, South Carolina, and nationally through NASPO ValuePoint, USETPA, and NCPA Contracts. Our NCPA contract sales to date total more than \$35 million from September 2016 – March 2019.

References

SYNNEX helped design and build what was then the world's largest Super Computer, housed at Lawrence-Livermore Labs
Helped design and build the Facebook Data Center
Past performance includes builds for Blue Coat and Sun Microsystems
Delivered 15,000 desktop units to USDA (8,550 total orders were consolidated to 60 invoices)
Delivered 25,000 CTO desktops on a rollout basis in 30 days
Involved with Raytheon/CSC desktop refresh project (over 15,000 desktop units)
132 consecutive quarters of profitability
Datacenter OCP builds for Amazon and Facebook
Dedicated Sales Teams/Quoting Process/Hours of Operation/Global Presence

Reseller and Business Enablement Services

SYNNEX provides numerous reseller and business enablement services, including:

Document Solutions specializes in the conversion of paper documents to digital, from distributed scanning systems, document management applications, and image capturing software, to storage and retrieval, disaster recovery, and versioning

Financial Services credit and financing options help reseller's compete for large deals while conserving capital, with little to no up-front cash commitment

Healthcare Program helps resellers build and grow a healthcare sales practice and gain insight into an estimated \$110 B business

Hosted Solutions robust outsourced SaaS applications at a huge cost savings that develops solid margins and revenue streams with few barriers to entry

HP Enterprise Server and Storage Solutions specialized sales and support teams focused on HP offerings in the enterprise space

Integrated Communications Group (ICG) combines voice, data, video, security, and messaging to deliver best-in-class, unified communication strategies

Jack Of All Games is a leading video game provider in North America combining industry knowledge with proven distribution expertise servicing the retail channel

New Age Electronics is the nation's leading sales and distribution partner delivering an unsurpassed channel management model to consumer technology retailers and manufacturers

Office Supply Solutions has collateral equipment such as printer cartridges and office materials, enabling resellers to become specialized product providers and increase total sales scope

On Demand Services server assessment and virtualization, security, data backup and recovery, field and help desk services, equipment recycling and trade-in, and more supplements resellers' capabilities

Open Source Channel Alliance (OSCA) is a consortium of Independent Software Vendors (ISVs) delivering open source technologies to our customer base

PC Wholesale is a reliable, one-stop shop for new, refurbished, end-of life, and overstock computer and consumer electronics products

PRINTSolv is an on-ramp, managed print solution to handle consumer demand billing, supplies replenishment, and total fleet management, with the reliability of a lease

Public Sector Program is the only broadline IT distributor with its own GSA Schedule to help resellers build and grow their government business, plus custom, comprehensive solutions that expand their play in the education market.

Reseller Marketing Services leverages the power of SYNEX Marketing on behalf of our reseller customers to increase their reach and improve their return on their enduser marketing spend value-added services.

Software Solutions industry-leading products and a full complement of services and support to help resellers capture, hold, and grow their software accounts

Strategic Procurement recruits and manages specialty vendors required to complete a reseller's solution, while simultaneously allowing the vendor access to SYNEX's broader customer base

Supply Chain Solutions is a TOTAL supply chain solution that reduces logistics costs and inventory cycles and improves service levels

Systems Integration Division (SID) has custom server, storage and appliance solutions to customers spanning verticals like network security, application acceleration, health IT, streaming media and other applications tied to specific software and services

Technology Solutions Division (TSD) designs integrated solutions for new and emerging technology markets, such as: network security, telephony and unified communications, printer and document management, physical and network security, and AutoID/POS systems

Varnex and Varnex Public Sector is a vendor-sponsored reseller community focused on the SMB market, with specialized tracks for members engaged in the public sector markets

Visual Solutions is a multi-vendor communication, training, and support for Digital Signage, Projector, and Pro-AV sales

Wide-Format Solutions specializes in large-format printers, supplies, and media

Westcon-Comstor Purchased in May of 2017, Westcon focuses on UCC, Software Security and Networking manufacturing lines including Cisco, Juniper, Palo Alto and Check Point Software.

Dun & Bradstreet Number: 11-237-5758

Company's Organizational Chart of our Team:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer McEachern, jennifermce@synnex.com, 864-349-4079

Sales: Cory Fortune, coryf@synnex.com, 864-349-4560

Jaime Grimm, jaimeg@synnex.com, 864-349-7589

Business Development: Randy Finley, randyfi@synnex.com, 864-349-4390

E-Rate/Grants: Tim Evatt, time@synnex.com, 864-349-4405

Education Team Leader: Brent Odom, brento@synnex.com, 864-349-4039

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Corporate Office Locations

Corporate Office: Fremont, CA

East Coast Sales Office: Greenville, SC

Midwest Sales Office: Dallas, TX

Distribution Centers: Fremont, CA; Las Vegas, NV; Atlanta, GA; Dallas, TX; Chicago, IL; Olive Branch (Memphis), MS; Chantilly, VA; Los Angeles, CA; Carson, CA, Miami, FL; Keasby, NJ

Integration Facility: Olive Branch, MS

Key Contacts:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer McEachern, jennifermce@synnex.com, 864-349-4079

Sales: Cory Fortune, coryf@synnex.com, 864-349-4560

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Education Team Leader: Brent Odom, brento@synnex.com, 864-349-4039

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Standard Terms of Payment:

Net 30 terms are standard. However, we offer an entire portfolio of alternative finance options from leasing to escrow.

Who is our Competition in the Marketplace?

Ingram Micro; Tech Data; Arrow; Avnet

What differentiates our Company from Competitors?

We empower our resellers with valuable tools and solutions that they can easily integrate into their operations and support them with world-class professionals. We execute our business with speed and efficiency and are willing to invest into infrastructure to best support our manufacturers and reseller partners.

Describe How your Company will Market this Contract if Awarded.

SYNNEX has a significant amount of experience owning/managing Public Sector contracts. These vehicles do not sell themselves and require a significant amount of investment in sales and demand generation to make them successful. Our plan will include a number of facets addressing both resellers and endusers. Although we don't sell direct to endusers, we do have a team that provides enduser demand generation through call out campaigns; print/mailers; e-mail; website contract landing page and an electronic storefront offering. For our resellers, we will pull our historical procurement data per awarded vendor line to identify the most responsive/responsible resellers selling into State and Local Government, K-12 and higher education nationwide. To date, we have identified 50 resellers and will use this list to identify those resellers we want to authorize on the contract. Likewise we will do this nationwide and include higher education institutions and state/local government sales as well. In this way we can ensure we have the

correct "feet on the street" in all areas covered by NCPA. With this select group of resellers, we will implement regular trainings to ensure they understand the NCPA contract and the target audience. Ongoing efforts will be to establish a regular sales meeting cadence in which we review sales efforts, pending opportunities and any issues. Manufacturers and their local sales teams will likewise be engaged to assist in the identification of opportunities and special pricing. We will provide support for table top shows, collateral and web landing pages for our participating resellers. Ultimately, we see our role as an IT distributor to provide all of the tools a reseller will need to increase their sales on this contract and to help develop the partnership with the vendor and their field sales teams. SYNEX will also make available our extensive technical support team and 24/7 customer service call center to ensure exceptional customer support.

Marketing this contract will include a number of simultaneous activities:

- Press release
- Identifying the resellers we want to authorized to promote this contract
- Reseller recruitment and training
- Multiple training webinars for both internal sales teams and external customers
- Dedicated NCPA web page development
- Development of marketing materials
- Attending industry events and table, top shows
- Ongoing reseller recruitment efforts and internal sales trainings
- Enduser demand generation team will drive awareness with endusers on behalf of our resellers

Describe How you Intend to Introduce NCPA to your Company

Contract Management Summary

Award

Create T's & Cs's summary; develop pricing calculator
Communicate win internally and with each vendor line
Determine rules of engagement; assign responsibility roles

Recruitment

Identify Resellers: Vendor lists; SYNEX POS; Sales Manager's; OSRs prior to award
Training: onsite; online; webinars
Establish eligibility requirements
Sign participation agreement

Contract Management

Monthly contract review by SYNEX contracts team - the good, the bad and the ugly
Monthly status calls with each participating reseller
Quarterly cadence calls with the contractor community
Ongoing calls with participating vendors to update/revise strategy.

Initial Kick off phase-

Upon award, communicate to vendor and internal vendor PM/BDM teams
Put together contract terms and conditions; pricing calculator; price file
Review administrative requirements
Set e-mail aliases
Webpage development-contract details, calculator, location for vendor ads, forum, Q&A
Determine vendor's strategy and reseller engagement; special pricing
Establish reseller qualifiers, sales minimums, agreement
Identify reseller candidates via POS, ISRs, OSRs and vendor input
Contact reseller
Require business plan/marketing plan
Conduct trainings via webinars of resellers, sales reps, BDMs, PMs and vendor
Possibly conduct joint road shows to promote/train
Press release
Marketing materials for resellers

Ongoing management-

Trainings/webinars - initially and ongoing
Product refresh - marketing and communication
Business development-slip/gain report for both reseller and vendor
Business development-monthly sales report to vendor with email updates
QBR for reseller (or as needed)
QBR for vendor
Vendor seasonal pricing for this community
QBR webinar for reseller community
Marketing events
Updating Reseller database with contact information

SYNNEX has identified our training processes in the preceding sections for both inside/outside sales teams; our business development team and authorized resellers and solution providers. Essentially, it will entail training, collateral, PPT presentations and onsite visits to conduct Q&A. Training is an ongoing process that should be scheduled throughout the year on webinars, onsite trainings and industry events. Communicate access to the website; collateral that is available; processes on obtaining quote/orders and contract pricing. All aspects of the contract, from marketing it to the enduser to customer service to tech support, needs to be explained.

Describe your Firm's Capabilities and Functionality of Your On-Line Catalog/Ordering Website

See attached pdf document

Describe your Company's Customer Service Department

SYNNEX Customer Service and Return Policy

PRODUCT RETURNS Return requests may be submitted through the following channels:

CUSTOMER SERVICE Hotline: 800-756-1888 Monday through Friday 8AM-8PM EST

EMAIL: CSHELP@SYNNEX.com

WEBCHAT:

http://apps2.link2support.com/WEBCHAT%20SYNNEX/Main.php?do=_WEBCHAT&submit=_Login

REQUIREMENTS

Defective or damaged Products or those subject to customer remorse may be returned to SYNNEX by adhering to the Requirements below.

1. Reseller must obtain a valid RMA number for all returns.
2. As the distributor of manufacturer branded products, SYNNEX must adhere to the manufacturer's return policies. These policies include adhering to final dates of return or re-stocking fees for returns. At a minimum, SYNNEX agrees to a 30 day return policy for unopened product.
3. Not all product lines are eligible for this return policy. Check with your SYNNEX salesperson to verify specific eligibility.

PROCEDURES

The procedures provided below for replacement or credits are the exclusive remedies to Reseller for any claim related to any defective or damaged Products or customer remorse.

1. RMAs will be issued for items eligible for return. If any item is ineligible for return, Reseller will be informed and the RMA will be denied.
2. SYNNEX will not be obligated to replace or provide credit for Products returned as defective and damaged from abuse, misuse (including improper storage) or other product warranty exclusion, from attempted repair, or during repossession or shipment to SYNNEX.
3. Ineligible returns and returns not on approved RMAs will be disposed of at SYNNEX's discretion with no credit, and a charge back will be issued for any ineligible deductions taken.
4. RMAs expire within twenty (30) days of issuance. SYNNEX has the right to refuse returns after such date.
5. SYNNEX will respond to RMA requests within forty-eight (48) hours of receiving from the customer. Requests must include the following information:
6. Sales Order Number
7. Description of merchandise
8. Manufacturer part number
9. Quantity
10. Specific reason for return and condition of product: Factory Sealed or Open
11. Serial Number
12. Notification of approved RMA requests will be made via fax or e-mail. Authorized returns must be shipped freight prepaid.
13. Returns must be received at the return location designated by SYNNEX on or before the last date of return to be eligible for credit. Credit for returns will be issued within one (1) week of receipt of merchandise at the Net Reseller Price in effect on the date SYNNEX receives the eligible product
14. All returns must be in the original manufacturer box. A packing slip must be included in each box or pallet identifying the product numbers, quantities, number of boxes. A copy

of the RMA must be attached to all boxes for UPS shipments and at least two cartons for common carrier shipments. Boxes should be marked 1 of XX, 2 of XX, etc.

Green Initiative

Environmental Services

Recycle, Disposal, and Asset Buy-Back Overview

SERVICESolv specializes in the environmental recycling of retired IT equipment and print consumables. With expertise in risk mitigation, logistics, asset management, re-marketing, recycling, and data destruction, our recycle and disposal services help you responsibly handle your customers' outdated hardware.

SERVICESolv has experience processing the obsolete assets of companies in the financial services, healthcare, insurance, and legal industries, as well as for government and education. Our processing plants are equipped with state-of-the-art data-erasure and destruction technology to provide your customers with the peace of mind that all data and drive destruction is performed to the most-stringent international data-security standards.

To ensure that hardware is safe for reuse, SERVICESolv's standard data overwrite process includes a three-pass data wipe compliant with the U.S. Department of Defense 5220.22-M. Additionally, a certification of data erasure and destruction is furnished for each onsite service performed or shipment received.

What is the value of the SERVICESolv Recycle, Disposal, and Asset Buy-Back Services for you?

- Safe and compliant removal of assets and destruction of data
- Competitive offers for all hardware recycling, often including buy-back estimates
- Single point of contact for the entire project, from initiation through completion
- Tailored services to meet each client's individual needs
- Options for on-site data destruction

Get started with recycling IT equipment by downloading and completing the recycling worksheet from <http://www.SYNNEX.com/servicesolv/whatis/recycle.html>. Once completed, return the recycling worksheet to SERVICESolv@SYNNEX.com.

Green Solutions

IT equipment can be up to 25% of total enterprise energy use, and datacenter energy use doubles every 5 to 8 years. As energy costs continue to rise, pressure builds on the bottom line. SYNNEX Green Solutions provides a set of tools and services focused on helping you tap into the sales potential and customer value for Green IT, delivering IT solutions that reduce energy and save your customers energy and money.

One of our most successful services is the SYNNEX Utility Incentive Program for resellers. This nationwide program is a list of identified electric utilities offering incentives to companies for IT

Assets Commonly Recycled

- Notebooks
- Desktops
- Displays
- Printers
- Print consumables
- Servers
- Storage systems
- Handhelds
- Networking equipment
- Many other electronics

projects that save money. SYNEX handles the calculations, applications, and other elements for utilities to approve a project for incentives.

What is the value of Green IT?

- Ability to identify IT projects that are eligible for electric utility rebates and to manage the paperwork process seamlessly.
- Allows you to offer a Green IT solution in your services portfolio, showcasing your business as socially-conscious.
- Manage customers' EOL assets through our E-waste recovery and recycling service that pays you for supporting a greener planet.

What are some of the features of SYNEX Green solutions?

- Seamless management of the application process to obtain eligible rebates from participating electronic utilities
- All products meeting ENERGY STAR or EPEAT ratings are identified in ECExpress and on our specific Green IT linecard
- PO level and custom energy-saving calculators help you define cost savings to support ROI conversations
- Development of custom Green IT Roadmap for complex or larger opportunities
- Repository for third-party research and white papers you can leverage to develop a foundation for customer discussions



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Services Center

IT Distribution

Integration

Contract Assembly

Financial

IT Support

eSolutions

Overview

Web Services/XML

ECEExpress

B2B/eCommerce

Mobile Applications

eStorefronts

Customer Services

A Solution Suite of Web Services, Mobile Application Development, ECEExpress, Hosted Storefront, and Electronic Services!

Web Services/XML

Increase your business capabilities by integrating easily into ours.

Gain real-time leverage through the SYNEX ERP system to grow your business faster and more efficiently.



Mobile Application Development

iPhone/Android/Blackberry/Palm

Not only has SYNEX opened ECEExpress to multiple mobile platforms, but we can make your applications mobile too! Our low cost, high efficiency modeling provides great quality and fast turnaround on your mobile applications needs.



Grow Your Sales using ECEExpress Your one-stop eCommerce site with us.

View license and warranty upsell opportunities, set inventory and pricing alerts through XpressTrak, and subscribe to customized RDS reports for vendor specific data!

Personalized Online Storefront

We host your specialized store for you.

Get simple, seamless eCommerce with SYNEX, Provide your customer access to all manufacturers and categories available from SYNEX at a competitive price.

Electronic Services (EDI/FTP)

The best pricing, availability, and product specifications.

Use B2B/eCommerce (EDI/FTP) to connect directly to our ERP system.

Use our wide array of services to receive the most accurate and up-to-date product information.

Make your business leaner and faster

Email us at: eSolutions@synnex.com



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Web SYNEX.com



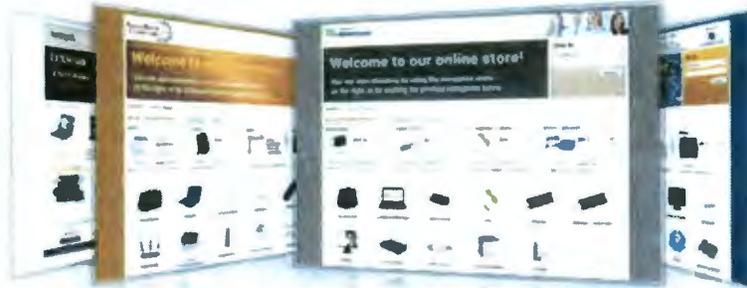
New Reseller Application

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Introduction Highlights Features Pricing Request More Info

Introduction



Now your customers can buy online directly from you.

Need a web-based online store to sell products to your customers? eStorefrontmall.com - developed and hosted by SYNEX - does just that. You don't need to worry about servers, internet bandwidth, or writing lines of code.

The same products you buy from SYNEX are now available to you to offer to your customers. You control your product catalog - offer as many products as you wish.

What's more, product content is updated daily. Your customers get the most up-to-date information that is available.

Now accepting



Highlights



Offer your customers every SYNEX product, or pick your categories

You control what you want to sell. Choose from our manufacturer listing and narrow your product offering by selecting product categories or even individual skus if you wish.

You have access to more than 100,000 skus



Set pricing for some or all of your customers.

You control your own pricing. Set a certain percentage, or set specific pricing: your choice.

Do you want to charge select customers different pricing? eStorefrontmall.com allows you to do just that

Top



eStorefrontmall.com can mirror your brand



Order Management Controls are Built-in

You can embed your company logo and set certain colors and styles to match your own company brand



Show product images, specifications and accessories/add-ons

All the product information available from SYNnex's ECEXpress online ordering system is available in eStorefrontmail.com

Depending on the type you select, you can stop, review, and release orders if you wish, or allow all orders to auto-process. The choice is yours

If customers have a special bid number from a manufacturer, eStorefrontmail.com can accept that and pricing will be updated



Real-time pricing and availability

SYNnex's own inventory numbers display

Your customers see exactly what is available. We can display the actual inventory number, or show the product as in Stock/Out of Stock



Promote products by offering online coupons

Your customers can take advantage of sales/promotions you offer by entering product coupons

You can track your coupon codes to see how successful your promotions are



Secure online ordering gives customer peace of mind

eStorefrontmail.com comes with [Verisign security](#) and [PCI compliance](#), so customers don't have to worry about their sensitive information being compromised

Customer can use their credit cards, and we'll reimburse you using our Rewards program (End-user billed store only)



Customers can track their own orders

With our XpressTrak order tracking option (no extra charge), your customers are notified by email when their order ships and is delivered

XpressTrak allow your customers to know where their orders are without having to contact you directly



Business reports give you insight about who's buying what

Get a daily summary of who is buying what, and when. Login to get your reports, or have them delivered daily via email

[Top](#)

Features

Setup and Maintenance

Item

- Developed and hosted by SYNnex (no servers, bandwidth to worry about)
- Based on SYNnex's ECEXpress online ordering system, a full-integrated, integrated eCommerce platform that continues to evolve
- Create your own niche catalog or offer all SYNnex skus (approx. 100,000)
- Includes Search and Add to Shopping Cart functionality
- Secure checkout (Verisign and PCI compliance)
- Ability to accept coupon codes and special bid numbers
- Select product assortment based on manufacturer, manufacturer category, product category or individual skus
- Set your pricing, down to the sku level
- Rich product information, including product images, technical specifications and accessories/add-ons, updated daily
- Green: product search included
- Default shipping method and optional shipping methods (as upgrades)
- Add your company's sales, technical support and customer service contact information
- Realtime inventory display from all SYNnex warehouses?
- Option to require customer to login, or leave open to anyone
- SYNnex Helpdesk assistance by phone/email

Order Processing and Billing

Item	Enduser-billed version	Reseller-billed version
Order is routed to SYNnex for processing and shipment	Yes	Yes
Customer enters their Credit Card, Shipping Address etc.	Yes	Yes, with additional purchase order field
Order is routed to reseller for review/approval before routing to SYNnex		Yes
Order ships from SYNnex warehouse with reseller address/contact info on packing list/receipt	TBD	TBD

Pricing

Initial setup fee = \$99
Monthly maintenance fee = \$199

Here are the benefits you get with eStorefrontmall.com:

- 1) **A Proven eCommerce Platform**
 eStorefrontmall.com is built on top of ECEXpress, SYNnex's mission-critical reseller eCommerce platform. You get reliability and comfort knowing we have integrated our code platform, web server knowledge and ERP processes into eStorefrontmall.com
- 2) **Security for your customers and for you.**
 eStorefrontmall.com offers the following security features:
 - **Payment Card Industry (PCI)** Security for enhanced payment card data security
 - **VeriSign** - our sites are VeriSign secured
 - Sensitive information is transmitted by Hypertext Transfer Protocol Secure (**HTTPS**), providing encryption and secure identification
- 3) **Up-to-Date Product information, Technical Specifications, descriptions and Product Images**
 Maintaining a catalog of product in an online store can be difficult, as new products are introduced and older products expire. Top
- 4) **Evolving platform**
 When you look at partnerships, you need to feel comfortable knowing your partner grows with you. Your Storefront is maintained in house by experienced SYNnex staff. eStorefrontmall.com evolves based on requests from other customers. You gain the added benefit of better tools and upgrades.

 With eStorefrontmall.com, you don't have to worry about building your own eCommerce store or maintaining complex software. The same platform you use to order from SYNnex is what you can offer your customers. You can concentrate your efforts on giving your customers the attention they need, and they can place orders whenever they want, at any day/time they want.

TAB 5 – PRODUCTS AND SERVICES

SYNNEX is a broad-line computer products distributor with over 1,000 OEMs on our corporate line card. We have 11 distribution centers nationwide with the ability to deliver product within 1-2 days. We also have a full service integration facility located outside of Memphis, TN that can provide a full range of integration services. Our authorized OEM list is attached. Products will include mobility, networking, security, storage, software, IoT and cloud. We are also including our full range of services.

We sell to over 25,000 Value-Added Resellers (VARs) and solution providers nationwide with over 7,000 active resellers on a monthly basis in the Public Sector market. We intend to offer an ecosystem of resellers to help support this contract and providing onsite sales and technical support and customer service. We will be able to offer complete coverage nationwide in support of the NCPA contract.



SYNNEX CORPORATE 2019 LINE CARD

Corporate Headquarters

Fremont, California

Sales Headquarters

Greenville, South Carolina

Warehouse Locations

- 1 Tracy, California
- 2 Chantilly, Virginia
- 3 Romeoville, Illinois
- 4 Richardson, Texas
- 5 Monroe, New Jersey
- 6 Grove City, Ohio
- 7 Miami, Florida
- 8 Southaven, Mississippi
- 9 Chino, California



*ISO-9001-2000 Manufacturing Facilities

ADVANCING IT INNOVATIONS

Map your destination to increased productivity, cost savings and overall business success. Our distribution centers are strategically located across the United States to provide you with product where you need it when you need it. Each of our distribution centers provides our customers with warehouse ratings of nearly 100% in accuracy and PPS (pick, pack and ship) performance. Couple that with unsurpassed service from our infrastructure support, giving you one more reason why you should be doing business with SYNNEX. That's service and infrastructure support you can rely on!

SERVICES

Sounds simple, but at SYNNEX we understand that true business growth requires access to meaningful, tangible business infrastructure, tools, and resources. That's why over the last year we've invested heavily in providing our partners with high-impact business services, designed from the ground up to provide real value, and delivering on our commitment to provide unprecedented support to our most valuable asset, our partners.

- GSA Schedule
- ECEXpress Online Ordering
- Software Licensing
- Reseller Marketing Services
- Leasing
- Integration Services
- Trade Up
- A Menu of Financial Services
- SYNNEX Service Network
- ASCii Program
- PRINTSolv

INFRASTRUCTURE

Components East
800.444.7279

Leasing
800.451.5744

CTI Products (Sales)
800.444.7359

Software
866.226.7532

Auto ID / POS Sales
800.950.5974

Components West
888.756.4888

POS Solutions
800.753.6927

Regional Office
800.756.5974

License Online West
800.414.6596

ICG Security & Wireless LAN
800.688.0751

Government Sales
800.456.4822 Ex. 4007

Customer Service
800.756.1888

SMB Sales Group
855.899.0050

**License Online Central/
East**
800.432.6980

Security Sales
800.444.7389

OEM West
800.756.7888

Supplies & Accessories
888.223.1164

Contact Us:

1.800.456.4822

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2019 LINE CARD

10ZiG
2FA
3D Classroom
3D Systems
3M Touch
3M Mobile Interactive Solutions
3S Vision
3VR
4D Global
4Sight
6fusion
65bit Software
911 Enable

A Deeper View
AAEON Electronics an ASUS Company
ABBYY Software ESD
Absolute Software
ABVI
Access Data
Accessory Power
Accortec
Accu-Tech
Accuvision
Acer
Act-On
Actian
Actifio
Actineon
Actiontec
ActivIdentity Envoy
Actsoft
Acuo Technology
Adaptec
Adaptiva
Adata
Add-On Computer Peripherals, LLC
Addlogix
Addmaster
ADESSO
Adlink
Adobe
Adrem Software
ADS Technologies
Advanced Input-Esterline
Advantech
Aegis Micro/Formosa- USA
Aerohive
Aetherstore
Afco Systems
After Mouse
AG Antenna
Agema
Agosto
Airclass
Akito
Algo Communications
Alibaba Cloud
AlienVault
Alive Studios
Allen Systems Group
Allied Telesis
Allocacoc
Alloy
Allround Automation
ALLSOP
Altair Engineering
Altaro
Althon Micro
Altia Systems
Altigen
Aluratek
Ambir Technology
AMD/ATI Fire
Amer Networks (formerly Freedom 9)
Amico Accessories
AML
Amped Wireless
Amphenol
AMX
Amzer

Anacom Medtek
Anchor PD
ANCORA
Anthro Corporation
Antop Antennas
Anuta
Aomata
Aopen
AppAssure
Appspace
APC
API
Aporeto
AppCom Solutions
Appistry
Apstra
Aquarius
Arbor Networks
Architext
Arclite
Arctic Cooling
Areca
Aristo Flatbed Cutters
Armoractive
Armored Shield
Array Networks
Artisan
Artisan Infrastructure
Aruba Networks
Arxscan
Asante Networks
ASG
Aspect Software
Aspire/Standzout
Assist Education
Astro Gaming
ASUS
Asus CE
Asus Notebook
AT&T
Atdec
Aten Technology
ATI Graphics Cards
Allantis Computing
Atrack
ATX
Audio Fetch
Audio Messaging Solutions (AMS)
Augmentix
Aurora Multimedia
Auslogics
Authen2cate
Authlogics
Autotask
Avanquest
Avaya
Avenues
Avermedia
Aviva Solutions
Axiom
Azend Corporation
Azpen

B+B Smartworx
BAE Systems
BAK USA
Bamboo Solutions
Bandura Systems
Bandwidth
Baracoda/Ingenico
Barco Medical
Barcoviev
Barnes & Noble
Barracuda Networks
Basler
Battery Technology
Bay Dynamics
Bay Technical Associates
BCDvideo
Becrypt
BedPhones

Bedwell Technologies
Belkin
Bematech
BenQ
Best Minds
Best Mounting/AFC
Better Energy Systems
Beyond Trust
Bidwell Technologies
Big Switch
BioTeam
Bitflow
BITS Ltd.
BitTitan
Bixolon
Black Box
Black Box Retail Services
Blocksi
Blue Ant Wireless*
Blue Coat
Bluebeam
BlueData
Blueforce
Boardshare
Body Solid
Booz Allen Hamilton
BorderWare
Bosch Comm
Bouncepad
BoxIT
Brady People ID
Braggables/MJ Mitchell Consulting
Brainboxes, Ltd
Braven
Brenthaven
Bretford
Bretford Manufacturing
Bridge Communication
Brocade
Brother
Brother Mobile Solutions
BTH2
Buffalo Technology
Bump Armor
Buncee
Bush Industries
Business Logic
Buslink/Global Silicon
BYTECC

C2G
Cable Manufacturing
Cables Unlimited
Cachengo
CaIamp
Cambre Products
Canon
CAPSA Healthcare
Carbonite
Card Scanning Solutions
Case Power
Casio Projectors
CBM Metal
Celestix
Cenomax
CENTON
Centrify
Century Software
Certes Networks
Champion Solutions
Champion Systems
Channel Vision (Custom Installation)
Chargeit
Chassis Plans
Check Point Software
Checkpoint Security Systems
Chef Software
Chelsio
Chenbro
Chief Manufacturing
Ciena

CIG
Cilutions
Cinemassive
Cisco
Clearcenter
ClearColor Ink
Clearone
Club3D
CME
CobWebs
Coby
CognitiveTPG
Cognito
Comcast Business
Commvault
Component One
Compu-Lock
Compulocks Brands
Compunetix
Computer Instruments
Computer Security
Computer Warranty Services
Comsquared Systems
Conarrative
Connection-E/Trifusion
Contex Americas
Convertertechnology
Conveyant Systems
Coolmax
Copernicus
Core Security
Corel
Corente
Corilogix
Corologix
Corsair Micro
Cortado/Thinprint
Cplane
CPR Tools
CradlePoint
CraftUnique
Creative Labs
Creston
Crimson AV
Crimson Technologies
Crosstec
CRU-Dataport
Crucial Technology
CruDataport
CSDC
CTA Digital
Ctera
Cumulus Networks
Curriculum Loft
CXTEC
Cy-Fi
Cyberlink.com
Cybernet Manufacturing
CyberPower
CYBERPOWERPC
Cybertron PC
Cybric
Cycle Computing
CYCLONE
Cylance
CYREN

D-Link
Da-Lite Screens
Dahle
Daktech

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2019 LINE CARD (CONT.)

Damac
Dane Elec Corp
DAQRI
Data Drive Thru
Data Motion
Datacore
Datago
DataLocker Inc
Datalogic
Datamax Media
Datamax Software Group
Dataram
Dataxroom
DateI
Datera
Daymen Inc.
Decoded Bags
Definitive Technology
Déjà vu Security
Delphi Display Systems
DENAO, Inc
Deployable Systems/Hardigg
DestructData
Devolutions
DH2i
Diablotek
Dialogic
Diamond
Diamondback Fitness
Dicota
Digedu
Digi International
DigiStar
Digital Guardian
Digital Highway
Digital Peripheral Solutions dba Q-See
Digital Storm
DigitalPersona
Digium
Direct Dimensions
Distinow
Distrix
Docker
Doculex
DOD Tech
Dot Hill (eNex Systems)
DP Solutions
Draper
Drawp
Drobo
Dropbox Enterprise
DS3
DT Research
Dyconn
DYMO
Dynamic Systems

E-Sponder
Earthwalk
Eastman Kodak
Easy Tempo
Eaton Corporation
ECO STYLE
ECO TREND Cases, LLC.
Ecosol Solar Technologies
ECS Composites
Edge-core Networks
EDGE Memory
Edgeline Technologies
Edgewater Networks
Edgewave
Edigin
Education Collaborators
Educational Collaborators
EJ Technologies
Ekahau
Electroboard
Electrorack
Elegant Packaging

Elite Screens
Elliptical Mobile
Elmo USA
Elsa Group
Emathsmasters
Emerge
Encore Networks
Encore Software ESD
Encounter Pointe
Endor AG / Fanatek
ENET
EnGenius
Engineered Network Services
Enlight
EnMotus
EnovateIT
EnterpriseDB
ENTRUST
Envoy Data Corporation
Epson
Equus/Mirus Innovations
eReplacements
Ergotech
Ergotron
Ericom
Erwin
Esker
eSpark
ESTERLINE
EVault
Event Builder
Everfocus
Everki
EVGA
Evolis
Evoluent
Evolve III
Ex Point
Exablaze
Exablob
Exabyte
Excelero
Exorvision
Explain Everything
Extensis
Extenua

F5 Networks
Fabcon
Faction
Fargo Electronics
Faxback
Fellowes
FiatLux
Fidelis Cybersecurity
Filewave
Finisar
FireEye
Firemon
Firich/FEC
First Data
First Mobile Technologies
Fishtree
FivePoint
Fixmestick
Flexa Cutters
Flexa Dye Sublimation
Flexera Software
ForensIT
ForeScout
Foreseeson
Formax
Fortinet
Foscam Digital
FoxIt
Freedom9
Frontrow/Phonic Ear
Fuji Film
Fuji Film Recording Media

Fujitsu America, Inc.
Full Armor
Full Spectrum Laser
Furman
Fusion-io
Futura Retail Solutions
Future Business

Gamber Johnson
Gammatech
Garland
Garmin
Gateprotect
GBC (a division of ACCO Brands)
Gefen
Geist Manufacturing
Gemalto Envoy
General Imaging
Genesis One
GeorgeJon
GETAC
GFI
Gigabyte
GiiNii
Glacier Computer
Global Environ. Svcs
Global Knowledge
Global Marketing Partners
Global Silicon Electronics
Gluster
GoGuardian
GoldTech
Goldtouch
Good Technology
Google
Graphus
Gridless Power
Griffin
GRS Weigh
Gryphon
Guardian Edge
Guidance Software
Gumdrop
Gvision

H&R Block ESD
Hannspree
Hapara
Hayes Software
Havis
Headplay
Healthcare Information (HCI)
Healthpostures
Hedvig
Hercules/Thrustmaster
Heritage Travelware
Heritage Travelware - Kenneth Cole
Hewlett Packard Enterprise
Hi-Fi Works
Hi-Value Toners
HID Identity/Synercard
High Wire
Higher Ground/HGGEAR
HiKVision
Hitachi Global Storage
Hitachi Hard Drive
HL Corporation/Flicker
HNC Virtual
Howard Medical
HP Inc
HQ Cam
HSM of America
HTM -Vertagear
Huawei
Huawei Device USA
Huddly
Humanetics
HumanScale
Hypersign

Hyundai

I-Blason
I'm SPA/I'm Watch
I/O Magic
i3 International
i3 Technologies
iCOP Digital
IDAPT
Idera
IGEL
IGI
IKAN Corp
iKEY
Imageware
Imagine Technologies
Imagistics
Imation
IMC Networks
Imperva
InBoxer
Incase
Incipio
Incisive Software
Independence IT
Independence IT
Indigo
Industry Weapon
Infinitat
Infoblox
Infocase
Infocus
InfoPrint
Informa Software
Infosoft-Fusion Charts
Infrascale
Ingres
Inkjetwarehouse
Inland Products
Innergie
Innovative Card Scanning
Innovative Office
Inseego
Insperity
Instant Technologies
Insulfab
Integra Networks
Integral
Intel
Intelligent Computer Solutions
Intelligent ID
Intellinet
Intuit ESD
Intuition
INUVO
Inwin
ioFabric
Iogear
IOLO ESD
Iomega
Iosafe
IP Home Products
iPearl
IRSA Video
ISI
iStabilizer
iStarUSA
iStorage
IT In Motion
ITWorx
Ixia

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2019 LINE CARD (CONT.)

IXsystems	Lilee	Minicom	Norcent
iYogi USA	Lind Electronics	Minuteman Power Technologies	Notable Solutions, Inc.
Jaco	Link Depot	MIO Technologies	Novastor
JAR Systems	Linksys	Mirantis	Novuscell Batteries
Jaspersoft	LinkSystems	Mita	Now Micro
Jatheon Technologies Inc.	Linoma	Mitsubishi	Nuage
Jaton	Listenwise	Mitsubishi Digital Electric America	Nuance Communications
Jefa Tech	Lite-On	Mizco	Nuance Dragon Medical
JetBrains	Litronics Envoy	MJ Mitchell Consulting/Braggables	Numonix
JMR Electronics	LittleBits	Mobelisk	Nvidia
Joro	LiveTiles	Mobile Action Technology, Inc.	O'Neil Printers
JPL	LMI Solutions	Mobile Demand	O2 Security
Juicpresso	Location Based Technologies	Mobile Edge	Objectworld
JungleDisk	Lockdown Tech	MobileMark	Observint
Juniper Networks	Lockncharge	Mobiltrackr	Obsidian
Just Systems Canada	Loctek	Mobisystems	OCN Labs
JVC	Logbar	Mohawk USA	OCSystems
Kaminario	Logicube	Mojo Networks	Octa
Kanex	Logitech	Monitors In Motion	OCZ Technology
Kanguru	Longse	Monnit	ODIN Technologies
Kantek	Lowry Software	Monoprice	Ohbot
Karv Flatbed Cutters	Lsquared	Moonwalk	Okidata
Kaser Corporation	Lumisource	MooreCo, Inc	Olea
Ken-a-vision	M360	Mota	OLIXIR Envoy
Kensington	M&A Technology	Motion Computing	OminScan 2
Kerio	Maclocks	Motorola Phones	OnCue
Keyovation	Macro Image Technology	Motorola Solutions	OneWorldTouch
Keyscan	Magellan	Movavi Software ESD	OnSSI
KeySource International	Magix Software	Movea	Onyx Graphics Inc
Keytronic	Magma	MPak	Oomi
Kinesis	Magnetic 3D	MS - Cash Drawer	Open-E
Kingston	Magtek	MSE	Open-Xchange
Kingston Digital Inc	Mainpine, Inc	MSI Gaming Laptops	Opengear
Kingston Distribution	MakeSense	MSS Software	OPS Solutions
Kinyo	Makitsso Displays	Multi-link	Optimum
Kitenga	MMF POS	Muratec	Optima
Klas Telecom	Man and Machines	Mutare	Oracle
Kleen Concepts	Managed Objects	MyCDesk (Elyone)	Original Power
Knowledge Management Association	Manhattan	MyStemKits	OrionVM
Koamtac	Mariner Software ESD	N1 Critical	Ortronics
Kobian	Markzware	N-Able	OSNEXUS
Kobian	Materialise	Nanonation	Otter Products
KODAK	Matrox	Ncipher Envoy	Otto
KOM Networks	Maxell	NCP Engineering	OutSystems
Komprise	Maxta	NDS Surgical Imaging	Overland Storage
Konftel	Maxtor	Nearpod	Oxcyon
Konica Minolta	Maxtrak	NEC	Packaging Strategies
Kramer	MaxxFI	NEC Corporation of America	Packet 8
KSI Data Sciences	McAfee	NEC Display Solutions	Packetviper
KSI Envoy	Mediatech	NEC Servers	Paessler
Kwikset	medM	NEC Software	Palo Alto Networks
Kyocera	Mellanox	NEC Storage	Panasonic
LaCie	Memorex	Nervepoint	Panasonic Communications
LandAirSea	Memorex Electronics	Neschen Americas	Panasonic Communications - Security
Lanier	Memory Experts	NetAccess	Panasonic POS
LapCabby	Meridiun	Netcomm	Panasonic Pro Video
Laplank Software	Merkury	Netgear	Panasonic Projectors
Lasershield	Message Labs	Netis Systems	Panasonic Toughbooks
Launchpad	Message Logic	Netlib	Panda Security
Launchpad	Meta Company	Netmotion	Pannin
Lawson Screen	Metadot Corp	Netop	Panorama Antenna
LD Smart	Metafuse dba Project Insight	Netsparker	Pantone Solutions
Learn21	Metrologic	Netsurion - Eventtracker	Papago
Legrande	Metropolis	Network Equipment Technologies	Para Sys, Inc.
Leica Geosystems	Metrovac	Netwrix	Paragon Furniture
Lenovo	Mettler Toledo	Neverware	Paragon Software
Lepide	MicroMicr	Newell Co-Sanford	Parallels
Let's Gel	Micron	Newline	Partner Tech
Level Platforms	MicroPac Technologies	Nexenta	Patriot Memory
LexisNexis	Microsoft	NexGen	
Lexmark	Microsoft ESD	Nicware/Niclabel	
LG Electronics	Microsoft Hosted Exchange	Niko Electronics	
Liaison	Microsoft OEM	Nimbus Data Systems	
LifeSize	Microsoft Retail	Nitro PDF	
Lightspeed Systems	Microsoft Surface	Noble Locks	
LigoWave	Microsoft Surface Hub	Nodeprime	
Likewise	Milestone Systems	Nokia	
	Mimo Monitors	Nor-Tech	

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2019 LINE CARD (CONT.)

Patrol PC	Quanta	School Messenger	SoundTrap
Paxton Access	Quantum	Science Logic	SP Controls
Payoda	Quark	SCM Microsystems Envoy	Space Saving Solutions
PC Gearhead	Quartet	SCO Group	Spark Integration
PC Matic	Quatech	ScopeStack	Spectrum Business
PC Pit Stop	Quattro	Scosche	Spectrum Corporation
PDU's Direct	Quest International	Scott Clark Medical	Speechswitch
Peerless Industries	Quest/Totoku	SCP	SpeedLink
Pelican	Quick Quality Cabinets	Screenrag	Sphere3D
PenPal Schools	Quickken ESD	Screenscape	SPIKES
Pentaho	Qumu	Scribe	Spracht
Perfect Fit		Seagate	SPRACHT
PeripheralLogix	Rackmount.IT	SealShield	Sprinxle
PEXAGON	Rack Solutions	Seavus	SSE Technologies
Pexagon Tech	Radaptive	SecPod	SSG Consulting
PGI	Radiant Logic	Security First	SSH
Phantom Glass	Radware	Secury	Stadia Media
Pharos Science and Application	Rain Design	SEH Technologies	Staedtler Noris
Philips	RAM Mounts	Seiko Instruments	Star Micronics
PhishMe	Rapid7	Seiko Instruments USA	Startech
Phonic Ear	Rapid Deploy	Sen.se	Startech.com
Photo Shelter	Raptor Blasting Systems	Sena Cases	STEC
Pi-Top	Raritan	Sencore Inc.	Steganos
Pica8	RCR International	Sengled	Stelle
Ping HD	RDK Products	Sennheiser	StemFuse
Pivot3	Ready Dock	Sentinel	Stephen Gould Corp.
Planar	ReCast	Sentry360	Still Secure
Plantronics	Recordex	ServerTech	Stirling Communications
Plasmon Optical Media	Red Hat	ServicePoint365	STM Brands
PLE SOFTWARE GROUP	Red Lion	Services	StorageCraft
Plextor	RedGate Software	Sharegate	StorageTek
Plug-In Storage	RedXDefense	Sharp	StorMagic
Plum Laboratories	RedyRef	Shaun Jackson Design	Stormboard
Plumgrid	Reed Elsevier Inc.	Shivnet	Stratus
Plus Technologies	Reflexion	Shuttle Computer	Stulz Air
PNY	ReLaunch Aggregator	Shuttle Security	SugarCRM
Point A Technologies	ReplayXD	SI Screens (Screen Innovations)	Suitable
Policy Medical	Retrospect	Sierra Wireless	SUMMA America
Polycom	Revolabs	Sigma Photo	SunBrite TV
Polyvision/Steelcase	Revolution Acoustics	Signagelive	Supercom
POSBank USA	Rhino Technology Group	Signix	Supermicro
POSH Manufacturing	Ricoh	SIIIG	Surecall
Positron	Ridgeline Technology	Silex	Swiftpage
Posturite	RidgeLogic	SiliconDust	Swingline
Powercart	RIF6	Silver Peak	Swyx
Powervar	Rise Vision Digital Signage	Simple8	Syba Multimedia
Precise Biometrics Envoy	RISO	Simplifi	Synchron
Precision Dynamics Corp	Riverside Technologies	Simplify NUC	Synchron
Precision Mounts	RJS Software	SIOS Technology, Inc	Symantec
PrehKeyTec	RLE	Sitch AI	Symantec Hosted Services
Premier Mounts	Robinson Win Word	SKB Cases	Symbee
Premium Compatibles	Robo3D	Skin-It	SyncroSoft
Prestige International	Roccat	Skull Candy	Synel Industries
Preton	Rock Hill Distribution	Skykick	Synology
Prevalent	Rocky Mountain Ram	Skykit	Syntax-Brilliant
Prime View	Roostor	Smart AVI	Syntela
Printek	Rootsecure	Smart Modular	System Design Advantage
Printer-Logic	Rose Electronics	SmartPower Systems	Systran
Printronix AutoID	Royal Consumer Products	Smith Enterprises	
Printronix LLC	RSPA (Sungale)	SMK-Link	T-Mobile
Private Label Media	RSPA, Inc	Snoopwall	TAA Products
Proline	RT Sales	Socket Mobile	TabletExpress
Prologic	Ruckus Wireless	SOFTEX	TabletKiosk
Promethean		SoftLayer	TABLETMedia
Promise	SA International	Software & Peripherals	TAG / Technology Advancement Group
Promisec	Safe-T	Software Shelf	TAG Global Systems
Protect Computer Products	Safety Vision	Solar Rig	Take Charger
Protect Covers	Sagemcom	Solarflare	Talis Data Systems
Proxima RF	Sakar-Altec Lansing	Sole Source Technology	Talkaphone
Proximity Systems	Salamander	Solid Line Products	Tandberg
PSC	Samsung	Solidfire	
Psion	Sandisk	SOLO	
Pulse Secure	Sans Digital	Sonic Foundry	
Puppet Labs	Sanyo	Sonitronix	
Pure Orange	Sanyo Denki	Sony	
Purple	SAP	Sony Chemicals	
	Sapien Technologies	Sony Content Capture Solutions	
Ologic	SATO	Sony Professional Monitors	
QNAP	Scala	Sony Projectors	
Qualtrax	Scale Computing	Sony Prosumer Displays	
Quanmax		Sotel	

Contact Us:

1.800.456.4822

www.synnex.com

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2019 LINE CARD (CONT.)

Tandesa
Tangent Computers
Tannoy
Targus
TCP Wave
TDK
TEAC
TeamOne Networking
Team Viewer
Teamboard
TEC Lighting, INC
Tech Global
Tech Products 360
Techguard Security
Technologies LTD.
Tegile
TEKLYNX International
Teleepoch
Telephonetics
Teles
Telit
TelWorx
Tely Labs
Tempest Lighting
Tempusnova
Tenergy
Teradici
TeraMedica
Teras
Texthelp
The Joy Factory
Thecus
Thermal Take
ThingLogix
ThreatTrack
Tidebreak
Tiger-Vac
Titan Radio
Tommo
Tooffarm
Toopher
Top Patch
Toshiba
Toshiba Security
Toshiba-Tec
Total Computing Solutions
Total Micro
Totoku Motor
Touch Systems
TP Link
TPcast
TPG
TPK VD
Tracewell Systems
Track Scan
Transcend Information
Tranxition
Tremolo Security
TRENDnet
Trenton Systems
TRG Group (Wenger/SwissGear)
Triad Floors
Tri-Color
Trident Systems
Tripp Lite
Tripwire
Trisys
Troy MICR
TSC
TSI Touch
Tuff Technologies
Turtle by Perm-A-Store
TVS (Eversun- Technologies)
Twinhead
Twistlock
Tyan
Tycon Power

UMANGO
Uniform Industrial Corp

Unify
Unirise
Unitech America
Universal Devices
Uniwide
UNXIS (SCO)
Unytouch Manufacturing/Firebox
Upcycle Goods
UPEK
Uptime Devices
Urban Armor Gear
US Robotics
USSI
Utility Associates
Utimaco

V5
Valcom
VanDyke Software
Vantage Point
Vantec
VARCommerce
Varonis
Vation Ventures
Vault
VCOM - Hamilton Buhl
VDO360
Veilux
Velocilinx
VeloCloud
Veracity
Verbatim
Verizon Enterprise
Vertiv
Viavi
Victorinox
Victory Multimedia
Videobank Digital
Videxio
Viewer Central
ViewSonic
VIO
Vipre
Vircom
Virsto
Virtuu
Visage Mobile
Vision Wireless
Visioneer
VisionMAX
Visix
Vistaquest
Vivid Laminators
VM Electronics
Vorp Energy
Votiro
VSS Monitoring
Vtech
VuPoint
VuRyte
VWR/Triumph Boards
VXI. Instruments

Warp Mechanics
Wasp Bar Code
Watchguard
WD, a Western Digital Company
Webroot
Wellbeats
Weltron
WePresent
West Penn Wire
Westinghouse
WeVideo
White Label Document Services
WhyGosh
Williams Software Group
WinMagic
Winston International
Wiresoft

Wirexpress
Wizard Wall
Wolters Kluwer Health
Women In Bags / Fabriquer
Wondersign
Woodware Furniture
Worthington Distribution
Woven Systems
Wyse

X-Rite Pantone
X-IO
Xerox
Xerox Scanner
XFX
XIC
XPand Cinema
Xplore Technologies
Xsigo
Xtreme Cables
XtremeMac
XYZ Printing

Yamaha
YouSendIt
Yunec

Zend Technologies
Zettaset
Ziften Technologies
Zimbra
Zinstall
ZLINE
Zoom Video
Zotac
ZTE
ZyXel

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SYNNEX Strategic Procurement

The Strategic Procurement division helps new vendors enter distribution by identifying, developing, and managing the vendors needed to complete our customers' solutions. These vendors represent many different verticals and business models and help us drive incremental value for our partners.



Why Choose SYNNEX as Your Distribution Partner?

Suppliers

More than 500 incremental vendors

Product Categories

- Commercial
- Professional AV
- Networking
- Manufacturing/industrial
- Consumer electronics
- Public Sector
 - Government
 - Education
 - Regulated Industries
 - Healthcare

Full Distribution Services

- Logistics Management
- Product Fulfillment
- 24x7 Order Processing and Billing
- Technical and Sales Support
- Dedicated PM Team
- Virtual Inventory/EDI

CONTACT

Strategic Procurement

Email us directly at:
strategicprocurement@synnex.com

Call your SYNNEX Rep:
864-349-4117





SYNNEX Strategic Procurement

2019 LINE CARD

Software:

ZFA
Assist Education
3D Classroom
4D Global
6Fusion
8Soft Software*
911 Enable*
A Deeper View
Abby USA
Absolute Software
Access Data*
ActivIdentity Envoy
Act-On
Acisoft
Acuo Technology*
Adaptive
Adrem Software
Alive Studios*
Allen Systems Group
Allround Automation
Altaro
Apmata
API*
Aproto
Applety
Aspra
Architect*
Arxscan
Aspect Software
Assist Education
Aurora Multimedia
Auslogics
AuthenZGate*
Authlogics
Avanquest
Aviva Solutions*
Bamboo Solutions*
Best Minds
Blueforce
Booz Allen Hamilton
Bridge Communication
Business Logic
Celestix*
Centrify
Champion Solutions
Cher*
Clearcenter
Cobwebs
Computer Instruments
Conarative
Convertertechnology*
Conveyant Systems
Corel
Corente
Core Security*
Cortado/Thinprint*
CPR Tools
Crimson Technologies
Crosstec*
Crossvale
CSDC
Curriculum Loft
Cyberlink.com
Cyberioq
Cybric
Cyrax
Data Motion
DataI
Deja vu Security
Devolutions
DH2I
Digital Guardian
DigitalPersona
Digi-Cert
DP Solutions
Draww
Dynamic Systems
Easy Tempo
Edgewave
Edgin
Ekahau
Emathsmasters
Encounter Pointe Software
Engineered Network Services
Entrust*
Esker
Event Builder*
Excelero
Extensis*
Faxback
FishTree*
Flexera Software
ForensIT
Foxit*
Frontrange Software*
Gernalto Envoy
Genesis One*
Global Environ. Svcs*
GoGuardian
Graphus
Hayes Software
Idera
IGI
ImageWare
Inclusive Software
Indigo
InfoSoft-Fusion Charts
Insperty
Instant Technologies
Intelligent ID
ITWorx
ISI
JetBrains*
Just Systems Canada*
Laplink Software*
Launchpad
Learn21
Lepide
Lisium*
LinkSystems
Linoma
Liquid
Litronics Envoy

Logicube
Lowry Software*
Lsquare
M380
Magellan*
Magix Software
Make Sense
Markware
Materialise
Maxtrak
medi
Meridium
Meta Company
Metafuse dba Project Insight
Mobiltrack
Moblitrack
MSS Software
MyCDesk (Elyone)
MyStemKills
Nciper Envoy
NCP Engineering
Nearpod
Nervopoint
Netlib
Netmotion*
Netpartner*
NetSurion - Eventtracker
Newerware
NewView/Nilabel
Nitro PDF
Nodeprime
Novastor
Now Micro
Nuance Communications
Nuance Dragon Medical
Numonix
OrminScan 2
Open-E
Optimum
OrionVM*
Oxycon*
Paragon Software
Parrallels
Payoda*
PC Pit Stop
PenPal Schools
Perpetuum
PGI
PhishMe
Photo Shelter
Plumgrid
Plus Technologies
Policy Medical
Prado
Preton
Prevalent
Printer-Logic
Privatizeme
Promisc
Puppet Labs
Qualitrac
Quattro
Quark
Qumt*
Radaptive*
Radiant Logic*
Rapid Deploy
RelCast
RedGate Software*
Retrospect*
RJS Software
Rootsecure
SA International
Safe-T
Sapien Technologies
Science Logic*
ScopeStack
Seavus
SecPod
Security First
Sentinel
Sharegate
Signagelive
Sioux
Simplex*
Spectro
Spectrum Corporation*
Spikes
SPRACHT
Sprinxle*
SSG Consulting
SSH*
StemFuse
Stratus*
Supercom
Swiftpage
Swyx
SyricSoft*
Synelia*
System
TABLETMedia
Tandesa*
TechTerra
TeraMedica
ThingLogic
ThinkParq
Tidebreak
Toolfarm
Toopher
Total Computing Solutions
Transition
Tremolo Security*
Ultimaco
VanDyke Software*
Varonis*
VideoBank Digital
Vincom*
Votro
Waterdog
Wellbeats
Williams Software Group
WinMagi*
Wolters Kluwer Health
Xmedius
Ziften Technologies*

Hardware:

Zimbra*
Zinstral
3S Vision*
ZSignal
ZSight
ABVI
Accessory Power*
Accortec*
Accu-Tech
Accuvision
Activo
Actinon*
Actiontec*
Accuant
Adcloxix
Addmaster
ADESSO
Adlink
Advanced Input-Esterline
Afco Systems*
After Mouse*
AG Antenna
Algo Communications
Allied Telesis
Alliocoac
ALLSOP
Altair Engineering
Ambir Technology
Amer Networks
Amico Accessories*
Amped Wireless
Amphenol
Amplivox
Amzer
Anacom Medtek
Anthro
Antop Antennas
Aquantia
Aryltye
Arctic Cooling
Armoractive
Armored Shield
Array Networks
Asante
Aspire/Standzout
Astro Gaming*
Atdeo
Atracq*
ATX
Audio Fetch
Avermedia*
Axiom
Azand*
Azpen*
BAK USA
Barco Medical*
Battery Technology
Bay Technical
BCDVideo
Belkin
Best Mounting/AFC
Better Energy Systems*
BioTeam*
BITS Ltd*
Black Box*
Black Box Retail Services*
Boardshare
Bounepad
BoxIT
Braggables/MJ Mitchell Consulting*
Brainboxes, Ltd
Brentnaven
Bretford
Brother Mobile Solutions*
Bump Armor
Bush Industries
Business Machine Security
Buslink/Global Silicon
C2G
Cambre Products
Cellphone-Mate
CENTON
Certes Networks
Chertech
Chessis Plans
Cluttons
Cinemasive
Club3D
CME
Compunetix
Computer Security
Connection-E/Trifusion*
Coolmax
Copernicus*
Cortlogix
CraftUnique
CRU Dataport
CXTEC
Cybernet Manufacturing
CyberPower PC
Cybertron PC
Cycle Computing*
CYCLONE
Damas*
D-Link
Dahle
Daktech
Dane Electric
DAQRI
Datalogic
Datara*
Daymen Inc.*
Decoded Bags
Definitive Technology
Depth Display Systems
DENAQ, Inc
Deployable Systems/Hardigg
DestructData
Dialogic*
Dicota
Digistor
Digital Highway

Digital Storm
Distingw
DOD Tech*
Draper, INC
DT Research
Dyconn*
DYMO
Earthwalk
ECCO STYLE
ECS Composites
Edgeline Technologies*
Ergonomics
Electroboard
Electrotrak
Elegant Packaging
Elite Screens
Elliptical Mobile
ELM Fieldsight LLC
Elmo USA*
Elsa Group
Emerge Technologies
ENET
Enogenius
Envovatel*
Envoy Data
Equis/Mirus Innovations
Ergotech
Ergofocus
Evertki
Evolve
Evolve III
Exorvision
Ex Point
Fellows
First Data*
First Mobile Technologies
FivePoint
Fixmestick*
Foreseon
Formax
Foscam Digital
Frontrow/Phonic Ear
Furman
Gamber Johnson*
Gammatech
Garland*
Gatesprotect
Geist Manufacturing
GeorgeJon
GETAC
Gigaset Computer
Giini*
Global Marketing Partners
Goldtouch
Google
Gryphon
Gumdrop*
Gvision
Hannspre
Havis*
Headplay
Healthcare Information
Healthpostures
Hercules/Thrustmaster
Heritage Travelware
HNC Virtual
Howard Medical
HO Cam*
HSM of America
HTM - Vertgear
Huawei*
Huddy
Humanetics*
HumanScale
i3 Technologies
i-Blossom
i/O Magic
iDAPT
iInland Products
iInnovative Card Scanning
iInnovative Office
Insulifo*
Intelligent Computer Solutions
intellinet
Integra Networks
iosafe
Longse
Manhattan/Intellinet
IPegit
IPSA Video
iStarUSA
IT In Motion
Jaco*
JAR Systems*
Jatheon
Jefa Tech
JMR Electronics
Joro*
JPL
Juicepresso*
Kantek
Kasser Corporation
Kanguru
Kansix
Keazel
Ken-a-vision
Kensington
KeyScan
Keytronic
Kinetics*
Kingston Distribution
Klas Telecom*
Knowledge Management
Association
Kosmic
KOM Networks
KSI Envoy
Leica Geosystems

LandAirSea
LD Smart
Let's Gel
Lexis Nexis
Liew
Lind Electronics
Linksys
Location Based Technologies
Lockdown Tech*
Lockcharge*
Loctek
Logix
Lumisource
M&A Technology
Maclocks/CompuLocks
Magna
Mainpine*
Makiso Displays
Man and Machines
Manhattan
Marshall Electronics
Maxxi*
Media Tech
Mercury
Message Logic
Metadot Corp.
Metropolis
Metrovac
Mettler Toledo
Microptic
Mimo Monitors
Minuteman UPS
Mio
Mobilisk
Mobile Demand *
MobileEdge
Monitors in Motion
Monit
Monoprice
Moovs Air
MooreCo, Inc
MPak*
MultiLink
N1 Critical
Nanonation
NEC POS
Netis Systems
Netop
Newline*
Noble Locks
Nor- Tech
Novuscell Batteries
Observint
Obsidian
Ocel
ODIN Technologies
Ohbot
Olea
OLIXIR Envoy*
OneWorldTouch
Oom*
OPS Solutions
Packaging Strategies*
Packtiper*
Pannin
Panorama Antenna
Paragon Furniture
Patrol PC
Paxton
PC Gearhead
PDU's Direct
P-Case
Perfect Fit
PeripheralLogic
PEXAGON
Phantom Glass*
Pi-Top
Plug-In/Storage*
Polyvision/Stealcase*
Positron
Posturite
Powercart
Powerman*
Precise Biometrics Envoy
Precision Dynamics Corp
Precision Mounts
Prestige International
Prime View
Proime
Prologic
Protect Covers
Proxima RF
Proximity Systems
Pure Orange
Quick Quality Cabinets
Rackmount.IT
Rack Solutions
RAIN Design
RAM Mounts
RCD International
RDK Products
Ready Dock*
Recoflex
RedX/Defense
RedyRel*
RelLaunch Aggregator
WASP
Revolution Acoustics
RLE
Robinson Windword, Inc*
Roccat
Rocstor
Rosa Electronics
RSP, Inc
RT Sales
Rubbermaid Medical*
Sakar-Altec Lansing*
Safety Vision
Salamander
Samsonte
Scott Clark Medical *
SCM Microsystems Envoy
SeaShield

Seamark
SEH Technologies
Seiko Instruments USA
Sengled*
Servatich
Shaun Jackson Design
shynett
SI Screens
Silicon Power
Simply NUJ
Sitch AI
SKB Cases
Skin-IT
Skull Candy
Smart AV
Smith Enterprises
Smith Micro
SMK-Link
Snoopwall
Socket Mobile, INC
Software & Peripherals*
Software Shelf
Solar flig
SoleSource Technology
Solid Line Products
SOL OT
SonicFoundry*
Sonitronix
SP Controls*
Space Saving Solutions
Spark Integration
speelink
SSC Technologies
Startech.com
Staedtler Noris
Stelle
Still Secure
Stirling Communications
STM Brands
Stutz Air
Suitable*
Sumar
SunBrite TV
Suncraft
Syba Multimedia
TAA Products
Tablet Express
Tablet Kiosk
Tag Global Systems
Take Charger
Talkaphone
Tangent Computers
TCP Wave
Teamboard
TeamOne Networking
Team Viewer
Techguard Security*
Tech Products 360
Telephonetics
Teles
Teit
Tempest Lighting
Tenergy
Teras*
Thecus
The Joy Factory
THERMALTAKE
Tiger-Vac
Titan Radio
Tommo
Total Micro
TP-Cast
TP-Link
Tracewell Systems*
TrendNet
Tri-Color
Triad Floors
Tycon Power
Uniform Industrial Corp
Unifuse
Universal Devices
Unytouch
Upcycle Goods
Uptime Devices
Urban Armor Gear*
URSI
Utility Associates
V5*
Vantec
Vation Ventures
Vault*
VCCOM - Hamilton Buhl
VDD390
Vexillum
Victorinox
Viewex Central
VIO
Vistaquest
VM Electronic
Vox Energy
Vtech
VuPoint*
Vuzix
VWH/Triumph Boards
VXL Instruments
WASP
WePresent
Winson International
Wirexpress*
Wizard Wall
Woodware Furniture
Worthington Distribution
X3*
Xoand Cinema
Xplore Technologies*
Xtreme Cables
Yutec*
ZTE
Zyxel Communications

*Requires vendor authorization

Open Ratings

Past Performance Evaluation

1. COMPANY OVERVIEW	
Primary Name : SYNEX CORPORATION	Past Performance Evaluation
Alternate Name : SYNEX CORPORATION	Report Date : 03-04-2019
D-U-N-S® : 11-237-5758	Order Number : 4287712
Address : 39 Pelham Ridge Dr Greenville, SC 29615	
Telephone Number : +1 (864) 349-4861	
	Company Information
	Year Started:
	Year of Current Control:
	Annual Sales:
	Total Employees: 1700
	SIC/Line of Business: 7389/Business services, nec

2. SUPPLIER PERFORMANCE RATINGS	
<p>The supplier's overall performance rating is an assessment of predicted performance. Ratings are on a scale from 0 to 100, where 100 represents the highest level of customer satisfaction. The SIC-level benchmark indicates how the supplier's overall performance rating ranks in comparison against peers.</p>	
<p>Overall Performance Rating 93</p> <p>Overall, how satisfied do you feel about the performance of this company during this transaction?</p>	<p>SIC/Quintile</p> <p>Bottom  Top</p> <p>SIC: 7389/Business services, nec</p>

Detailed Performance Ratings		0	25	50	75	100
RELIABILITY:						
How reliably do you think this company follows through on its commitments?	93					
COST:						
How closely did your final total costs correspond to your expectations at the beginning of the transaction?	90					
ORDER ACCURACY:						
How well do you think the product/service delivered matched your order specifications and quantity?	94					
DELIVERY/TIMELINESS:						
How satisfied do you feel about the timeliness of the product/service delivery?	92					
QUALITY:						
How satisfied do you feel about the quality of the product/service provided by this company?	94					
BUSINESS RELATIONS:						
How easy do you think this company is to do business with?	94					
PERSONNEL:						
How satisfied do you feel about the attitude, courtesy, and professionalism of this company's staff?	92					
CUSTOMER SUPPORT:						
How satisfied do you feel about the customer support you received from this company?	93					
RESPONSIVENESS:						
How responsive do you think this company was to information requests, issues, or problems that arose in the course of the transaction?	91					

Open Ratings

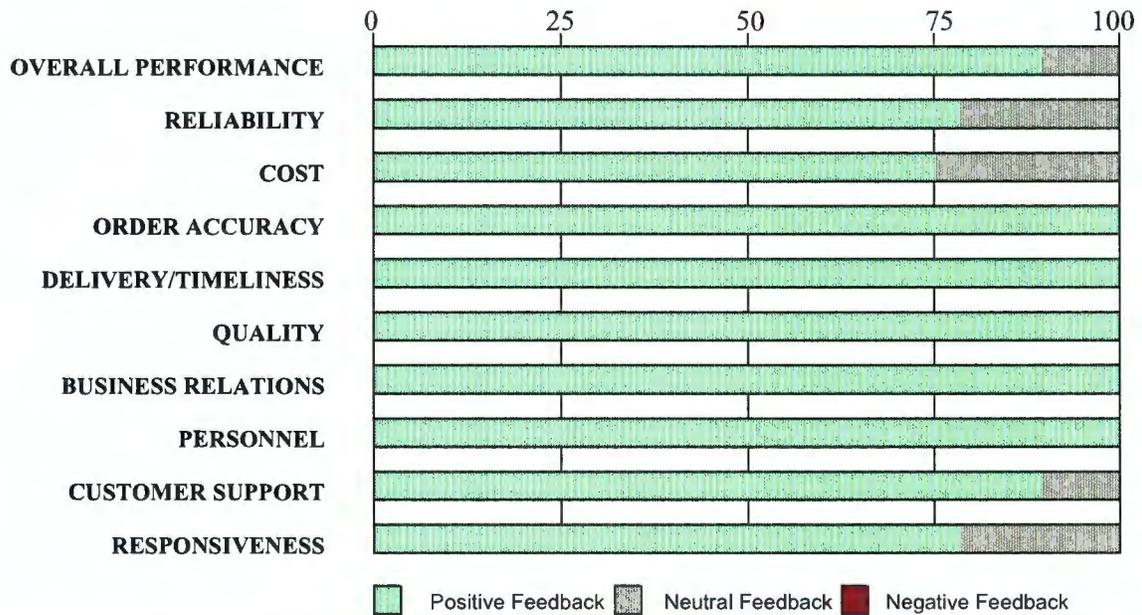
Past Performance Evaluation

Business Name : SYNnex CORPORATION
D-U-N-S® : 11-237-5758
Report Date : 03-04-2019

3. DISTRIBUTION OF FEEDBACK

This supplier's ratings were based in part on survey feedback from past customers. This chart provides a breakdown of the survey responses received from customers in the last 12 months. For each of the survey questions, the responses, which were provided on a 0 to 10 scale, are categorized as "positive" (9 to 10), "neutral" (5 to 8), or "negative" (0 to 4). All Customer feedback is provided confidentially; individual reference responses are not disclosed.

The percentages of responses falling into each category are shown below.



4. CUSTOMER REFERENCES SURVEYED

The most recent feedback obtained on this supplier came from companies in the following industries.

SIC/Line of Business:

- | | |
|--|---|
| 7379/Computer related maintenance services | 8748/Business consulting, nec |
| 5064/Electrical appliances, television and radio | 3577/Readers, sorters, or inscribers, magnetic ink |
| 5045/Computers, peripherals, and software | 7372/Business oriented computer software |
| 3651/Household audio and video equipment | 5044/Photocopy machines |
| 7373/Systems integration services | 5961/Computer software, mail order |
| 3577/Optical scanning devices | 5734/Computer and software stores |
| 5044/Office equipment | 5045/Computer peripheral equipment |
| 3577/Printers, computer | 5734/Computer software and accessories |
| 5045/Computer software | 5961/Computers and peripheral equipment, mail order |
| 7373/Computer integrated systems design | |

Total number of surveys completed : 34.

Note: The supplier ratings set forth above incorporate the responses and performance opinions of the surveyed customer references and not those of Dun & Bradstreet. Some references may not have provided ratings for all performance aspects.

The report may not be reproduced in whole or part in any manner whatsoever.

TAB 8 – VALUE ADDED PRODUCTS AND SERVICES

See attached SYNEX Services pdf.

Tab 9 – Required Documents

- ◆ **Clean Air and Water Act / Debarment Notice**
- ◆ **Contractors Requirements**
- ◆ **Antitrust Certification Statements**
- ◆ **FEMA Standard Terms and Conditions Addendum for Contracts and Grants**
- ◆ **Required Clauses for Federal Assistance by FTA**
- ◆ **State Notice Addendum**

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	<u>SYNNEX Corporation</u>
Print Name	<u>Daniel T. Brennan</u>
Address	<u>39 Pelham Ridge Drive</u>
City, State, Zip	<u>Greenville, SC 29615</u>
Authorized signature	<u></u>
Date	<u>7/18/2019</u>

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

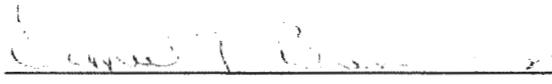
If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature	
Date	7/18/2019

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	

FEMA Standard Terms and Conditions Addendum for Contracts and Grants

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("FEMA") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

- 1) Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 2) Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 3) Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
 - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
 - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
 - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
 - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-30) as supplemented by DOL regulations (29 CFR Part 5);
 - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
 - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L.94-163, 89 Stat. 871).
- 4) Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 5) Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:
 - a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the participating agency and be disposed of in accordance with the participating agencies policy. The participating agency, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 6) Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:
 - a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
 - 1) The copyright in any work developed under a grant or contract; and
 - 2) Any rights of copyright to which a grantee or a contractor purchases ownership with grant support.
- 7) Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as the participating agency deems necessary, Contractor shall permit participating agency, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 8) Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or participating agency makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

Required Clauses for Federal Assistance provided by FTA

ACCESS TO RECORDS AND REPORTS

Contractor agrees to:

- a) **Maintain** all books, records, accounts and reports required under this Contract for a period of not less than three (3) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until Public Agency, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) **Permit** any of the foregoing parties to inspect all work, materials, payrolls, and other data and records with regard to the Project, and to audit the books, records, and accounts with regard to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination.

FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts. Reference 49 CFR 18.39 (i)(11).

CIVIL RIGHTS / TITLE VI REQUIREMENTS

- 1) **Non-discrimination**. In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.
- 2) **Equal Employment Opportunity**. The following Equal Employment Opportunity requirements apply to this Contract:
 - a. **Race, Color, Creed, National Origin, Sex**. In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.
 - b. **Age**. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29 U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC) implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present and prospective

employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.

- c. **Disabilities.** In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
 - d. **Segregated Facilities.** Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) **Solicitations for Subcontracts, Including Procurements of Materials and Equipment.** In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.
 - 4) **Sanctions of Non-Compliance.** In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

DISADVANTAGED BUSINESS PARTICIPATION

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, "*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*", therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted contracts.

- 1) **Non-Discrimination Assurances.** Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all applicable requirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).

- 2) **Prompt Payment.** Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor's receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor's work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.

- 3) **DBE Program.** In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

ENERGY CONSERVATION REQUIREMENTS

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Contract between public agency and the FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT, as set forth in the most current FTA Circular 4220.1F, dated November 1, 2008, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to perform any act, fail to perform any act, or refuse to comply with any public agency requests that would cause public agency to be in violation of the FTA terms and conditions.

NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.

Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

State Notice Addendum

The National Cooperative Purchasing Alliance (NCPA), on behalf of NCPA and its current and potential participants to include all county, city, special district, local government, school district, private K-12 school, higher education institution, state, tribal government, other government agency, healthcare organization, nonprofit organization and all other Public Agencies located nationally in all fifty states, issues this Request for Proposal (RFP) to result in a national contract.

For your reference, the links below include some, but not all, of the entities included in this proposal:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

<http://nces.ed.gov/globallocator/>

<https://harvester.census.gov/imls/search/index.asp>

<http://nccsweb.urban.org/PubApps/search.php>

<http://www.usa.gov/Government/Tribal-Sites/index.shtml>

<http://www.usa.gov/Agencies/State-and-Territories.shtml>

<http://www.nreca.coop/about-electric-cooperatives/member-directory/>

<https://sos.oregon.gov/blue-book/Pages/state.aspx>

<https://portal.ehawaii.gov/government/>

<https://access.wa.gov/governmentagencies.html>



Region XIV Education Service Center

1850 Highway 351
Abilene, TX 79601-4750
325-675-8600
FAX 325-675-8659

Monday, June 3rd, 2019

**SYNNEX Corporation
ATTN: Ed Somers
39 Pelham Ridge Drive
Greenville, SC 29615**

Re: Annual Renewal of NCPA contract #01-65

Dear Ed:

Region XIV Education Service Center is happy to announce that SYNNEX Corporation has been awarded an annual contract renewal for Cloud Collaboration and Storage Services based on the proposal submitted to Region XIV ESC.

The contract will expire on August 31st, 2020, completing the fourth year of a possible five-year term. If your company is not in agreement, please contact me immediately.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Shane', is written over a light blue horizontal line.

**Shane Fields
Region XIV, Executive Director**



July 21, 2016

NCPA
Region 14 Education Service Center
1850 Highway 351
Abilene, TX 79601

Re: Request for Proposal (RFP) for Cloud Collaboration and Storage Services

Dear Sir/Madam:

SYNNEX Corporation sincerely appreciates the opportunity to propose an innovative program utilizing our tier one Original Equipment Manufacturers' (OEM) solutions, authorized and proven reseller/integrator partners, and world-class program management. This document, along with the additional material and attachments, represents our formal response to this RFP.

SYNNEX is offering competitive discounts for a number of OEMs. In addition to these discounts, additional quantity discounts and/or best available promotional discounts may apply.

The SYNNEX team recognizes the value that your program brings to your customers who procure through NCPA contract and we look forward to building an effective program yielding an efficient procurement path for your contract. We will leverage our proven network of order fulfillment partners to grow this program with incremental revenue currently utilizing other contract vehicles. We look forward to building a long-term partnership with NCPA.

We will be pleased to answer any questions as you review and consider the merits of our response.

Sincerely,

A handwritten signature in black ink that reads 'E.W. Somers'. The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

E.W. Somers
SYNNEX Corporation – Director, Public Sector
Tele (864) 349-4374
Cell (864) 230-9730
Fax (510) 360-6532
E-mail eds@synnex.com

39 Pelham Ridge Drive, Greenville, South Carolina 29615

Tele: 864.349.4374

Fax: 510.360.6532

E-mail: eds@synnex.com

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Tab 1 – Master Agreement

General Terms and Conditions

- ◆ **Customer Support**
 - The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.

- ◆ **Assignment of Contract**
 - No assignment of contract may be made without the prior written approval of Region 14 ESC. Purchase orders and payment can only be made to awarded vendor. Awarded vendor is required to notify Region 14 ESC when any material change in operation is made.

- ◆ **Disclosures**
 - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
 - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- ◆ **Renewal of Contract**
 - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 14 ESC and the vendor.

- ◆ **Funding Out Clause**
 - Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
 - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.

- ◆ **Shipments (if applicable)**
 - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.

◆ Tax Exempt Status

- Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

◆ Payments

- The entity using the contract will make payments directly to the awarded vendor or their affiliates as long as written request and approval by NCPA is provided to the awarded vendor.

◆ Adding authorized distributors/dealers

- Awarded vendors are prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under their contract award without notification and prior written approval from NCPA.
- Awarded vendors must notify NCPA each time it wishes to add an authorized distributor or dealer.
- Purchase orders and payment can only be made to awarded vendor unless otherwise approved by NCPA.
- Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder, unless otherwise approved by NCPA.

◆ Pricing

- All pricing submitted to shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
- All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing

◆ Warranty

- Proposals should address each of the following:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment

◆ Indemnity

- The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or

vendor subcontractors in the preparation of the solicitation and the later execution of the contract.

◆ Franchise Tax

- The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

◆ Supplemental Agreements

- The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.

◆ Certificates of Insurance

- Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.

◆ Legal Obligations

- It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.

◆ Protest

- A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. No protest shall lie for a claim that the selected Vendor is not a responsible Bidder. Protests shall be filed with Region 14 ESC and shall include the following:
 - Name, address and telephone number of protester
 - Original signature of protester or its representative
 - Identification of the solicitation by RFP number
 - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
- Any protest review and action shall be considered final with no further formalities being considered.

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and

full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

◆ Miscellaneous

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).
- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the

opinions of the OAG. Region14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Process

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- ◆ **Contract Administration**
 - The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- ◆ **Contract Term**
 - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms.
- ◆ **Contract Waiver**
 - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- ◆ **Products and Services additions**
 - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- ◆ **Competitive Range**
 - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- ◆ **Deviations and Exceptions**
 - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- ◆ **Estimated Quantities**
 - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$10 - 15 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation
- ◆ **Evaluation**
 - Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.

◆ Formation of Contract

- A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process.

◆ NCPA Administrative Agreement

- The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.

◆ Clarifications / Discussions

- Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondent's are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent an opportunity to revise or modify its proposal. Region 14 ESC will not assist respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.

◆ Multiple Awards

- Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.

◆ Past Performance

- Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

Evaluation Criteria

- ◆ Pricing (40 points)
 - Electronic Price Lists
 - Products, Services, Warranties, etc. price list
 - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.

- ◆ Ability to Provide and Perform the Required Services for the Contract (25 points)
 - Product Delivery within participating entities specified parameters
 - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
 - Vendor's ability to perform towards above requirements and desired specifications.
 - Quantity of line items available that are commonly purchased by the entity.
 - Quality of line items available compared to normal participating entity standards.

- ◆ References (15 points)
 - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years

- ◆ Technology for Supporting the Program (10 points)
 - Electronic on-line catalog, order entry use by and suitability for the entity's needs
 - Quality of vendor's on-line resources for NCPA members.
 - Specifications and features offered by respondent's products and/or services

- ◆ Value Added Services Description, Products and/or Services (10 points)
 - Marketing and Training
 - Customer Service

Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	<u>SYNNEX Corporation</u>
Address	<u>39 Pelham Ridge Drive</u>
City/State/Zip	<u>Greenville, SC 29615</u>
Telephone No.	<u>864-349-4374</u>
Fax No.	<u>510-360-6532</u>
Email address	<u>eds@synnex.com</u>
Printed name	<u>Edward W. Somers, Jr.</u>
Position with company	<u>Director, Public Sector</u>
Authorized signature	<u>EW Somers Jr.</u>

Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of August 1, 2016, by and between National Cooperative Purchasing Alliance (“NCPA”) and SYNNEX Corporation (“Vendor”).

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated August 1, 2016, referenced as Contract Number 01-65, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Cloud Collaboration and Storage Services;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at reporting@ncpa.us. Reports are due on the fifteenth (15th) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor’s annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

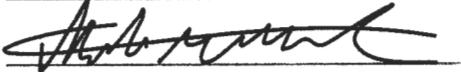
Annual Sales Through Contract	Administrative Fee
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

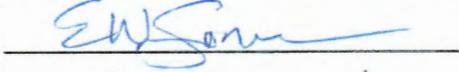
◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA. Any assignment without such consent will be void.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:

Name: Matthew Mackel
 Title: Director, Business Development
 Address: PO Box 701273
Houston, TX 77270
 Signature: 
 Date: August 1, 2016

Vendor:

SYNNEX Corporation
 Name: Edward W. Somers Jr
 Title: Director, Public Sector
 Address: 39 Pelham Ridge Dr.
Greenville SC 29615
 Signature: 
 Date: 7-15-2016



About NCPA

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices. For more information, go to www.ncpa.us.

Who Can Use NCPA's Contracts

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's [cooperative purchasing contracts](#). These include, but are not limited to the following agency types:

- *School Districts (including K-12, Charter schools, and Private K-12)*
- *Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)*
- *Cities, Counties, and any Local Government*
- *State Agencies*
- *Healthcare Organizations*
- *Church/Religious*
- *Nonprofit Corporations*

State Statutes

Want to see your state's laws on cooperative purchasing? Click here to view [your state's laws on cooperative purchasing](#). (<http://www.ncpa.us/Statutes>). This contract is accessible nationally to public agencies whose state laws allow for intergovernmental contract use.

Contracts

SYNNEX NCPA 01-65 Cloud Collaboration and Storage Services

SYNNEX Technology Catalog Contract (refer to corporate line card for list of manufacturers)

Term

August 1, 2016 thru August 31, 2019 plus two additional option years.

Awarded Manufacturers

This contract covers all manufacturers listed on the SYNNEX corporate line card plus services

Freight

All standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis.

Pricing

Contract Pricing: 2% Discount from MSRP applicable to all manufacturing lines, with the exception of services. Please refer to the Services line card for a complete breakdown of specific costs associated with our services. Dealer is free to offer additional discounts from the established contract price.

Authorized Dealer Program

SYNNEX offers a Dealer Program that provides select reseller partners the ability to sell to NCPA members using this contract. The Dealer is authorized to invoice the NCPA member and accept payment on behalf of SYNNEX, subject to the following requirements:

- Dealer quote will include the NCPA contract price and your cost from SYNNEX.
- Enduser pricing can NOT exceed the NCPA Contract Price but can be discounted by the Dealer.
- Dealer must identify all NCPA quotes and orders to SYNNEX. Quotes can be obtained at NCPA@synnex.com.
- Both the Enduser and Dealer POs should reference the NCPA Contract number (NCPA 01-65). Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at SYNNEX and signed Dealer Agreement. To participate, please send request to NCPA@synnex.com.
- SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation.

SYNNEX Contacts

Team Contact: NCPA@synnex.com
 Heather Hunter: 1-800-456-4822, ext. 494064
 Randy Finley: 1-800-456-4822, ext. 494390
 Jennifer Koreniuk 1-800-456-4822, ext. 494079

Website: <http://www.synnexcorp.com/us/govsolv/ncpa/>

POS Reporting

Authorized Dealer must provide a POS of their sales under this contract to NCPA@synnex.com 10 later than the 5th day following the end of the preceding month using the template below. (SYNNEX is required to provide a monthly POS to NCPA by the 15th to reporting@ncpa.us.)

Entity Name	Zip Code	State	PO#/RFP#	Sale Amount

Contract Fees

Authorized Dealer is responsible for the payment of the Contract Fee to SYNEX, payable within 15 days following the end of the calendar quarter.

Contract fee: .80% or 80 bps for commodity/non-enterprise product
2.0% for enterprise level products

The Contract Fee is calculated off of the Dealer's combined monthly POS for that quarter based on the total pricing charged to the NCPA members. Participating manufacturers are encouraged to provide special pricing that offsets this Contract Fee.

Payment should be sent to the following address:

SYNEX Corporation c/o Heather Hunter
39 Pelham Ridge Drive
Greenville, SC 29615

Marketing

There are no restrictions in the marketing of this contract directly to the cooperative membership. The NCPA Program Office can assist SYNEX and our participating Dealers with their marketing efforts, training and attendance at industry events and SYNEX GovSolv shows.

NCPA has provided a membership list to assist our dealer organization in the marketing of this contract.

NCPA

Jonathan Applegate, Director, Operations
Tele: 832-477-3475
E-Mail: japplegate@ncpa.us

Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company’s operations, organization, structure, and processes for providing products and services.

◆ States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|---|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Maryland | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Michigan | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> Minnesota | <input type="checkbox"/> Texas |
| <input type="checkbox"/> California | <input type="checkbox"/> Mississippi | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> Missouri | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Montana | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Nebraska | <input type="checkbox"/> Washington |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Nevada | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Florida | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> New Jersey | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> New Mexico | |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> New York | |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> North Carolina | |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> North Dakota | |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Ohio | |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Oklahoma | |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Oregon | |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Pennsylvania | |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Rhode Island | |

All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

- American Samoa
- Federated States of Micronesia
- Guam
- Midway Islands
- Northern Marina Islands
- Puerto Rico
- U.S. Virgin Islands

◆ **Minority and Women Business Enterprise (MWBE) and (HUB) Participation**

➤ It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

- **Minority / Women Business Enterprise**
 - Respondent Certifies that this firm is a M/WBE
- **Historically Underutilized Business**
 - Respondent Certifies that this firm is a HUB

◆ **Residency**

➤ Responding Company's principal place of business is in the city of Alhambra, State of CA

◆ **Felony Conviction Notice**

➤ Please Check Applicable Box;

- A publically held corporation; therefore, this reporting requirement is not applicable.
- Is not owned or operated by anyone who has been convicted of a felony.
- Is owned or operated by the following individual(s) who has/have been convicted of a felony

➤ If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.

◆ **Distribution Channel**

➤ Which best describes your company's position in the distribution channel:

- Manufacturer Direct
- Authorized Distributor
- Value-added reseller
- Certified education/government reseller
- Manufacturer marketing through reseller
- Other: _____

◆ **Processing Information**

➤ Provide company contact information for the following:

- **Sales Reports / Accounts Payable**

Contact Person: Jessica Keenan
 Title: Contract Administrator
 Company: United Construction
 Address: 37 Pelham Ridge Drive
 City: Silverdale State: CA Zip: 94615
 Phone: 564 349 4474 Email: keenan.j@unitedconstruction.com

▪ Purchase Orders

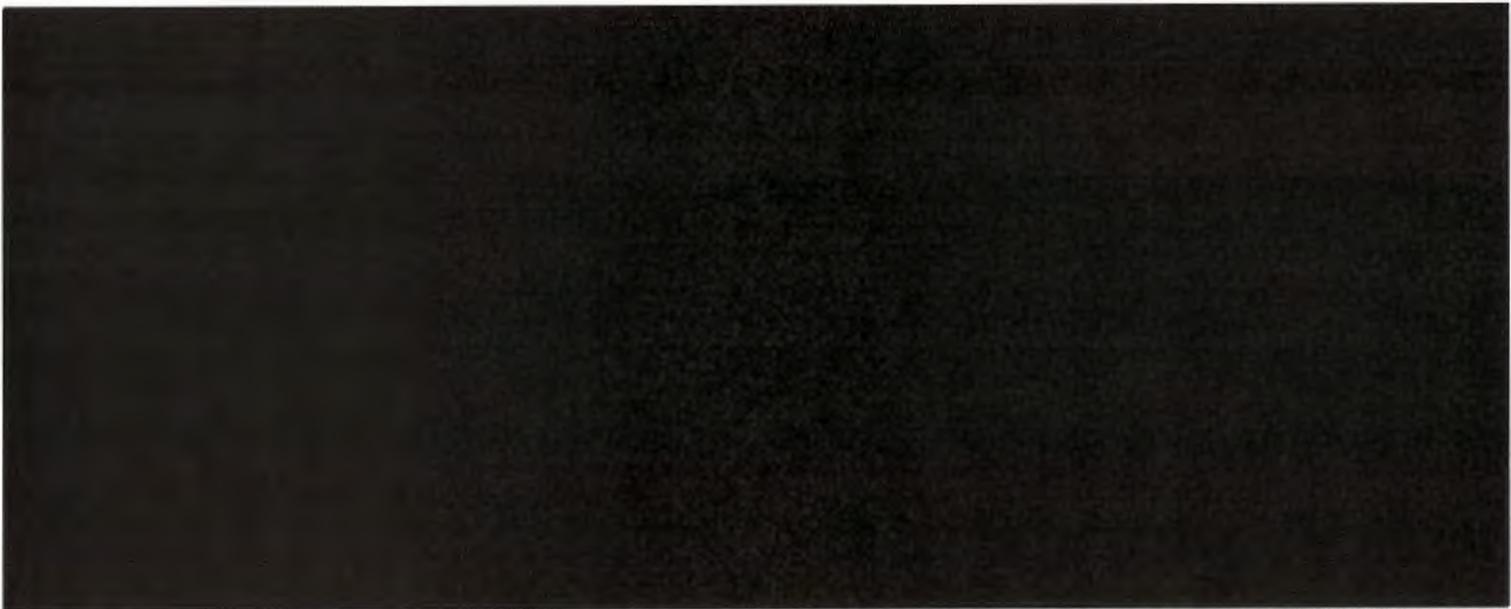
Contact Person: Heather Hunter
Title: SLED Contracts Business Development Mgr.
Company: Synnex Corporation
Address: 39 Pelham Ridge Drive
City: Cokerville State: SC Zip: 29615
Phone: 864 349 4064 Email: heather.h@sunnex.com

▪ Sales and Marketing

Contact Person: Randy Finley
Title: Public Sector Business Development Manager
Company: Synnex Corporation
Address: 39 Pelham Ridge Drive
City: Cokerville State: SC Zip: 29615
Phone: 864 349 4390 Email: randyfi@sunnex.com

◆ Pricing Information

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.
 - If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.
 Yes No
- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.
 Yes No
- Vendor will provide additional discounts for purchase of a guaranteed quantity.
 Yes No



Tab 4 – Vendor Profile

Please provide the following information about your company:

- ◆ Company's official registered name.
- ◆ Brief history of your company, including the year it was established.
- ◆ Company's Dun & Bradstreet (D&B) number.
- ◆ Company's organizational chart of those individuals that would be involved in the contract.
- ◆ Corporate office location.
 - List the number of sales and services offices for states being bid in solicitation.
 - List the names of key contacts at each with title, address, phone and e-mail address.
- ◆ Define your standard terms of payment.
- ◆ Who is your competition in the marketplace?
- ◆ Provide Annual Sales for last 3 years broken out into the following categories:
 - Cities / Counties
 - K-12
 - Higher Education
 - Other government agencies or nonprofit organizations
- ◆ What differentiates your company from competitors?
- ◆ Describe how your company will market this contract if awarded.
- ◆ Describe how you intend to introduce NCPA to your company.
- ◆ Describe your firm's capabilities and functionality of your on-line catalog / ordering website.
- ◆ Describe your company's Customer Service Department (hours of operation, number of service centers, etc.)
- ◆ Green Initiatives
 - As our business grows, we want to make sure we minimize our impact on the Earth's climate. We are taking every step we can to implement innovative and responsible environmental practices throughout NCPA to reduce our carbon footprint, reduce waste,

energy conservation, ensure efficient computing and much more. To that effort we ask respondents to provide their companies environmental policy and/or green initiative.

◆ Vendor Certifications (if applicable)

- Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing respondent to perform the covered services including, but not limited to, licenses, registrations, or certifications. Certifications can include M/WBE, HUB, and manufacturer certifications for sales and service.

Tab 4 – Vendor Profile

Company's Official Registered Name: SYNEX Corporation

Brief History of Company:

SYNEX Corporation was formed in 1980 and is now a Fortune 212 company that offers a comprehensive range of industry-leading IT products and business services to our reseller customers. We've built a solid reputation for delivering customized, fully-integrated solutions, services, and support, including distribution, contract assembly, business process outsourcing, and logistics.

We're aligned with the top manufacturers in the IT industry to distribute products to more than 25,000 resellers throughout North America. Key suppliers include: Panasonic, HP, Intel, Seagate, Microsoft, and Lenovo. Our sales staff is grouped by product segment, allowing them to focus their expertise and experience to manage all lines and provide an engaged, consultative sales approach. With 11 US distribution facilities, SYNEX gets the right products to market quickly and cost-effectively. Our model streamlines business processes to help resellers lower their costs and create greater efficiencies. We provide a variety of professional and marketing services, including: demand generation, education and training, pre- and post-sale technical support, end-user enablement, server assessment, design and integration, recycling and trade-in, and IT resource planning. SYNEX provides contract assembly services, ranging from original design and printed circuit board assembly to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add, and logistics.

SYNEX sponsors a wide variety of programs, communities, and events to build and grow our resellers' business in specific vertical markets. For example, our Government, Education, and Healthcare programs help resellers compete in these high-growth markets, and SYNEX with our comprehensive GSA schedule, is able to simplify the complex government bidding process.

Our Services

SYNEX offers a variety of services to our customers. The three major categories of services include the following:

Distribution Services. SYNEX 's distribution services segment distributes a broad line of IT products, including IT systems, peripherals, system components, software and networking equipment for leading IT OEM suppliers, enabling us to offer comprehensive solutions to our reseller and retail customers. Our reseller customers include value-added resellers, or VARs, corporate resellers, government resellers, system integrators, direct marketers and retailers. We distribute more than 2,000,000 technology products from leading IT OEM partners to more than 25,000 resellers throughout the United States, Canada and Mexico. We combine our core strength in distribution with our service model to provide our customers greater efficiencies in time to market, cost minimization, real time linkages in the supply chain and aftermarket product support.

Contract Assembly Services. SYNEX offers contract assembly services to original equipment manufacturers (OEMs). Offerings range from original design and printed circuit board assembly

capabilities to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add and logistics services.

Business Process Outsourcing. The BPO segment offers various services comprising customer management, software development, web hosting, hosted software, domain name registration, and back office processing. This segment delivers its services through voice, chat, Web, email, and digital print. It also sells products complementary to these service offerings in China. In addition, SYNEX Corporation offers various financial services, including net terms, third party leasing and floor plan financing, letters of credit, and arrangements to collect payments directly from the end-user; online services; and marketing services, as well as technical support services consisting of pre and post-sales support. The company serves resellers, retailers, and OEMs located worldwide.

The above major categories of services are complemented by the following:

Logistics Services. SYNEX provides logistics support such as outsourced fulfillment, virtual distribution, and direct ship to end-users to our reseller customers. Other logistics support activities we provide include generation of customized shipping documents, multi-level serial number tracking for customized, configured products, and online order and shipment tracking.

Online Services. SYNEX maintains electronic data interchange (EDI) and web-based communication links with many of our reseller customers. These links improve the speed and efficiency of our transactions with our resellers by enabling them to search for products, check inventory availability and prices, configure systems, place and track orders, receive invoices, review account status, and process returns. We also have web-based application software that allows our resellers or their end-user customers to order software and take delivery online.

Financing Services. SYNEX offers our resellers a wide range of financing options, including net terms, third party leasing, floor plan financing, letters of credit, backed financing, and arrangements where we collect payments directly from the end-user.

Technical Solutions Services. The SYNEX team is made up of highly trained and certified engineers who assist our customers and sales reps with pre sales consultation, post sales troubleshooting, and training inquiries.

Joint Supply Chain Management and Distribution Services. SYNEX provides our contract assembly customers with materials procurement and management activities including planning, purchasing, expediting, and warehousing system components and materials used in the assembly process. Because we distribute many of the system components used in our contract assembly our customers are able to minimize their inventory risk by taking advantage of the terms and conditions of our distribution relationships. In addition, we also offer increased inventory availability to our contract assembly customers because we stock items for both distribution and assembly.

Our Operations

SYNEX operates distribution facilities in the United States, Japan, England, Canada and Mexico. Our distribution processes are highly automated to reduce errors, ensure timely order fulfillment, and enhance the efficiency of our warehouse operations and back office administration. Our distribution facilities are geographically located near reseller customers and their end-users. This decentralized,

regional strategy enables us to benefit from lower shipping costs and shorter delivery lead times to our customers. Furthermore, we track several performance measurements to continuously improve the efficiency and accuracy of our distribution operations.

Our regional locations also enable us to make local deliveries and provide will-call fulfillment to more customers than if our distribution operations were more centralized, resulting in better service to our customers. Our workforce is comprised of permanent and temporary employees, enabling us to respond to short-term changes in order activity.

SYNNEX's proprietary IT systems and processes enable us to automate many of our distribution operations. For example:

- SYNNEX uses radio frequency and bar code scanning technologies in all of our warehouse operations to maintain real-time inventory records
- We facilitate frequent cycle counts and improve the accuracy of order fulfillment
- SYNNEX uses palm readers to capture real-time labor cost data, enabling efficient management of our daily labor costs.

To increase the accuracy of our order fulfillment and protect our inventory from shrinkage, our systems also incorporate numerous controls. These controls include order weight checks, bar code scanning, and serial number profile verification to verify that the product shipped matches the customer order. We also use digital video imaging to record our small package shipping activities by order. These images and other warehouse and shipping data are available online to our customer service representatives, enabling us to quickly respond to order inquiries by our customers.

SYNNEX operates its principal contract assembly facilities in the United States and the United Kingdom. We assemble IT systems that include workstations, servers and high end storage array solutions by incorporating system components from our distribution inventory and other sources. Additionally, we perform production value-added services, including kitting, asset tagging, hard drive imaging and reconfiguration. Our contract assembly facilities are ISO 9001:2000 and ISO 14001 certified.

Sales Teams

SYNNEX Sales Team is available Mon. through Fri. 8 AM to 7 PM EST.

Additional coverage time needs can be discussed on an individual basis.

Support day-to-day activity, including but not limited to:

- Pricing and availability
- Configuration and technical support
- HP White board and Watson support
- Order entry and expediting shipments

SYNNEX sales are segmented and have a focus on top product lines with niches and/or unique products. Our sales staff members are experts in chosen customer segments. Our sales staff members are consultants as well as sales persons. We provide our customers with product offering that are unique and margin-making opportunities.

SYNNEX Technical Support Hotline: 1-800-756-2888 or Techsup@SYNNEX.com

SYNNEX Software Support Hotline: 1-800-456-4822 ext. 6939

Customer Service: 1-800-756-1888 or eshelp@SYNNEX.com

Technical Support

SYNNEX does many things outside of pick, pack and ship. We are a business outsourcing company and as such we provide technical support around the world. We utilize that same expertise in our Distribution business and offer free Pre and Post Tech Support for general technical questions all the way up to complex configurations. We offer 2 hour turnaround times on basic configurations. On more complex configurations we offer a 4 our turnaround.

Global Presence

- Over 90% of 2014 revenue generated in North America
- Focused IT distribution strategy for the United States and Canada
- 16 distribution facilities in North America (US/Canada/Mexico)
- Regional strategy designed to lower shipping costs and to reduce delivery times to customers
- Utilize sizeable offshore workforce to reduce costs
- New expansion of distribution business into Japan
- Acquisition of InfoTech, the third largest distributor in the third largest economy
- Leveraging SYNNEX cost efficiencies and scale
- Global BPO centers allow for 24/7 operations (North America, Central America, Asia, and Europe)

SYNNEX outsources our Tech Support for Direct TV in the Pacific Rim

SYNNEX outsources our Tech Support for Linksys, a division of Cisco

International Shipments: SYNNEX is able to ship internationally. However, there are strict requirements of our Manufactures contracts and Government guidelines.

Before committing, you should always work with SYNNEX sales team for freight quote and lead time. Your SYNNEX sales team will work with SYNNEX Customs department to insure all necessary information including but not limited to Vendor approval.

With 12 distribution facilities nationwide, SYNNEX gets the right products to market, right-on-time. In addition to reducing shipping times, our regional warehouse placement slashes freight costs to customers, helping them win deals and boosting their margins.

Corporate Headquarters: Fremont, California

Sales Headquarters: Greenville, South Carolina

Warehouse Locations:

- Atlanta, Georgia
- Chantilly, Virginia
- Chicago, Illinois
- Richardson, Texas
- Keasbey, New Jersey
- Grove City, Ohio
- Miami, Florida
- Olive Branch, Mississippi
- Portland, Oregon
- Ontario, California
- Las Vegas, Nevada

Years in Business/Reputation/References

Quick Facts

Established: 1980
Chief Executive Officer: Kevin Murai
Corporate Headquarters: Fremont, CA
Traded: NYSE (SNX)
Duns #: 112375758

Reputation

Fortune 300 Corporation
Rated #1 in Relationship, Price & Availability by CRN
Rated Best Channel Strategy Gartner
Honored at HP's 2012 Americas Partner Conference with the prestigious "Partner in Excellence Award" for HP Distributor Growth 3 years running
<http://ir.SYNNEX.com/releasedetail.cfm?ReleaseID=568439>
Intel's #1 volume Distributor

Excellent Public Sector Past Performance and Program Management

As a leading worldwide IT distributor, SYNNEX partners with more than 5,000 Federal, State, and Local Government and Education customers (SLED). We have excellent past performance in the Public Sector space, owning and managing a GSA Schedule and a Basic Ordering Agreement with the Department of Energy for the past 18 years.

As a contractor, SYNNEX has worked closely with the U.S. DOE in the construction of their Superdome advanced computer servers at Lawrence Livermore National Laboratories.

Our experience in this market has helped us to develop similar processes in the SLED marketplace. SYNNEX manages a number of local SLED contract vehicles for our manufacturing partners in Texas, Florida, South Carolina, and nationally through WSCA and NCEMSC Contracts.

References

SYNNEX helped design and build what was then the world's largest Super Computer, housed at Lawrence-Livermore Labs
Helped design and build the Facebook Data Center
Past performance includes builds for Blue Coat and Sun Microsystems
Delivered 15,000 desktop units to USDA (8,550 total orders were consolidated to 60 invoices)
Delivered 25,000 CTO desktops on a rollout basis in 30 days
Involved with Raytheon/CSC desktop refresh project (over 15,000 desktop units)
106 consecutive quarters of profitability
Datacenter OCP builds for Amazon and Facebook
Dedicated Sales Teams/Quoting Process/Hours of Operation/Global Presence

Reseller and Business Enablement Services

SYNNEX provides numerous reseller and business enablement services, including:

Document Solutions specializes in the conversion of paper documents to digital, from distributed scanning systems, document management applications, and image capturing software, to storage and retrieval, disaster recovery, and versioning

Financial Services credit and financing options help reseller's compete for large deals while conserving capital, with little to no up-front cash commitment

Healthcare Program helps resellers build and grow a healthcare sales practice and gain insight into an estimated \$28B business

Hosted Solutions robust outsourced SaaS applications at a huge cost savings that develops solid margins and revenue streams with few barriers to entry

HP Enterprise Server and Storage Solutions specialized sales and support teams focused on HP offerings in the enterprise space

Integrated Communications Group (ICG) combines voice, data, video, security, and messaging to deliver best-in-class, unified communication strategies

Jack Of All Games is a leading video game provider in North America combining industry knowledge with proven distribution expertise servicing the retail channel

New Age Electronics is the nation's leading sales and distribution partner delivering an unsurpassed channel management model to consumer technology retailers and manufacturers

Office Supply Solutions has collateral equipment such as printer cartridges and office materials, enabling resellers to become specialized product providers and increase total sales scope

On Demand Services server assessment and virtualization, security, data backup and recovery, field and help desk services, equipment recycling and trade-in, and more supplements resellers' capabilities

Open Source Channel Alliance (OSCA) is a consortium of Independent Software Vendors (ISVs) delivering open source technologies to our customer base

PC Wholesale is a reliable, one-stop shop for new, refurbished, end-of life, and overstock computer and consumer electronics products

PRINTSolv is an on-ramp, managed print solution to handle consumer demand billing, supplies replenishment, and total fleet management, with the reliability of a lease

Public Sector Program is the only broadline IT distributor with its own GSA Schedule to help resellers build and grow their government business, plus custom, comprehensive solutions that expand their play in the education market.

Reseller Marketing Services leverages the power of SYNNE:X Marketing on behalf of our reseller customers to increase their reach and improve their return on their enduser marketing spend value-added services.

Software Solutions industry-leading products and a full complement of services and support to help resellers capture, hold, and grow their software accounts

Strategic Procurement recruits and manages specialty vendors required to complete a reseller's solution, while simultaneously allowing the vendor access to SYNNE:X's broader customer base

Supply Chain Solutions is a TOTAL supply chain solution that reduces logistics costs and inventory cycles and improves service levels

Systems Integration Division (SID) has custom server, storage and appliance solutions to customers spanning verticals like network security, application acceleration, health IT, streaming media and other applications tied to specific software and services

Technology Solutions Division (TSD) designs integrated solutions for new and emerging technology markets, such as: network security, telephony and unified communications, printer and document management, physical and network security, and AutoID/POS systems

Varnex and Varnex Public Sector is a vendor-sponsored reseller community focused on the SMB market, with specialized tracks for members engaged in the public sector markets

Visual Solutions is a multi-vendor communication, training, and support for Digital Signage, Projector, and Pro-AV sales

Wide-Format Solutions specializes in large-format printers, supplies, and media

Dun & Bradstreet Number: 11-237-5758

Company's Organizational Chart of our Team:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer Koreniuk, jenniferk@synnex.com, 864-349-4079

Sales: Heather Hunter, heatherh@synnex.com, 864-349-4064

Johnny Thompson, johnnyt@synnex.com, 864-349-4403

Business Development: Randy Finley, randyfi@synnex.com, 864-349-4390

E-Rate/Grants: Tim Evatt, time@synnex.com, 864-349-4405

Education Team Leader: Fran Mauney, franm@synnex.com, 864-349-7552

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Corporate Office Locations

Corporate Office: Fremont, CA

East Coast Sales Office: Greenville, SC

Midwest Sales Office: Dallas, TX

Distribution Centers: Fremont, CA; Las Vegas, NV; Atlanta, GA; Dallas, TX; Chicago, IL; Olive Branch (Memphis), MS; Chantilly, VA; Los Angeles, CA; Carson, CA; Miami, FL; Keasby, NJ

Integration Facility: Olive Branch, MS

Key Contacts:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer Koreniuk, jenniferk@synnex.com, 864-349-4079

Sales: Heather Hunter, heatherh@synnex.com, 864-349-4064

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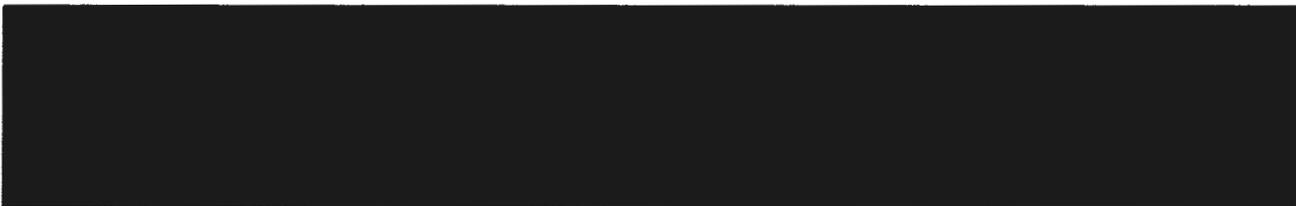
Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Standard Terms of Payment:

Net 30 terms are standard. However, we offer an entire portfolio of alternative finance options from leasing to escrow.

Who is our Competition in the Marketplace?

Ingram Micro; Tech Data; Arrow; Avnet



What differentiates our Company from Competitors?

We empower our resellers with valuable tools and solutions that they can easily integrate into their operations and support them with world-class professionals. We execute our business with speed and efficiency and are willing to invest into infrastructure to best support our manufacturers and reseller partners.

Describe How your Company will Market this Contract if Awarded.

SYNNEX has a significant amount of experience owning/managing Public Sector contracts. These vehicles do not sell themselves and require a significant amount of investment in sales and demand generation to make them successful. Our plan will include a number of facets addressing both resellers and endusers. Although we don't sell direct to endusers, we do have a team that provides enduser demand generation through call out campaigns: print/mailers; e-mail; website contract landing page and an electronic storefront offering. For our resellers, we will pull our historical procurement data per awarded vendor line to identify the most responsive/responsible resellers selling into State and Local Government, K-12 and higher education nationwide. To date, we have identified 50 resellers and will use this list to identify those resellers we want to authorize on the contract. Likewise we will do this nationwide and include higher education institutions and state/local government sales as well. In this way we can ensure we have the

correct "feet on the street" in all areas covered by NCPA. With this select group of resellers, we will implement regular trainings to ensure they understand the NCPA contract and the target audience. Ongoing efforts will be to establish a regular sales meeting cadence in which we review sales efforts, pending opportunities and any issues. Manufacturers and their local sales teams will likewise be engaged to assist in the identification of opportunities and special pricing. We will provide support for table top shows, collateral and web landing pages for our participating resellers. Ultimately, we see our role as an IT distributor to provide all of the tools a reseller will need to increase their sales on this contract and to help develop the partnership with the vendor and their field sales teams. SYNEX will also make available our extensive technical support team and 24/7 customer service call center to ensure exceptional customer support.

Marketing this contract will include a number of simultaneous activities:

- Press release
- Identifying the resellers we want to authorized to promote this contract
- Reseller recruitment and training
- Multiple training webinars for both internal sales teams and external customers
- Dedicated TCPN web page development
- Development of marketing materials
- Attending industry events and table, top shows
- Ongoing reseller recruitment efforts and internal sales trainings
- Enduser demand generation team will drive awareness with endusers on behalf of our resellers

Describe How you Intend to Introduce NCPA to your Company

Contract Management Summary

Award

Create T's & Cs's summary; develop pricing calculator
Communicate win internally and with each vendor line
Determine rules of engagement; assign responsibility roles

Recruitment

Identify Resellers: Vendor lists; SYNEX POS; Sales Manager's; OSRs prior to award
Training: onsite; online; webinars
Establish eligibility requirements
Sign participation agreement

Contract Management

Monthly contract review by SYNEX contracts team - the good, the bad and the ugly
Monthly status calls with each participating reseller
Quarterly cadence calls with the contractor community
Ongoing calls with participating vendors to update/revise strategy.

Initial Kick off phase-

- Upon award, communicate to vendor and internal vendor PM/BDM teams
- Put together contract terms and conditions; pricing calculator; price file
- Review administrative requirements
- Set e-mail aliases
- Webpage development-contract details, calculator, location for vendor ads, forum, Q&A
- Determine vendor's strategy and reseller engagement; special pricing
- Establish reseller qualifiers, sales minimums, agreement
- Identify reseller candidates via POS, ISRs, OSRs and vendor input
- Contact reseller
- Require business plan/marketing plan
- Conduct trainings via webinars of resellers, sales reps, BDMs, PMs and vendor
- Possibly conduct joint road shows to promote/train
- Press release
- Marketing materials for resellers

Ongoing management-

- Trainings/webinars - initially and ongoing
- Product refresh - marketing and communication
- Business development-slip/gain report for both reseller and vendor
- Business development-monthly sales report to vendor with email updates
- QBR for reseller (or as needed)
- QBR for vendor
- Vendor seasonal pricing for this community
- QBR webinar for reseller community
- Marketing events
- Updating Reseller database with contact information

SYNNEX has identified our training processes in the preceding sections for both inside/outside sales teams; our business development team and authorized resellers and solution providers. Essentially, it will entail training, collateral, PPT presentations and onsite visits to conduct Q&A. Training is an ongoing process that should be scheduled throughout the year on webinars, onsite trainings and industry events. Communicate access to the website; collateral that is available; processes on obtaining quote/orders and contract pricing. All aspects of the contract, from marketing it to the enduser to customer service to tech support, needs to be explained.

Describe your Firm's Capabilities and Functionality of Your On-Line Catalog/Ordering Website

See attached pdf document

Describe your Company's Customer Service Department

SYNNEX Customer Service and Return Policy

PRODUCT RETURNS Return requests may be submitted through the following channels:

CUSTOMER SERVICE Hotline: 800-756-1888 Monday through Friday 8AM-8PM EST

EMAIL: CSHELP@SYNNEX.com

WEBCHAT:

<http://apps2.link2support.com/WEBCHAT%20SYNNEX/Main.php?do=WEBCHAT&submit=Login>

REQUIREMENTS

Defective or damaged Products or those subject to customer remorse may be returned to SYNNEX by adhering to the Requirements below.

1. Reseller must obtain a valid RMA number for all returns.
2. As the distributor of manufacturer branded products, SYNNEX must adhere to the manufacturer's return policies. These policies include adhering to final dates of return or re-stocking fees for returns. At a minimum, SYNNEX agrees to a 30 day return policy for unopened product.
3. Not all product lines are eligible for this return policy. Check with your SYNNEX salesperson to verify specific eligibility.

PROCEDURES

The procedures provided below for replacement or credits are the exclusive remedies to Reseller for any claim related to any defective or damaged Products or customer remorse.

1. RMAs will be issued for items eligible for return. If any item is ineligible for return, Reseller will be informed and the RMA will be denied.
2. SYNNEX will not be obligated to replace or provide credit for Products returned as defective and damaged from abuse, misuse (including improper storage) or other product warranty exclusion, from attempted repair, or during repossession or shipment to SYNNEX.
3. Ineligible returns and returns not on approved RMAs will be disposed of at SYNNEX's discretion with no credit, and a charge back will be issued for any ineligible deductions taken.
4. RMAs expire within twenty (30) days of issuance. SYNNEX has the right to refuse returns after such date.
5. SYNNEX will respond to RMA requests within forty-eight (48) hours of receiving from the customer. Requests must include the following information:
6. Sales Order Number
7. Description of merchandise
8. Manufacturer part number
9. Quantity
10. Specific reason for return and condition of product: Factory Sealed or Open
11. Serial Number
12. Notification of approved RMA requests will be made via fax or e-mail. Authorized returns must be shipped freight prepaid.
13. Returns must be received at the return location designated by SYNNEX on or before the last date of return to be eligible for credit. Credit for returns will be issued within one (1) week of receipt of merchandise at the Net Reseller Price in effect on the date SYNNEX receives the eligible product
14. All returns must be in the original manufacturer box. A packing slip must be included in each box or pallet identifying the product numbers, quantities, number of boxes. A copy

of the RMA must be attached to all boxes for UPS shipments and at least two cartons for common carrier shipments. Boxes should be marked 1 of XX, 2 of XX, etc.

Green Initiative

Environmental Services

Recycle, Disposal, and Asset Buy-Back Overview

SERVICESolv specializes in the environmental recycling of retired IT equipment and print consumables. With expertise in risk mitigation, logistics, asset management, re-marketing, recycling, and data destruction, our recycle and disposal services help you responsibly handle your customers' outdated hardware.

SERVICESolv has experience processing the obsolete assets of companies in the financial services, healthcare, insurance, and legal industries, as well as for government and education. Our processing plants are equipped with state-of-the-art data-erasure and destruction technology to provide your customers with the peace of mind that all data and drive destruction is performed to the most-stringent international data-security standards.

To ensure that hardware is safe for reuse, SERVICESolv's standard data overwrite process includes a three-pass data wipe compliant with the U.S. Department of Defense 5220.22-M. Additionally, a certification of data erasure and destruction is furnished for each onsite service performed or shipment received.

What is the value of the SERVICESolv Recycle, Disposal, and Asset Buy-Back Services for you?

- Safe and compliant removal of assets and destruction of data
- Competitive offers for all hardware recycling, often including buy-back estimates
- Single point of contact for the entire project, from initiation through completion
- Tailored services to meet each client's individual needs
- Options for on-site data destruction

Get started with recycling IT equipment by downloading and completing the recycling worksheet from <http://www.SYNNEX.com/servicesolv/whatis/recycle.html>. Once completed, return the recycling worksheet to SERVICESolv@SYNNEX.com.

Green Solutions

IT equipment can be up to 25% of total enterprise energy use, and datacenter energy use doubles every 5 to 8 years. As energy costs continue to rise, pressure builds on the bottom line. SYNNEX Green Solutions provides a set of tools and services focused on helping you tap into the sales potential and customer value for Green IT, delivering IT solutions that reduce energy and save your customers energy and money.

One of our most successful services is the SYNNEX Utility Incentive Program for resellers. This nationwide program is a list of identified electric utilities offering incentives to companies for IT

Assets Commonly Recycled

- Notebooks
- Desktops
- Displays
- Printers
- Print consumables
- Servers
- Storage systems
- Handhelds
- Networking equipment
- Many other electronics

projects that save money. SYNEX handles the calculations, applications, and other elements for utilities to approve a project for incentives.

What is the value of Green IT?

- Ability to identify IT projects that are eligible for electric utility rebates and to manage the paperwork process seamlessly.
- Allows you to offer a Green IT solution in your services portfolio, showcasing your business as socially-conscious.
- Manage customers' EOL assets through our E-waste recovery and recycling service that pays you for supporting a greener planet.

What are some of the features of SYNEX Green solutions?

- Seamless management of the application process to obtain eligible rebates from participating electronic utilities
- All products meeting ENERGY STAR or EPEAT ratings are identified in EExpress and on our specific Green IT linecard
- PO level and custom energy-saving calculators help you define cost savings to support ROI conversations
- Development of custom Green IT Roadmap for complex or larger opportunities
- Repository for third-party research and white papers you can leverage to develop a foundation for customer discussions



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 - Web Services/XML
 - ECEXpress
 - B2B/eCommerce
 - Mobile Applications
 - eStorefronts
- Customer Services

A Solution Suite of Web Services, Mobile Application Development, ECEXpress, Hosted Storefront, and Electronic Services!

Web Services/XML

Increase your business capabilities by integrating easily into ours.

Gain real-time leverage through the SYNNEX ERP system to grow your business faster and more efficiently.

NEW

Mobile Application Development

iPhone/Android/Blackberry/Palm

Not only has SYNNEX opened ECEXpress to multiple mobile platforms, but we can make your applications mobile too! Our low cost, high efficiency modeling provides great quality and fast turnaround on your mobile applications needs.



Grow Your Sales using ECEXpress

Your one-stop eCommerce site with us.

View license and warranty upsell opportunities, set inventory and pricing alerts through XpressTrak, and subscribe to customized RDS reports for vendor specific data!

Hosted Online Storefront

We host your specialized store for you.

Get simple, seamless eCommerce with SYNNEX. Provide your customer access to all manufacturers and categories available from SYNNEX at a competitive price.

Electronic Services (EDI/FTP)

The best pricing, availability, and product specifications.

Use B2B/eCommerce (EDI/FTP) to connect directly to our ERP system. Use our wide array of services to receive the most accurate and up-to-date product information.

Make your business leaner and faster

Email us at: esolutions@synnex.com

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Web SYNEX.com



New Reseller Application

Login/EPN

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SYNNEX eStorefrontmall.com

introduction Highlights Features Pricing Request More Info

Introduction



Now your customers can buy online directly from you.

Need a web-based online store to sell products to your customers? eStorefrontmall.com - developed and hosted by SYNEX - does just that. You don't need to worry about servers, internet bandwidth, or writing lines of code.

The same products you buy from SYNEX are now available to you to offer to your customers. You control your product catalog - offer as many products as you wish.

What's more, product content is updated daily. Your customers get the most up-to-date information that is available.

Now accepting:



Highlights



Offer your customers every SYNEX product, or pick your categories

You control what you want to sell. Choose from our manufacturer listing and narrow your product offering by selecting product categories or even individual skus if you wish

You have access to more than 100,000 skus.



Set pricing for some or all of your customers.

You control your own pricing. Set a certain percentage, or set specific pricing: your choice

Do you want to charge select customers different pricing? eStorefrontmall.com allows you to do just that.

Top



eStorefrontmall.com can mirror your brand



Order Management Controls are Built-in

You can embed your company logo and set certain colors and styles to match your own company brand.



Show product images, specifications and accessories/add-ons

All the product information available from SYNnex's ECExpress online ordering system is available in eStorefrontmall.com.

Depending on the type you select, you can stop, review, and release orders if you wish, or allow all orders to auto-process. The choice is yours.

If customers have a special bid number from a manufacturer, eStorefrontmall.com can accept that and pricing will be updated.



Real-time pricing and availability

SYNNEX's own inventory numbers display.

Your customers see exactly what is available. We can display the actual inventory number, or show the product as In Stock/Out of Stock.



Promote products by offering online coupons

Your customers can take advantage of sales/promotions you offer by entering product coupons.

You can track your coupon codes to see how successful your promotions are.



Secure online ordering gives customer peace of mind

eStorefrontmall.com comes with Version security and PCI compliance, so customers don't have to worry about their sensitive information being compromised.

Customer can use their credit cards, and we'll reimburse you using our Rewards program. (End user billed store only)



Customers can track their own orders

With our XpressTrak order tracking option (no extra charge), your customers are notified by email when their order ships and is delivered.

XpressTrak allow your customers to know where their orders are without having to contact you directly.



Business reports give you insight about who's buying what

Get a daily summary of who is buying what, and when. Login to get your reports, or have them delivered daily via email.

Features

Setup and Maintenance

Item

- Developed and hosted by SYNEX (no servers, bandwidth to worry about)
- Based on SYNEX's ECEXpress online ordering system, a full-integrated, integrated eCommerce platform that continues to evolve
- Create your own niche catalog, or offer all SYNEX skus (approx. 100,000)
- Includes Search and Add to Shopping Cart functionality
- Secure checkout (Verisign and PCI compliance)
- Ability to accept coupon codes and special bid numbers
- Select product assortment based on manufacturer, manufacturer category, product category or individual skus
- Set your pricing, down to the sku level
- Rich product information, including product images, technical specifications and accessories/add-ons, updated daily
- 'Green' product search included
- Default shipping method and optional shipping methods (as upgrades)
- Add your company's sales, technical support and customer service contact information
- Realtime Inventory display from all SYNEX warehouses?
- Option to require customer to login, or leave open to anyone
- SYNEX Helpdesk assistance by phone/email

Order Processing and Billing

Item	Enduser-billed version	Reseller-billed version
Order is routed to SYNEX for processing and shipment	Yes	Yes
Customer enters their Credit Card, Shipping Address etc.	Yes	Yes, with additional purchase order field
Order is routed to reseller for review/approval before routing to SYNEX		Yes
Order ships from SYNEX warehouse with reseller address/contact info on packing list/receipt	TBD	TBD

Pricing

Initial setup fee = \$99
 Monthly maintenance fee = \$199

Here are the benefits you get with eStorefrontmail.com:

1) A Proven eCommerce Platform

eStorefrontmail.com is built on top of ECEXpress, SYNEX's mission-critical reseller eCommerce platform. You get reliability and comfort knowing we have integrated our code platform, web server knowledge and ERP processes into eStorefrontmail.com.

2) Security for your customers and for you.

eStorefrontmail.com offers the following security features:

- Payment Card Industry (PCI) Security for enhanced payment card data security.
- VeriSign – our sites are VeriSign secured
- Sensitive information is transmitted by Hypertext Transfer Protocol Secure (HTTPS), providing encryption and secure identification.

3) Up-to-Date Product Information, Technical Specifications, descriptions and Product Images

Maintaining a catalog of product in an online store can be difficult, as new products are introduced and older products expire.

[Top](#)

4) Evolving platform

When you look at partnerships, you need to feel comfortable knowing your partner grows with you. Your Storefront is maintained in-house by experienced SYNEX staff. eStorefrontmail.com evolves based on requests from other customers. You gain the added benefit of better tools and upgrades.

With eStorefrontmail.com, you don't have to worry about building your own eCommerce store or maintaining complex software. The same platform you use to order from SYNEX is what you can offer your customers. You can concentrate your efforts on giving your customers the attention they need, and they can place orders whenever they want, at any day/time they want.

Tab 5 – Products and Services

- ◆ Respondent shall perform and provide these products and/or services under the terms of this agreement. The supplier shall assist the end user with making a determination of their individual needs.
- ◆ The following is a list of suggested (but not limited to) categories. List all categories along with manufacturer that you are responding with:
 - Cloud Storage
 - Remote Storage
 - Storage Virtualization
 - File Storage
 - File Version History
 - File Collaboration
 - Data Backup
 - Data Archiving
 - Data Audits
 - External File Sending
 - File Previews
 - Video Streaming
 - Off-line File Access
 - Mobile File Access

TAB 5 – PRODUCTS AND SERVICES

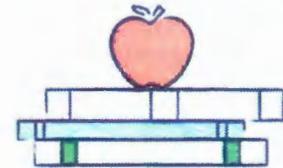
SYNNEX is a broad-line computer products distributor with over 500 OEMs on our corporate line card. We have 12 distribution centers nationwide with the ability to deliver product within 1-2 days. We also have a full service integration facility located outside of Memphis, TN that can provide a full range of integration services. We intend on offering our entire line card but will be starting with a list of approximately 200 manufacturing partners. Our authorized OEM list is attached. Products will include mobility, networking, storage and of course cloud. The following categories and manufacturers will be offered:

We sell to over 25,000 Value-Added Resellers (VARs) and solution providers nationwide with over 5,000 in the Public Sector market. We intend to offer an ecosystem of resellers to help support this contract and providing onsite sales and technical support and customer service. We will be able to offer complete coverage nationwide in support of the NCPA contract.



The most widely used file sync and share product in higher education

Dropbox Education connects your campus with the collaboration tool faculty and students prefer, letting them work anywhere on any device. In addition, enterprise-grade security features give you the control and visibility you need to manage data across campus.



1 in 4

Nearly 1 in 4 university students in the U. S. have personal Dropbox accounts

3,000

Faculty and students in over 3,000 educational institutions worldwide use Dropbox

✔ No training required

Already present in over 3,000 educational institutions worldwide and known for supreme usability, there's no training needed when deploying Dropbox Education on campus.

✔ Enterprise security

Enterprise-grade management tools help you control information, monitor activity, and manage transition. Dropbox Education meets the requirements for SOC 1, 2, and 3, ISO 27001, and the EU Safe Harbor frameworks.

✔ Supports the way you work

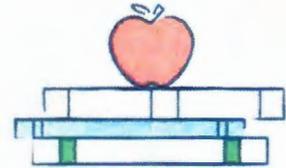
Unlike other FSS solutions, Dropbox works with any device or operating system across desktop and mobile, online or offline. Dropbox also hosts the largest repository of Microsoft Office files and integrates with Office 365.

Works with everything: with more than 300,000 apps on the Dropbox Platform, faculty and students can work together with the programs they already use





Collaborate across campus with Dropbox Education



Collecting assignments, coordinating research, and collaborating on group work can be challenging when everyone on campus uses a different file storage solution. Thankfully, Dropbox Education offers tools to help you collaborate on any type of project - even when your collaborators don't have Dropbox accounts. This means faculty, staff, and students can work with anyone, efficiently and securely.

Professors: collect assignments with ease

With Dropbox Education, instructors can collect final papers from students without sorting through dozens of email attachments or using complicated tools. They can simply send a file request, where students can upload files - big or small - even if they don't have Dropbox. All of the assignments will be saved to a specified folder in the instructor's Dropbox. You can set automatic deadlines on your request, and even collect late submissions in a separate folder.

Professors and students can collaborate one-to-one on a thesis project using a shared folder. Students can regularly submit their latest chapters by simply saving them in the folder, where it's automatically available to others. The professor will get a notification when new chapters are added, and can annotate any part of the document right from the preview.

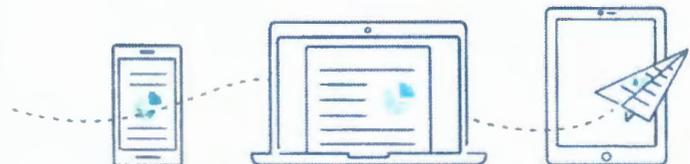
Staff: keep everything in one place

Administrators and department staff can keep information organized and protected using Dropbox. For example, Human Resources can send out forms for faculty or staff to fill out, and use a file request to collect their completed paperwork. Submissions will be saved neatly in the staff member's Dropbox folder, where powerful sharing controls will ensure they stay in the right hands.

Students: collaborate on group work

Shared folders enable seamless collaboration for any group project. Everyone in a shared folder can add and edit files, and changes sync instantly across the group. In Microsoft Office, students can even see when someone else is viewing or editing a file they're working on, and update to the latest saved version.

Students in charge of a research project can compile any contributors' work using a file request. There, they can gather data into one Dropbox folder, and even send out the final paper via a shared link, no matter how large the file size is.



Tab 8 – Value Added Products and Services

- ◆ Include any additional products and/or services available that vendor currently performs in their normal course of business that is not included in the scope of the solicitation that you think will enhance and add value to this contract for Region 14 ESC and all NCPA participating entities.



SYNNEX CORPORATE 2016 LINE CARD

Corporate Headquarters

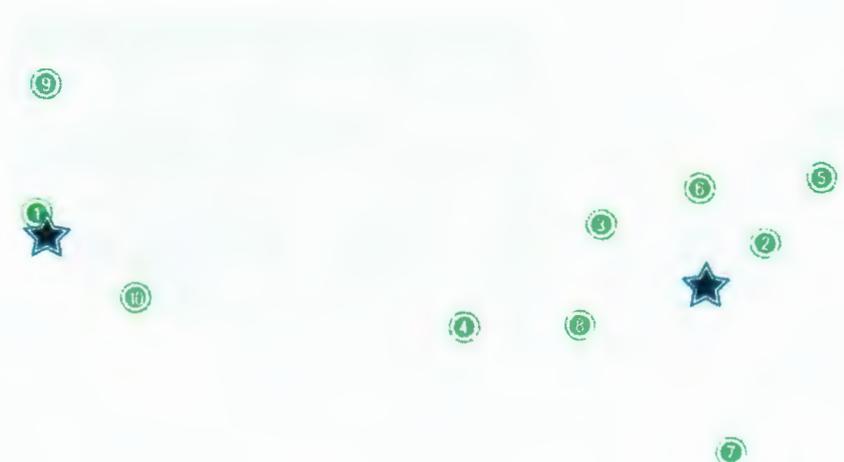
Fremont, California

Sales Headquarters

Greenville, South Carolina

Warehouse Locations

- 1 Fremont, California
- 2 Chantilly, Virginia
- 3 Chicago, Illinois
- 4 Richardson, Texas
- 5 Keasbey, New Jersey
- 6 Grove City, Ohio
- 7 Miami, Florida
- 8 Olive Branch, Mississippi
- 9 Portland, Oregon
- 10 Ontario, California



*ISO-9001-2000 Manufacturing Facilities

ADVANCING IT INNOVATIONS

Map your destination to increased productivity, cost savings and overall business success. Our distribution centers are strategically located across the United States to provide you with product where you need it when you need it. Each of our distribution centers provides our customers with warehouse ratings of nearly 100% in accuracy and PPS (pick, pack and ship) performance. Couple that with unsurpassed service from our infrastructure support, giving you one more reason why you should be doing business with SYNNEX. That's service and infrastructure support you can rely on!

SERVICES

Sounds simple, but at SYNNEX we understand that true business growth requires access to meaningful, tangible business infrastructure, tools, and resources. That's why over the last year we've invested heavily in providing our partners with high-impact business services, designed from the ground up to provide real value, and delivering on our commitment to provide unprecedented support to our most valuable asset, our partners.

- GSA Schedule
- ECExpress Online Ordering
- Software Licensing
- Reseller Marketing Services
- Leasing
- Integration Services
- Trade Up
- A Menu of Financial Services
- SYNNEX Service Network
- ASCII Program
- PRINT*Solv*

INFRASTRUCTURE

Components East 800.444.7279	Leasing 800.457.5500	CTI Products (Sales) 800.444.7279	Software 866.201.7532	Auto ID / POS Sales 800.444.5977
Components West 888.756.4887	POS Solutions 800.756.6927	Regional Office 800.756.5977	License Online West 800.444.6936	ICG Security & Wireless LAN 800.444.0757
Government Sales 800.456.4822 Ex. 4007	Customer Service 800.756.1886	SMB Sales Group 355.899.0000	License Online Central/East 800.432.6900	
Security Sales 800.444.7279	DEM West 800.756.7000	Supplies & Accessories 888.221.1111		

Contact Us:

1.800.456.4822

www.synnex.com

TAB 8 – VALUE ADDED PRODUCTS AND SERVICES

See attached SYNEX Services pdf.



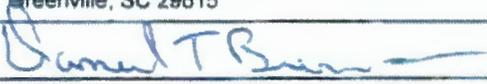
Tab 9 – Required Documents

- ◆ Clean Air and Water Act / Debarment Notice
- ◆ Contractors Requirements
- ◆ Antitrust Certification Statements
- ◆ FEMA Standard Terms and Conditions Addendum for Contracts and Grants
- ◆ Required Clauses for Federal Assistance by FTA
- ◆ State Notice Addendum

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	SYNNEX Corporation
Print Name	Daniel T. Brennan
Address	39 Pelham Ridge Drive
City, State, Zip	Greenville, SC 29615
Authorized signature	
Date	07-15-2016

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature



Date

Daniel T Brennan Vice President & Senior Counsel. SYNEX Corporation
07-15-2016

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	

State Notice Addendum

Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirement of said statutes:

Nationwide: http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other States: Cities, Towns, Villages, and Boroughs

<p>No.</p> <p>Cities, Towns, Villages and Boroughs in Oregon</p> <p>1 CEDAR MILL COMMUNITY LIBRARY</p> <p>2 CITY COUNTY INSURANCE SERVICES</p> <p>3 CITY OF ADAIR VILLAGE</p> <p>4 CITY OF ALBANY</p> <p>5 CITY OF ASHLAND</p> <p>6 CITY OF ASTORIA OREGON</p> <p>7 CITY OF AUMSVILLE</p> <p>8 CITY OF AURORA</p> <p>9 CITY OF BEAVERTON</p> <p>10 CITY OF BOARDMAN</p> <p>11 CITY OF BURNS</p> <p>12 CITY OF CANBY</p> <p>13 CITY OF CANNON BEACH OR</p> <p>14 CITY OF CANYONVILLE</p> <p>15 CITY OF CENTRAL POINT POLICE DEPARTMENT</p> <p>16 CITY OF CLATSKANIE</p> <p>17 CITY OF COBURG</p> <p>18 CITY OF CONDON</p> <p>19 CITY OF COOS BAY</p> <p>20 CITY OF CORVALLIS</p> <p>21 CITY OF COTTAGE GROVE</p> <p>22 CITY OF CRESWELL</p> <p>23 CITY OF DALLAS</p> <p>24 CITY OF DAMASCUS</p> <p>25 CITY OF DUNDEE</p> <p>26 CITY OF EAGLE POINT</p> <p>27 CITY OF ECHO</p> <p>28 CITY OF ESTACADA</p> <p>29 CITY OF FUGENE</p> <p>30 CITY OF FAIRVIEW</p> <p>31 CITY OF FALLS CITY</p> <p>32 CITY OF GATES</p> <p>33 CITY OF GEARHART</p> <p>34 CITY OF GERVAIS</p> <p>35 CITY OF GOLD HILL</p> <p>36 CITY OF GRANTS PASS</p> <p>37 CITY OF GRESHAM</p> <p>38 CITY OF HAPPY VALLEY</p> <p>39 CITY OF HILLSBORO</p> <p>40 CITY OF HOOD RIVER</p> <p>41 CITY OF JOHN DAY</p> <p>42 CITY OF KLAMATH FALLS</p> <p>43 CITY OF LA GRANDE</p> <p>44 CITY OF LAKE OSWEGO</p> <p>45 CITY OF LAKESIDE</p> <p>46 CITY OF LEBANON</p> <p>47 CITY OF MALIN</p> <p>48 CITY OF MCMINNVILLE</p> <p>49 CITY OF MEDFORD</p> <p>50 CITY OF MILL CITY</p> <p>51 CITY OF MILLERSBURG</p> <p>52 CITY OF MILWAUKIE</p> <p>53 CITY OF MORO</p>	<p>54 CITY OF MOSIER</p> <p>55 CITY OF NEWBERG</p> <p>56 CITY OF NORTH PLAINS</p> <p>57 CITY OF OREGON CITY</p> <p>58 CITY OF PHOENIX</p> <p>59 CITY OF PILOT ROCK</p> <p>60 CITY OF PORT ORFORD</p> <p>61 CITY OF PORTLAND</p> <p>62 CITY OF POWERS</p> <p>63 CITY OF REDMOND</p> <p>64 CITY OF REEDSPORT</p> <p>65 CITY OF RIDDLE</p> <p>66 CITY OF SALEM</p> <p>67 CITY OF SANDY</p> <p>68 CITY OF SANDY</p> <p>69 CITY OF SCAPPOOSE</p> <p>70 CITY OF SEASIDE</p> <p>71 CITY OF SHADY COVE</p> <p>72 CITY OF SHERWOOD</p> <p>73 CITY OF SPRINGFIELD</p> <p>74 CITY OF ST. PAUL</p> <p>75 CITY OF STAYTON</p> <p>76 CITY OF TIGARD, OREGON</p> <p>77 CITY OF TUALATIN, OREGON</p> <p>78 CITY OF WARRENTON</p> <p>79 CITY OF WEST LINN/PARKS</p> <p>80 CITY OF WILSONVILLE</p> <p>81 CITY OF WINSTON</p> <p>82 CITY OF WOOD VILLAGE</p> <p>83 CITY OF WOODBURN</p> <p>84 CITY OF YACHATS</p> <p>85 FLORENCE AREA CHAMBER OF COMMERCE</p> <p>86 GASTON RURAL FIRE DEPARTMENT</p> <p>87 GLADSTONE POLICE DEPARTMENT</p> <p>88 HOUSING AUTHORITY OF THE CITY OF SALEM</p> <p>89 KEIZER POLICE DEPARTMENT</p> <p>90 LEAGUE OF OREGON CITIES</p> <p>91 MALIN COMMUNITY PARK AND RECREATION DISTRICT</p> <p>92 METRO</p> <p>93 MONMOUTH - INDEPENDENCE NETWORK</p> <p>94 PORTLAND DEVELOPMENT COMMISSION</p> <p>95 RAINIER POLICE DEPARTMENT</p> <p>96 RIVERGROVE WATER DISTRICT</p> <p>97 SUNSET EMPIRE PARK AND RECREATION</p> <p>98 THE NEWPORT PARK AND RECREATION CENTER</p> <p>99 TILLAMOOK PEOPLES UTILITY DISTRICT</p> <p>100 TUALATIN VALLEY FIRE & RESCUE</p> <p>101 WEST VALLEY HOUSING AUTHORITY</p> <p>No. Counties and Parishes</p> <p>1 ASSOCIATION OF OREGON COUNTIES</p> <p>2 BENTON COUNTY</p> <p>3 CLACKAMAS COUNTY DEPT OF TRANSPORTATION</p> <p>4 CLATSOP COUNTY</p> <p>5 COLUMBIA COUNTY, OREGON</p> <p>6 COOS COUNTY HIGHWAY DEPARTMENT</p> <p>7 CROOK COUNTY ROAD DEPARTMENT</p>
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8	CURRY COUNTY OREGON	3	BAKFR SCHOOL DISTRICT 5-J
9	DESCHUTES COUNTY	4	BANDON SCHOOL DISTRICT
10	DOUGLAS COUNTY	5	BANKS SCHOOL DISTRICT
11	GILLIAM COUNTY	6	BEAVERTON SCHOOL DISTRICT
12	GILLIAM COUNTY OREGON	7	BEND / LA PINE SCHOOL DISTRICT
13	GRANT COUNTY, OREGON	8	BEND-LA PINE SCHOOL DISTRICT
14	HARNEY COUNTY SHERIFFS OFFICE	9	BROOKING HARBOR SCHOOL DISTRICT NO.17-C
15	HOOD RIVER COUNTY	10	CANBY SCHOOL DISTRICT
16	HOUSING AUTHORITY OF CLACKAMAS COUNTY	11	CANYONVILLE CHRISTIAN ACADEMY
17	JACKSON COUNTY HEALTH AND HUMAN SERVICES	12	CASCADE SCHOOL DISTRICT
18	JEFFERSON COUNTY	13	CASCADES ACADEMY OF CENTRAL OREGON
19	KLAMATH COUNTY VETFRANS SERVICE OFFICE	14	CENTENNIAL SCHOOL DISTRICT
20	LAKE COUNTY	15	CENTRAL CATHOLIC HIGH SCHOOL
21	LANE COUNTY	16	CENTRAL POINT SCHOOL DISTRICT NO. 6
22	LINCOLN COUNTY	17	CENTRAL SCHOOL DISTRICT 13J
23	LINN COUNTY	18	CLACKAMAS EDUCATION SERVICE DISTRICT
24	MARION COUNTY , SALEM, OREGON	19	COOS BAY SCHOOL DISTRICT
25	MORROW COUNTY	20	COOS BAY SCHOOL DISTRICT NO.9
26	MULTNOMAH COUNTY	21	COQUILLE SCHOOL DISTRICT 8
27	MULTNOMAH COUNTY	22	COUNTY OF YAMHILL SCHOOL DISTRICT 29
28	MULTNOMAH LAW LIBRARY	23	CRESWELL SCHOOL DISTRICT
29	NAMI LANE COUNTY	24	CROSSROADS CHRISTIAN SCHOOL
30	POLK COUNTY	25	CULVER SCHOOL DISTRICT NO.
31	SHERMAN COUNTY	26	DALLAS SCHOOL DISTRICT NO. 7
32	UMATILLA COUNTY, OREGON	27	DAVID DOUGLAS SCHOOL DISTRICT
33	UNION COUNTY	28	DAYTON SCHOOL DISTRICT NO.8
34	WALLOWA COUNTY	29	DE LA SALLE N CATHOLIC HS
35	WASCO COUNTY	30	DESCHUTES COUNTY SD NO.6 - SISTERS SD
36	WASHINGTON COUNTY	31	DOUGLAS COUNTY SCHOOL DISTRICT 116
37	YAMHILL COUNTY	32	DOUGLAS EDUCATION SERVICE DISTRICT
1	BOARD OF WATER SUPPLY	33	DUFUR SCHOOL DISTRICT NO.29
2	COUNTY OF HAWAII	34	ELKTON SCHOOL DISTRICT NO.34
3	MAUI COUNTY COUNCIL	35	ESTACADA SCHOOL DISTRICT NO.108
No.	Higher Education	36	FOREST GROVE SCHOOL DISTRICT
1	BIRTHINGWAY COLLEGE OF MIDWIFERY	37	GASTON SCHOOL DISTRICT 511J
2	BLUE MOUNTAIN COMMUNITY COLLEGE	38	GEN CONF OF SDA CHURCH WESTERN OR
3	CENTRAL OREGON COMMUNITY COLLEGE	39	GLADSTONE SCHOOL DISTRICT
4	CHEMEKETA COMMUNITY COLLEGE	40	GLENDALE SCHOOL DISTRICT
5	CLACKAMAS COMMUNITY COLLEGE	41	GLIDE SCHOOL DISTRICT NO.12
6	COLUMBIA GORGE COMMUNITY COLLEGE	42	GRANTS PASS SCHOOL DISTRICT 7
7	GEORGE FOX UNIVERSITY	43	GREATER ALBANY PUBLIC SCHOOL DISTRICT
8	KLAMATH COMMUNITY COLLEGE DISTRICT	44	GRESHAM-BARLOW SCHOOL DISTRICT
9	LANE COMMUNITY COLLEGE	45	HARNEY COUNTY SCHOOL DIST. NO.3
10	LEWIS AND CLARK COLLEGE	46	HARNEY EDUCATION SERVICE DISTRICT
11	LINFIELD COLLEGE	47	HEAD START OF LANE COUNTY
12	LINN-BENTON COMMUNITY COLLEGE	48	HERITAGE CHRISTIAN SCHOOL
13	MARYLHURST UNIVERSITY	49	HIGH DESERT EDUCATION SERVICE DISTRICT
14	MT. HOOD COMMUNITY COLLEGE	50	HOOD RIVER COUNTY SCHOOL DISTRICT
15	MULTNOMAH BIBLE COLLEGE	51	JACKSON CO SCHOOL DIST NO.9
16	NATIONAL COLLEGE OF NATURAL MEDICINE	52	JEFFERSON COUNTY SCHOOL DISTRICT 509-J
17	NORTHWEST CHRISTIAN COLLEGE	53	JEFFERSON SCHOOL DISTRICT
18	OREGON HEALTH AND SCIENCE UNIVERSITY	54	KLAMATH FALLS CITY SCHOOLS
19	OREGON UNIVERSITY SYSTEM	55	LA GRANDE SCHOOL DISTRICT
20	PACIFIC UNIVERSITY	56	LAKF OSWEGO SCHOOL DISTRICT 7J
21	PORTLAND COMMUNITY COLLEGE	57	LANE COUNTY SCHOOL DISTRICT 4J
22	PORTLAND STATE UNIV.	58	LANE COUNTY SCHOOL DISTRICT 69
23	REED COLLEGE	59	LEBANON COMMUNITY SCHOOLS NO.9
24	ROGUE COMMUNITY COLLEGE	60	LINCOLN COUNTY SCHOOL DISTRICT
25	SOUTHWESTERN OREGON COMMUNITY COLLEGE	61	LINN CO. SCHOOL DIST. 95C - SCIO SD
26	TILLAMOOK BAY COMMUNITY COLLEGE	62	LOST RIVER JR/SR HIGH SCHOOL
27	UMPQUA COMMUNITY COLLEGE	63	LOWELL SCHOOL DISTRICT NO.71
28	WESTERN STATES CHIROPRACTIC COLLEGE	64	MARION COUNTY SCHOOL DISTRICT 103 - WASHINGTON F.S
29	WILLAMETTE UNIVERSITY	65	MCMINNVILLE SCHOOL DISTRICT NO.40
1	ARGOSY UNIVERSITY	66	MEDFORD SCHOOL DISTRICT 549C
2	BRIGHAM YOUNG UNIVERSITY - HAWAII	67	MITCH CHARTER SCHOOL
3	COLLEGE OF THE MARSHALL ISLANDS	68	MOLALLA RIVER ACADEMY
4	REFS ARCH CORPORATION OF THE UNIVERSITY OF HAWAII	69	MOLALLA RIVER SCHOOL DISTRICT NO.35
5	UNIVERSITY OF HAWAII AT MANOA	70	MONROE SCHOOL DISTRICT NO.1J
No.	K - 12	71	MORROW COUNTY SCHOOL DISTRICT
1	ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOL	72	MT. ANGEL SCHOOL DISTRICT NO 91
2	BAKFR COUNTY SCHOOL DIST. 16J - MALHEUR ESD	73	MT.SCOTT LEARNING CENTERS
		74	MULTISENSORY LEARNING ACADEMY

75	MULTNOMAH EDUCATION SERVICE DISTRICT	16	BONNEVILLE ENVIRONMENTAL FOUNDATION
76	MYRTLE POINT SCHOOL DISTRICT NO.41	17	BOYS AND GIRLS CLUBS OF PORTLAND METROPOLITAN AREA
77	NEAH-KAH-NIE DISTRICT NO.56	18	BROAD BASE PROGRAMS INC.
78	NESTUCCA VALLEY SCHOOL DISTRICT NO.101	19	CANBY FOURSQUARE CHURCH
79	NOBEL LEARNING COMMUNITIES	20	CANCER CARE RESOURCES
80	NORTH BEND SCHOOL DISTRICT 13	71	CASCADIA BEHAVIORAL HEALTHCARE
81	NORTH CLACKAMAS SCHOOL DISTRICT	27	CASCADIA REGION GREEN BUILDING COUNCIL
87	NORTH SANTIAM SCHOOL DISTRICT 29J	23	CATHOLIC CHARITIES
83	NORTH WASCO CTY SCHOOL DISTRICT 21 - CHENOWITH	24	CATHOLIC COMMUNITY SERVICES
84	NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT	25	CENTER FOR RESEARCH TO PRACTICE
85	NYSSA SCHOOL DISTRICT NO. 26	26	CENTRAL BIBLE CHURCH
86	ONTARIO MIDDLE SCHOOL	27	CENTRAL CITY CONCERN
87	OREGON TRAIL SCHOOL DISTRICT NO.46	28	CENTRAL DOUGLAS COUNTY FAMILY YMCA
88	OUR LADY OF THE LAKE SCHOOL	29	CENTRAL OREGON COMMUNITY ACTION AGENCY NETWORK
89	PHILOMATH SCHOOL DISTRICT	30	CHILDPLACE MONTESSORI
90	PHOENIX-TALENT SCHOOL DISTRICT NO 4	31	CITY BIBLE CHURCH
91	PORTLAND ADVENTIST ACADEMY	32	CLACKAMAS RIVER WATER
92	PORTLAND JEWISH ACADEMY	33	CLASSROOM LAW PROJECT
93	PORTLAND PUBLIC SCHOOLS	34	COAST REHABILITATION SERVICES
94	RAINIER SCHOOL DISTRICT	35	COLLEGE HOUSING NORTHWEST
95	REDMOND SCHOOL DISTRICT	36	COLUMBIA COMMUNITY MENTAL HEALTH
96	REEDSPORT SCHOOL DISTRICT	37	COMMUNITY ACTION ORGANIZATION
97	REYNOLDS SCHOOL DISTRICT	38	COMMUNITY ACTION TEAM, INC.
98	ROGUE RIVER SCHOOL DISTRICT NO 35	39	COMMUNITY CANCER CENTER
99	ROSEBURG PUBLIC SCHOOLS	40	COMMUNITY HEALTH CENTER, INC
100	SALFUM-KEIZER PUBLIC SCHOOLS	41	COMMUNITY VETERINARY CENTER
101	SCAPPOOSE SCHOOL DISTRICT 1J	42	CONFEDERATED TRIBES OF GRAND RONDE
102	SFASIDE SCHOOL DISTRICT 10	43	CONSERVATION BIOLOGY INSTITUTE
103	SEVEN PEAKS SCHOOL	44	CONTEMPORARY CRAFTS MUSEUM AND GALLERY
104	SHERWOOD SCHOOL DISTRICT 88J	45	CORVALLIS MOUNTAIN RESCUE UNIT
105	SILVER FALLS SCHOOL DISTRICT	46	COVENANT CHRISTIAN HOOD RIVER
106	SIUSLAW SCHOOL DISTRICT	47	COVENANT RETIREMENT COMMUNITIES
107	SOUTH COAST EDUCATION SERVICE DISTRICT	48	DECISION SCIENCE RESEARCH INSTITUTE, INC.
108	SOUTH LANE SCHOOL DISTRICT 45J3	49	DELIGHT VALLEY CHURCH OF CHRIST
109	SOUTHERN OREGON EDUCATION SERVICE DISTRICT	50	DOGS FOR THE DEAF, INC.
110	SOUTHWEST CHARTER SCHOOL	51	DOUGLAS ELECTRIC COOPERATIVE, INC.
111	SPRINGFIELD SCHOOL DISTRICT NO.19	52	EAST HILL CHURCH
112	STANFIELD SCHOOL DISTRICT	53	EAST SIDE FOURSQUARE CHURCH
113	SWEET HOME SCHOOL DISTRICT NO.55	54	EAST WEST MINISTRIES INTERNATIONAL
114	THE CATLIN GABEL SCHOOL	55	EDUCATIONAL POLICY IMPROVEMENT CENTER
115	TIGARD-TUALATIN SCHOOL DISTRICT	56	ELMIRA CHURCH OF CHRIST
116	UMATILLA-MORROW ESD	57	EMERALD PUD
117	VERNONIA SCHOOL DISTRICT 47J	58	EMMAUS CHRISTIAN SCHOOL
118	WEST HILLS COMMUNITY CHURCH	59	EN AVANT, INC.
119	WEST LINN WILSONVILLE SCHOOL DISTRICT	60	ENTERPRISE FOR EMPLOYMENT AND EDUCATION
120	WHITEAKER MONTESSORI SCHOOL	61	EUGENE BALLET COMPANY
121	YONCALLA SCHOOL DISTRICT NO.32	62	EUGENE SYMPHONY ASSOCIATION, INC.
1	CONGREGATION OF CHRISTIAN BROTHERS OF HAWAII, INC.	63	EUGENE WATER & ELECTRIC BOARD
2	FMMANUAL LUTHERAN SCHOOL	64	EVERGREEN AVIATION MUSEUM AND CAP. MICHAEL KING
3	HANAHAU'OLI SCHOOL	65	FAIR SHARE RESEARCH AND EDUCATION FUND
4	HAWAII TECHNOLOGY ACADEMY	66	FAITH CENTER
5	ISLAND SCHOOL	67	FAITHFUL SAVIOR MINISTRIES
6	KAMEHAMEHA SCHOOLS	68	FAMILIES FIRST OF GRANT COUNTY, INC.
7	KE KULA O S. M. KAMAKAU	69	FANCONI ANEMIA RESEARCH FUND INC.
8	MARYKNOLL SCHOOL	70	FARMWORKER HOUSING DEV CORP
9	PACIFIC BUDDHIST ACADEMY	71	FIRST CHURCH OF THE NAZARENE
No.	Nonprofit & Other	72	FIRST UNITARIAN CHURCH
1	211INFO	73	FORD FAMILY FOUNDATION
2	ACUMENTRA HEALTH	74	FOUNDATIONS FOR A BETTER OREGON
3	ADDICTIONS RECOVERY CENTER, INC	75	FRIENDS OF THE CHILDREN
4	ALLFOURONE/CRESTVIEW CONFERENCE CTR.	76	GATEWAY TO COLLEGE NATIONAL NETWORK
5	ALVORD-TAYLOR INDEPENDENT LIVING SERVICES	77	GOAL ONE COALITION
6	ALZHEIMERS NETWORK OF OREGON	78	GOLD BEACH POLICE DEPARTMENT
7	ASHLAND COMMUNITY HOSPITAL	79	GOOD SHEPHERD COMMUNITIES
8	ATHENA LIBRARY FRIENDS ASSOCIATION	80	GOODWILL INDUSTRIES OF LANE AND SOUTH COAST COUNTIES
9	BARLOW YOUTH FOOTBALL	81	GRANT PARK CHURCH
10	BAY AREA FIRST STEP, INC.	82	GRANTS PASS MANAGEMENT SERVICES, DBA
11	BENTON HOSPICE SERVICE	83	GREATER HILLSBORO AREA CHAMBER OF COMMERCE
12	BETHEL CHURCH OF GOD	84	HALFWAY HOUSE SERVICES, INC.
13	BIRCH COMMUNITY SERVICES, INC.	85	HEARING AND SPEECH INSTITUTE INC
14	BLACHLY LANE ELECTRIC COOPERATIVE	86	HELP NOW! ADVOCACY CENTER
15	BLIND ENTERPRISES OF OREGON	87	HIGHLAND HAVEN

88	HIGHLAND UNITED CHURCH OF CHRIST	160	PLANNED PARENTHOOD OF SOUTHWESTERN OREGON
89	HIV ALLIANCE, INC	161	PORT CITY DEVELOPMENT CENTER
90	HOUSING AUTHORITY OF LINCOLN COUNTY	162	PORTLAND ART MUSEUM
91	HOUSING AUTHORITY OF PORTLAND	163	PORTLAND BUSINESS ALLIANCE
92	HOUSING NORTHWEST	164	PORTLAND HABILITATION CENTER, INC.
93	INDEPENDENT INSURANCE AGENTS AND BROKERS OF OREGON	165	PORTLAND SCHOOLS FOUNDATION
94	INTERNATIONAL SOCIETY FOR TECHNOLOGY IN EDUCATION	166	PORTLAND WOMENS CRISIS LINE
95	INTERNATIONAL SUSTAINABLE DEVELOPMENT FOUNDATION	167	PREGNANCY RESOURCE CENTERS OF GREATER PORTLAND
96	IRCO	168	PRINGLE CREEK SUSTAINABLE LIVING CENTER
97	JASPER MOUNTAIN	169	PUBLIC DEFENDER SERVICES OF LANE COUNTY, INC.
98	JUNIOR ACHIEVEMENT	170	QUADRIPLEGICS UNITED AGAINST DEPENDENCY, INC.
99	KLAMATH HOUSING AUTHORITY	171	REBUILDING TOGETHER - PORTLAND INC.
100	LA CLINICA DEL CARINO FAMILY HEALTH CARE CENTER	172	REGIONAL ARTS AND CULTURE COUNCIL
101	LA GRANDE UNITED METHODIST CHURCH	173	RELEVANT LIFE CHURCH
102	LANE ELECTRIC COOPERATIVE	174	RENEWABLE NORTHWEST PROJECT
103	LANE MEMORIAL BLOOD BANK	175	ROGUE FEDERAL CREDIT UNION
104	LANECO FEDERAL CREDIT UNION	176	ROSE VILLA, INC.
105	LAUREL HILL CENTER	177	SACRED HEART CATHOLIC DAUGHTERS
106	LIFEWORKS NW	178	SAIF CORPORATION
107	LIVING WAY FELLOWSHIP	179	SAINT ANDREW NATIVITY SCHOOL
108	LOAVES & FISHES CENTERS, INC.	180	SAINT CATHERINE OF SIENA CHURCH
109	LOCAL GOVERNMENT PERSONNEL INSTITUTE	181	SAINT JAMES CATHOLIC CHURCH
110	LOOKING GLASS YOUTH AND FAMILY SERVICES	182	SALEM ALLIANCE CHURCH
111	MACDONALD CENTER	183	SALEM ELECTRIC
112	MAKING MEMORIES BREAST CANCER FOUNDATION, INC.	184	SALMON-SAFE INC.
113	METRO HOME SAFETY REPAIR PROGRAM	185	SCIENCEWORKS
114	METROPOLITAN FAMILY SERVICE	186	SE WORKS
115	MID COLUMBIA COUNCIL OF GOVERNMENTS	187	SECURITY FIRST CHILD DEVELOPMENT CENTER
116	MID-COLUMBIA CENTER FOR LIVING	188	SELF ENHANCEMENT INC.
117	MID-WILLAMETTE VALLEY COMMUNITY ACTION AGENCY, INC	189	SERENITY LANE
118	MORNING STAR MISSIONARY BAPTIST CHURCH	190	SEXUAL ASSAULT RESOURCE CENTER
119	MORRISON CHILD AND FAMILY SERVICES	191	SEXUAL ASSAULT RESOURCE CENTER
120	MOSAIC CHURCH	192	SHELTERCARE
121	NATIONAL PSORIASIS FOUNDATION	193	SHERIDAN JAPANESE SCHOOL FOUNDATION
122	NATIONAL WILD TURKEY FEDERATION	194	SHERMAN DEVELOPMENT LEAGUE, INC.
123	NEW AVENUES FOR YOUTH INC	195	SILVERTON AREA COMMUNITY AID
124	NEW BEGINNINGS CHRISTIAN CENTER	196	SISKIYOU INITIATIVE
125	NFW HOPE COMMUNITY CHURCH	197	SMART
126	NEWBERG FRIENDS CHURCH	198	SOCIAL VENTURE PARTNERS PORTLAND
127	NORTH BEND CITY- COOS/JURRY HOUSING AUTHORITY	199	SOUTH COAST HOSPICE, INC
128	NORTHWEST FOOD PROCESSORS ASSOCIATION	200	SOUTH LANE FAMILY NURSERY DBA FAMILY RELIEF NURSE
129	NORTHWEST LINE JOINT APPRENTICESHIP & TRAINING COMMITTEE	201	SOUTHERN OREGON CHILD AND FAMILY COUNCIL, INC.
130	NORTHWEST REGIONAL EDUCATIONAL LABORATORY	202	SOUTHERN OREGON HUMANE SOCIETY
131	NORTHWEST YOUTH CORPS	203	SPARC ENTERPRISES
132	OCHIN	204	SPIRIT WIRELESS
133	OHSU FOUNDATION	205	SPONSORS, INC.
134	OLIVET BAPTIST CHURCH	206	SPOTLIGHT THEATRE OF PLEASANT HILL
135	OMNIMEDIX INSTITUTE	207	SPRINGFIELD UTILITY BOARD
136	OPEN MEADOW ALTERNATIVE SCHOOLS, INC.	208	ST VINCENT DE PAUL
137	OREGON BALLET THEATRE	209	ST. ANTHONY CHURCH
138	OREGON CITY CHURCH OF THE NAZARENE	210	ST. ANTHONY SCHOOL
139	OREGON COAST COMMUNITY ACTION	211	ST. MARYS OF MEDFORD, INC.
140	OREGON DEATH WITH DIGNITY	212	ST. VINCENT DEPAUL OF LANE COUNTY
141	OREGON DONOR PROGRAM	213	STAND FOR CHILDREN
142	OREGON EDUCATION ASSOCIATION	214	STAR OF HOPE ACTIVITY CENTER INC.
143	OREGON ENVIRONMENTAL COUNCIL	215	SUMMIT VIEW COVENANT CHURCH
144	OREGON MUSEUM OF SCIENCE AND INDUSTRY	216	SUNNYSIDE FOURSQUARE CHURCH
145	OREGON PROGRESS FORUM	217	SUNRISE ENTERPRISES
146	OREGON REPERTORY SINGERS	218	SUSTAINABLE NORTHWEST
147	OREGON STATE UNIVERSITY ALUMNI ASSOCIATION	219	TENASILLAHEE CHILDCARE CENTER
148	OREGON SUPPORTED LIVING PROGRAM	220	THE EARLY EDUCATION PROGRAM, INC.
149	OSLC COMMUNITY PROGRAMS	221	THE NATIONAL ASSOCIATION OF CREDIT MANAGEMENT-ORFGON, INC.
150	OUTSIDE IN	222	THE NEXT DOOR
151	OUTSIDE IN	223	THE OREGON COMMUNITY FOUNDATION
152	PACIFIC CASCADE FEDERAL CREDIT UNION	224	THE SALVATION ARMY - CASCADE DIVISION
153	PACIFIC FISHERY MANAGEMENT COUNCIL	225	TILLAMOOK CNTY WOMENS CRISIS CENTER
154	PACIFIC INSTITUTES FOR RESEARCH	226	TILLAMOOK ESTUARIES PARTNERSHIP
155	PACIFIC STATES MARINE FISHERIES COMMISSION	227	TOUCHSTONE PARTNERSHIP ORGANIZATION
156	PARALYZED VETERANS OF AMERICA	228	TRAILS CLUB
157	PARTNERSHIPS IN COMMUNITY LIVING, INC	229	TRAINING EMPLOYMENT CONSORTIUM
158	PENDLETON ACADEMIES	230	TRI-COUNTY HEALTH CARE SAFETY NET ENTERPRISE
159	PENTAGON FEDERAL CREDIT UNION		

231	TRILLIUM FAMILY SERVICES, INC.	9	DESCHUTES COUNTY RFPD NO.2
232	UMPQUA COMMUNITY DEVELOPMENT CORPORATION	10	DESCHUTES PUBLIC LIBRARY SYSTEM
233	UNION GOSPEL MISSION	11	EAST MULTNOMAH SOIL AND WATER CONSERVANCY
234	UNITED CEREBRAL PALSY OF OR AND SW WA	12	GASTON RURAL FIRE DEPARTMENT
235	UNITED WAY OF THE COLUMBIA WILLAMETTE	13	GLADSTONE POLICE DEPARTMENT
236	US CONFERENCE OF MENONNITE BRETHREN CHURCHES	14	GLENDALE RURAL FIRE DISTRICT
237	US FISH AND WILDLIFE SERVICE	15	HOODLAND FIRE DISTRICT NO.74
238	USAGENCIES CREDIT UNION	16	HOODLAND FIRE DISTRICT #74
239	VERMONT HILLS FAMILY LIFE CENTER	17	HOUSING AUTHORITY AND COMMUNITY SERVICES AGENCY
240	VIRGINIA GARCIA MEMORIAL HEALTH CENTER	18	KLAMATH COUNTY 9-1-1
241	VOLUNTEERS OF AMERICA OREGON	19	LANE EDUCATION SERVICE DISTRICT
242	WE CARE OREGON	20	LANE TRANSIT DISTRICT
243	WESTERN RIVERS CONSERVANCY	21	MALIN COMMUNITY PARK AND RECREATION DISTRICT
244	WESTERN STATES CENTER	22	MARION COUNTY FIRE DISTRICT #1
245	WESTSIDE BAPTIST CHURCH	23	METRO
246	WILD SALMON CENTER	24	METROPOLITAN EXPOSITION-RECREATION COMMISSION
247	WILLAMETTE FAMILY	25	MONMOUTH - INDEPENDENCE NETWORK
248	WILLAMETTE VIEW INC.	26	MULTONAH COUNTY DRAINAGE DISTRICT #1
249	WOODBURN AREA CHAMBER OF COMMERCE	27	NEAH KAH NIE WATER DISTRICT
250	WORD OF LIFE COMMUNITY CHURCH	28	NW POWER POOL
251	WORKSYSTEMS INC	29	OAK LODGE WATER DISTRICT
252	YOUTH GUIDANCE ASSOC.	30	OR INT'L PORT OF COOS BAY
253	YWCA SALEM	31	PORT OF ST HELENS
1	ALCOHOLIC REHABILITATION SVS OF HI INC DBA HINA MAUKA	32	PORT OF UMPQUA
2	ALOHACARF	33	REGIONAL AUTOMATED INFORMATION NETWORK
3	AMERICAN LUNG ASSOCIATION	34	RIVERGROVE WATER DISTRICT
4	BISHOP MUSEUM	35	SALEM AREA MASS TRANSIT DISTRICT
5	BUILDING INDUSTRY ASSOCIATION OF HAWAII	36	SANDY FIRE DISTRICT NO. 72
6	CTR FOR CULTURAL AND TECH INTERCHNG BETW EAST AND WEST	37	SUNSET EMPIRE PARK AND RECREATION
7	EAH, INC.	38	THE NEWPORT PARK AND RECREATION CENTER
8	EASTER SEALS HAWAII	39	THE PORT OF PORTLAND
9	GOODWILL INDUSTRIES OF HAWAII, INC.	40	TILLAMOOK PEOPLES UTILITY DISTRICT
10	HABITAT FOR HUMANITY MAUI	41	TUALATIN HILLS PARK AND RECREATION DISTRICT
11	HALE MAHAOLU	42	TUALATIN VALLEY FIRE & RESCUE
12	HAROLD K.L. CASTLE FOUNDATION	43	TUALATIN VALLEY WATER DISTRICT
13	HAWAII AGRICULTURE RESEARCH CENTER	44	UNION SOIL & WATER CONSERVATION DISTRICT
14	HAWAII EMPLOYERS COUNCIL	45	WEST MULTNOMAH SOIL AND WATER CONSERVATION DISTRICT
15	HAWAII FAMILY LAW CLINIC DBA ALA KUOLA	46	WEST VALLEY HOUSING AUTHORITY
16	HONOLULU HABITAT FOR HUMANITY	47	WILLAMALANE PARK AND RECREATION DISTRICT
17	IUPAT, DISTRICT COUNCIL 50	48	YOUNGS RIVER LEWIS AND CLARK WATER DISTRICT
18	LANAKILA REHABILITATION CENTER INC.	No.	State Agencies
19	LEEWARD HABITAT FOR HUMANITY	1	BOARD OF MEDICAL EXAMINERS
20	MAUI COUNTY FCU	2	OFFICE OF MEDICAL ASSISTANCE PROGRAMS
21	MAUI ECONOMIC DEVELOPMENT BOARD	3	OFFICE OF THE STATE TREASURER
22	MAUI ECONOMIC OPPORTUNITY, INC.	4	OREGON BOARD OF ARCHITECTS
23	MAUI FAMILY YMCA	5	OREGON CHILD DEVELOPMENT COALITION
24	NA HALE O MAUI	6	OREGON DEPARTMENT OF EDUCATION
25	NA LEI ALOHA FOUNDATION	7	OREGON DEPARTMENT OF FORESTRY
26	NETWORK ENTERPRISES, INC	8	OREGON DEPT OF TRANSPORTATION
27	ORIANUENUE HALE, INC.	9	OREGON DEPT. OF EDUCATION
28	PARTNERS IN DEVELOPMENT FOUNDATION	10	OREGON LOTTERY
29	POLYNESIAN CULTURAL CENTER	11	OREGON OFFICE OF ENERGY
30	PUNAHOU SCHOOL	12	OREGON STATE BOARD OF NURSING
31	ST. THERESA CHURCH	13	OREGON STATE POLICE
32	WAIANAEE COMMUNITY OUTREACH	14	OREGON TOURISM COMMISSION
33	WAILUKU FEDERAL CREDIT UNION	15	OREGON TRAVEL INFORMATION COUNCIL
34	YMCA OF HONOLULU	16	SANTIAM CANYON COMMUNICATION CENTER
No.	Special/Independent Districts	17	SEIU LOCAL 503, OPEU
1	BAY AREA HOSPITAL DISTRICT	1	ADMIN. SERVICES OFFICE
2	CENTRAL OREGON INTERGOVERNMENTAL COUNCIL	2	HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
3	CENTRAL OREGON IRRIGATION DISTRICT	3	HAWAII HEALTH SYSTEMS CORPORATION
4	CHEHALEM PARK AND RECREATION DISTRICT	4	SOH- JUDICIARY CONTRACTS AND PURCH
5	CITY COUNTY INSURANCE SERVICES	5	STATE DEPARTMENT OF DEFENSE
6	CLFAN WATER SERVICES	6	STATE OF HAWAII
7	COLUMBIA 911 COMMUNICATIONS DISTRICT	7	STATE OF HAWAII
8	COLUMBIA RIVER PUD	8	STATE OF HAWAII, DEPT. OF EDUCATION

National IP CPN Proposed Authorized Resellers

Company Name	Address	City	State	Zip	Sales Contact	Sales contact Email	Sales Contact Phone #
Procellis Technology Inc (certified VOSB, and MBE)	901 Marquette Suite 1500	Minneapolis	MN	55402	Damian Young	damian.young@procellis.com	612-430-9505
Integra Business Center, Inc	7248 Tilghman	Allentown	PA	18106	Marty Andrefski	mandrefski@integra1.net	484--223-3480 ext.1160
Zones Inc	1102 15th St, SW Suite 102	Auburn	WA	98001	Kevin McGowan	govedcontracts@zones.com	800-381-9663 ext.53596
Open Systems of Cleveland	22999 Forbes Rd, Ste A	Cleveland	OH	44146	Diane Kearney	diane@osinc.com	888-881-6660 ext.102
SMP Distribution Inc	79 Ridge Road	Waban	MA	2468	Sam Arnold	sam.arnold@smpdistribution.com	781-771-0791
Advanced Computer Concepts	7927 Jones Branch Dr, Suite 600N	McLean	VA	22102	Reza Zarafshar	reza@acconline.com	571-395-4157
En-Net Services LLC	712 N East Street	Frederick	MD	21701	Ed Floyd	efloyd@en-netservices.com	301-846-9901
RA Networks dba Provision Data Solutions	555 Spirit of St Louis Blvd	Chesterfield	MO	63005	Heather Keeney	hkeeney@provisionds.com	636-449-5005
Solid IT Networks Inc	16507 Hedgecroft Ste 100	Houston	TX	77060	Chris Feddern	cfeddern@solidit.com	603-522-5199
PCMG Inc	14120 Newbrook Drive, Suite 100	Chantilly	VA	20151	Sandeep Kapoor	sandeep.kapoor@pcmg.com	310-225-4047
Infian LLC	2810 N Parham Road Suite 220	Richmond	VA	23294	Garry Hickerson	ghickerson@infian.com	224-276-3919
Corporate Technologies LLC	2000 44th St S Suite 100	Fargo	ND	58103	Jeff Coley	jeff.coley@gocorpotech.com	701-893-4080
Advanced Logic Industries Inc	1750 Kraft Drive Suite 1200	Blacksburg	VA	24060	Don Davis	don@ali-inc.com	540-443-3380
Works Computing Inc	1801 American Blvd East, Suite 12	Bloomington	MN	55425	Pat Cadle	pat.cadle@workscomputing.com	952-746-1583
MNJ Technologies Direct, Inc.	1025 Busch Parkway	Buffalo Grove	IL	60089	Mark Kuffel	mkuffel@mnjtech.com	847-876-8806
Southern Computer Warehouse	1395 S Marietta Parkway Bld 300 Su	Marietta	GA	30067	Jennifer Schreuders	jennifer.schreuders@scw.com	770-579-8927 ext 245
Marco Inc.	4510 Heatherwood Road	St Cloud	MN	56301	Amber Schoenherr	ambers@marconet.com	320-259-3000
Howard Industries Inc	PO Box 1590	Laurel	MS	39441	Yareasia Ellis	yellis@howard.com	888-912-3151
TwoTrees Technologies LLC	200 North Emporia Suite 300	Wichita	KS	67202	Donna Holderman	dheldermon@sagenet.com	918-878-9214
AE Business Solutions	2310 Crossroads Drive, Suite 2800	Madison	WI	53718	Thomas Slobodianuk	thomas.slobodianuk@aebs.com	414-727-5921

Standard Office Products	6120 Jessamine Street	Houston	TX	77081	Mark Futrell	mark@standardofficeproducts.com	713-541-1313
Paragon Development Systems dba PDS	13400 Bishops Lane	Brookfield	WI	53005	Lance Wand	lwand@pdsit.net	608-246-2847
Dasher Technologies	655 Campbell Technology Parkway S	Campbell	CA	95008	Angela Armstrong	angela.armstrong@dasher.com	408-409-2779
High Plains Computing dba HPC Solutions	44 Union Blvd Suite 600	Lakewood	CO	80228	Jill Cassidy	jcassidy@hpc-solutions.net	303-216-9270 ext 203
Network Architects, LLC	855 106th Ave NE, Suite 100	Bellevue	WA	98004	Brian McKinley	brianm@networkarchs.com	425-451-1234
Iconic Business Solutions	24903 Oro Valley Road	Auburn	CA	95602	Logan Byrne	logan@iconicbusiness.com	530-906-2937
WJ Office	PO Box 3529	Boone	NC	28607	Max Bolster	max@wjoffice.com	828-355-7023
Toshiba Americas Business Solutions	9740 Irvine Blvd	Irvine	CA	92618	Kathy De Santi	kathy.desanti@tabs.toshiba.com	949-462-6347
NWN Corporation	34611 PO Box 3900	San Francisco	CA	94139	Scott Pintsopoulos	spintsopoulos@nwnit.com	781-472-3435
Golden Star Technology Inc	12881 166th Street	Cerritos	CA	90703	Dennis Wang	dpwang@gstes.com	562-345-8711
GKR Systems, Inc. dba Venture Technologies	860 Centre Street	Ridgeland	MS	39157	Mark Frye	jmfrye@ventech.com	601.978.6164
Earthbend LLC	2300 E 54th Street N Ste 3	Sioux Falls	SD	57104	Donna Warner	donna.warner@earthbend.com	605-789-5670
PrimeEdge Technology Inc	180-3 Prosperity Drive	Winchester	VA	22602	Susan Saxion	ssaxion@primeedgetech.com	540-678-8369 ext 201
Riverside Technologies Inc	105 Gateway Drive	North Sioux City	SD	57049	Kurt Branson	kbranson@1rti.com	866-804-4388 ext 1013
Civitas IT	625 Kenmoor Ave SE, Suite 301	Grand Rapids	MI	49546	Howard Hardesty	howardh@civitas-it.com	855-424-8482 ext 500
Tissco	14741 Beach Blvd Suite 131	La Mirada	CA	90638	Manoj Thosani	manoj@tissco.net	909-322-1294
Exebridge Inc (LeTigre Solutions Inc)	PO Box 79353	Houston	TX	77279	Mark Pruitt	mpruitt@exebridge.com	821-977-4718
HCGI Hartford	10440 Little Patuxent Pkwy Suite 300	Columbia	MD	21044	Carol Huff	chuff@hcgi.com	443-393-1062
Hypertec USA Inc	10601 N Frank Lloyd Wright Blvd Suite	Scottsdale	AZ	85259	Mike Marracino	mmarracino@hypertec.com	480-626-9000
Matrix Integration	417 Main Street	Jasper	IN	47546	Chad Williams	cwilliams@matrixintegration.com	812-639-4653
Alexander Open Systems	12980 Foster St., Suite 300	Overland Park	KS	66213	todd Fritz	todd.fritz@aos5.com	785.845-7763
Sehi Computer	1275 Puerta Del Sol	San Clemente	CA	92673	Carol Taylor	carolt@sehi.com	949-498-0920



SYNNEX Contract #01-65

On August 1st, 2016, SYNNEX was awarded a NCPA contract for Cloud Collaboration and Storage Services. Under the original RFP Tab 8, there included a clause for "Value Added Products and Services" which allows the vendor to add "any additional products/services available that the vendor currently performs in their normal course of business that is not included in the scope of this solicitation that will enhance and add value to this contract for all NCPA participating agencies."

NCPA has accepted the entire SYNNEX Line Card Catalog under this clause for Tab 8. This allows SYNNEX to provide not only Cloud Services under the contract but also extend out their entire catalog which will be a great benefit to NCPA participating agencies. In addition, SYNNEX acquired Westcon Comstor on 9/1/2017. Westcon Comstar is a division of SYNNEX and, as such, the vendors on their line card qualify for inclusion on this catalog contract. Please refer to the attached line card for a listing of the manufacturers that are included in our NCPA Contract 01-65. The catalog contract can be verified at www.ncpa.us.

If there are any questions on this matter feel free to reach out to me directly at 832-477-3475 or by email at japplegate@ncpa.us. Thank you

Sincerely,

A handwritten signature in black ink that reads "Jonathan Applegate". The signature is written in a cursive, flowing style.

Jonathan Applegate
Director, Operations



SYNNEX CORPORATE 2017 LINE CARD

Corporate Headquarters

Fremont, California

Sales Headquarters

Greenville, South Carolina

Warehouse Locations

- 1 Fremont, California
- 2 Chantilly, Virginia
- 3 Chicago, Illinois
- 4 Richardson, Texas
- 5 Keasbey, New Jersey
- 6 Grove City, Ohio
- 7 Miami, Florida
- 8 Olive Branch, Mississippi
- 9 Portland, Oregon
- 10 Ontario, California



*ISO-9001-2000 Manufacturing Facilities

ADVANCING IT INNOVATIONS

Map your destination to increased productivity, cost savings and overall business success. Our distribution centers are strategically located across the United States to provide you with product where you need it when you need it. Each of our distribution centers provides our customers with warehouse ratings of nearly 100% in accuracy and PPS (pick, pack and ship) performance. Couple that with unsurpassed service from our infrastructure support, giving you one more reason why you should be doing business with SYNNEX. That's service and infrastructure support you can rely on!

SERVICES

Sounds simple, but at SYNNEX we understand that true business growth requires access to meaningful, tangible business infrastructure, tools, and resources. That's why over the last year we've invested heavily in providing our partners with high-impact business services, designed from the ground up to provide real value, and delivering on our commitment to provide unprecedented support to our most valuable asset, our partners.

- GSA Schedule
- ECEXpress Online Ordering
- Software Licensing
- Reseller Marketing Services
- Leasing
- Integration Services
- Trade Up
- A Menu of Financial Services
- SYNNEX Service Network
- ASCII Program
- PRINT*Solv*

INFRASTRUCTURE

Components East
800.444.7279

Leasing
800.451.5744

CTI Products (Sales)
800.444.7359

Software
866.226.7532

Auto ID / POS Sales
800.950.5974

Components West
888.756.4888

POS Solutions
800.753.6927

Regional Office
800.756.5974

License Online West
800.414.6596

ICG Security & Wireless LAN
800.688.0751

Government Sales
800.456.4822 Ex. 4007

Customer Service
800.756.1888

SMB Sales Group
855.899.0050

License Online Central/East
800.432.6980

Security Sales
800.444.7389

OEM West
800.756.7888

Supplies & Accessories
888.223.1164

Contact Us:

1.800.456.4822

www.synnex.com



2017 LINE CARD

10ZiG
2FA
3D Classroom
3D Systems
3M Touch
3M Mobile Interactive Solutions
3S Vision
3VR
4D Global
4Sight
6fusion
65bit Software
911 Enable

A Deeper View
AAEON Electronics an ASUS Company
Absolute Software
Access Data
Accessory Power
Accortec
Accu-Tech
Accuvue
Acer
Actian
Actineon
Actiontec
ActivIdentity Envo
Act-On
Actsoft
Acuo Technology
Adaptec
Adaptiva
Adata
Addlogix
Addmaster
Add-On Computer Peripherals, LLC
ADESSO
Adobe
Adrem Software
ADS Technologies
Advanced Input-Esterline
Advantech
Aegis Micro/Formosa- USA
Aerohive
Aetherstore
Afco Systems
After Mouse
AG Antenna
Agema
Akitio
Algo Communications
Alive Studios
Allen Systems Group
Allied Telesis
Allocacoc
Alloy
Allround Automation
ALLSOP
Altair Engineering
Altaro
Althon Micro
AltiGen
Altronix
Aluratek
Ambir Technology
AMD/ATI Fire
Amer Networks (formerly Freedom 9)
Amico Accessories
AML
Amped Wireless
AMX
Amzer
Anchor PD
Anthro Corporation
Anuta
Aomata
Aopen
APC
API
AppAssure
AppCom Solutions

Appistry
Aquarius
Architext
Arclyte
Arctic Cooling
Areca
Armoractive
Armored Shield
Artisan
Artisan Infrastructure
Aruba Networks
Arxscan
Asante Networks
ASG
Aspect Software
Aspire/Standout
Astro Gaming
ASUS
Asus CE
Asus Notebook
AT&T
Atdec
Aten Technology
ATI Graphics Cards
Atlantis Computing
Atrack
ATX
Audio Fetch
Audio Messaging Solutions (AMS)
Augmentix
Aurora Multimedia
Auslogics
Authen2cate
Authlogics
Autotask
Avanquest
Avast
Avaya
Avenues
Avermedia
Aviva Solutions
Axiom
Azend Corporation
Azpen

B+B/Advantech
B&B Electronics
B&B Smarworx
BAE Systems
Bamboo Solutions
Baracoda/Ingenico
Barco Medical
Barcoviev
Barnes & Noble
Barracuda Networks
Bascom
Basler
Battery Technology
Bay Dynamics
Bay Technical Associates
Becrypt
BedPhones
Bedwell Technologies
Belkin
Bematech
BenQ
Best Minds
Best Mounting/AFC
Better Energy Systems
Bidwell Technologies
Big Switch
BioTeam
Bitflow
BITS Ltd.
BitTitan
Bixolon
Black Box
Black Box Retail Services
Blocksi
Blue Ant Wireless*
Bluebeam

BlueData
Boardshare
Body Solid
Booz Allen Hamilton
BorderWare
Bouncepad
Brady People ID
Braggables/MJ Mitchell Consulting
Brainboxes, Ltd
Brenthaven
Bretford
Bretford Manufacturing
Bridge Communication
Broadview
Brother
Brother Mobile Solutions
BTH2
Buffalo Technology
Bump Armor
Bush Industries
Business Logic
Buslink/Global Silicon
BYTECC

C2G
CA Technologies
Cable Manufacturing
Cables Unlimited
Cachengo
CalAmp
Cambre Products
Canon
Carbonite
Card Scanning Solutions
Case Power
Casio Projectors
CBM Metal
Celestix
Cellphone Mate
Cenomax
Centennial Software
CENTON
Centrify
Century Software
Certes Networks
Champion Systems
Channel Vision (Custom Installation)
Chassis Plans
Checkpoint Security Systems
Check Point Software
Chef Software
Chelsio
Chenbro
Cherry Electronics
Chief Manufacturing
Cilutions
ClearColor Ink
Clearone
Club3D
Coby
CognitiveTPG
Cognito
Comcast
Commvault
Component One
Computer Instruments
Computer Security
Computer Software Innovations
Computer Warranty Services
Comsquared Systems
Conarrative
Connection-E/Trifusion
Contemporary Research
Contex Americas
Convertertechnology
Conveyant Systems
Coolmax
Copernicus
Core Security
Corel
Corente

Corlogix
Corologix
Corsair Micro
Cortado/Thinprint
Cplane
CPR Tools
CradlePoint
Creative Labs
Crosstec
CRU-Dataport
Crucial Technology
CruDataport
CSDC
CSSN
CTA Digital
Ctera
Curriculum Loft
CXTEC
Cy-Fi
Cyberlink.com
Cybernet Manufacturing
CyberPower
Cybertron PC
Cycle Computing
CYCLONE
CYREN

D-Link
Dahle
Daktech
Da-Lite Screens
Damac
Dane Elec Corp
Data Drive Thru
Datacore
Datago
DataLocker Inc
DataLogic
Datamax Media
Datamax Software Group
Data Motion
Dataram
Datal
Datera
Daymen Inc.
Definitive Technology
Déjà vu Security
Deil
Delphi Display Systems
DENAQ, Inc
Deployable Systems/Hardigg
DestructData
Devolutions
DH2i
Diablotek
Dialogic
Diamond
Diamondback Fitness
Dicota
Digedu
Digi International
Digistor
Digital Peripheral Solutions dba Q-See
DigitalPersona
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Direct Dimensions
Distinow
Distrix
Docker
Doculex

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2017 LINE CARD (CONT.)

DOD Tech
Dot Hill (eNex Systems)
Double Power
Draper
Drawp
Drobo
Dropbox
DS3
DT Research
Dyconn
DYMO
Dynamic Systems

E-Sponder
Earthwalk
Eastman Kodak
Eaton Corporation
ECO STYLE
ECO TREND Cases, LLC.
Ecosol Solar Technologies
ECS Composites
EDGE Memory
Edgeline Technologies
Edgewater Networks
Edgewave
Edigin
Educational Collaborators
EJ Technologies
Ekahau
Electroboard
Electrorack
Elegant Packaging
Elite Screens
Elliptical Mobile
Elmo USA
Elsa Group
Emerge
Encore Networks
Encounter Pointe
Endor AG / Fanatek
ENET
EnGenius
Engineered Network Services
Enlight
EnMotus
EnovateIT
EnterpriseDB
ENRUST
Envoy Data Corporation
Epson
Equus/Mirus Innovations
eReplacements
Ergotech
Ergotron
Ericom
Erwin
Esker
ESTERLINE
EVault
Event Builder
Everfocus
Everki
EVGA
Evolve III
Exablox
Exabyte
Exofab
Explain Everything
Ex Point
Extensis
Xtenua

Fabcon
Fargo Electronics
Faxback
Fellowes
FiatLux
Finisar

Firich/FEC
First Data
First Mobile Technologies
Fishtree
FivePoint
Fixmestick
Flexera Software
ForensIT
Foreseeson
Formax
Fortinet
Foscam Digital
Foxit
Freedom9
Frontrange Software
Frontrow/Phonic Ear
Fuji Film
Fuji Film Recording Media
Full Armor
Full Spectrum Laser
Fusion-io
Future Business
Futura Retail Solutions

Gamber Johnson
Gammatech
Garmin
Gateprotect
GBC (a division of ACCO Brands)
Gefen
Geist Manufacturing
Gemalto Envoy
General Imaging
Genesis One
GETAC
GFI
Gigabyte
GiiNii
Glacier Computer
Global Environ. Svcs
Global Marketing Partners
Gluster
GoGuardian
GoldTech
Goldtouch
Good Technology
Google
Gridless Power
Griffin
GRS Weigh
Guardian Edge
Gumdrop
Gvision

Hannspree
Hapara
Havis
Headplay
Healthcare Information (HCI)
Healthpostures
Hedvig
Hercules/Thrustmaster
Heritage Travelware
Heritage Travelware - Kenneth Cole
HP Inc
Hewlett Packard Enterprise
Hi-Fi Works
HID Identity/Synercard
High Wire
Higher Ground/HGGEAR
HIKVision
Hitachi Global Storage
Hitachi Hard Drive
HL Corporation/Flicker
Howard Medical
HQ Cam
HSM of America
Huawei

Huawei Device USA
Humanetics
HumanScale
Hyundai
I-Blason
i3 International
iCOP Digital
IDAPT
Idera
IGEL
IKAN Corp
iKEY
Imagine Technologies
Imagistics
Imation
IMC Networks
I'm SPA/I'm Watch
InBoxer
Incipio
Incisive Software
Indigo
Infinidad
Infocase
InFocus
InfoPrint
Informa Software
Infosoft-Fusion Charts
Infrascale
Ingres
Inkjetwarehouse
Inland Products
Innergie
Innovative Card Scanning
Innovative Office
Insperity
Instant Technologies
Intelligent ID
Insulfab
Integra Networks
Intel
Intel Security
Intelligent Computer Solutions
Intellinet
Intuition
INUVIO
Inwin
ioFabric
Iogear
Iomega
Iosafe
iPearl
IP Home Products
iRiver
IRSA Video
iSheriff
iStabilizer
iStarUSA
IT In Motion
Ixia
IXsystems
iYogi USA

Jaco
Jaspersoft
Jatheon Technologies Inc.
Jaton
Jefa Tech
JetBrains
JMR Electronics
Joro
Juicepresso
JungleDisk
Just Systems Canada
JVC

Kanex
Kanguru
Kantek

Kaser Corporation
Kaminario
Ken-a-vision
Kensington
Kerio
Keyovation
Keyscan
KeySource International
Keytronic
Kinesis
Kingston
Kingston Digital Inc
Kingston Distribution
Kinyo
Kitenga
Kleen Concepts
Knowledge Management Association
Koamtec
Kobian
KODAK
KOM Networks
Komprise
Konftel
Konica Minolta
KSI Data Sciences
KSI Envoy
Kwikset
Kyocera

Lab Gruppen E-Series
LandAirSea
Lanier
LapCabby
Laplank Software
Lasershield
Launchpad
LD Smart
Lenovo
Lepide
Let's Get
Level Platforms
LexisNexis
Lexmark
LG Electronics
Liaison
LifeSize
Lightspeed Systems
LigoWave
Likewise
Lind Electronics
Link Depot
Linksys
LinkSystems
Linoma
Lite-On
Litronics Envoy
LiveTiles
LMI Solutions
Location Based Technologies
Lockdown Tech
Lockncharge
Logbar
Logicube
Logitech
Lumisource

M&A Technology
Maclocks
Macro Image Technology
Magellan
Magix Software
Magma
Magnetic 3D

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2017 LINE CARD (CONT.)

Magtek
Mainpine, Inc
Malwarebytes
Man and Machines
Managed Objects
Manhattan
Marex Group Inc.
Markzware
Matrox
Maxell
Maxta
Maxtor
Maxtrak
Maxxi
Mediatech
medM
Mellanox
Memorex
Memorex Electronics
Memory Experts
Meridian
Message Labs
Message Logic
Metadot Corp
Metafuse dba Project Insight
Metropolis
Metrologic
Metrovac
Mettler Toledo
Micro Micr
Micron
MicroPac Technologies
Microsoft
Microsoft ESD
Microsoft Hosted Exchange
Microsoft OEM
Microsoft Retail
Microsoft Surface
Microsoft Surface Hub
Milestone Systems
Minicom
Minuteman Power Technologies
MIO Technologies
Mirantis
Mita
Mitel Cloud
Mitsubishi
Mitsubishi Digital Electric America
Mizco
MJ Mitchell Consulting/Braggables
Mobelisk
Mobile Action Technology, Inc.
Mobile Demand
Mobile Edge
MobileMark
Mobisystems
Monitors In Motion
Monoprice
Moonwalk
MooreCo, Inc
Mota
Motion Computing
Motorola Solutions
Movea
MPak
MS - Cash Drawer
MSE
MSI Notebook
MSS Software
Multi-link
Muratec
Mutare
MyCDesk (Elyone)

N-Able
Nanonation
National Service Center
Ncipher Envoy
NCP Engineering

NDS Surgical Imaging
Nearpod
NEC
NEC Corporation of America
NEC Display Solutions
NEC Servers
NEC Software
NEC Storage
Nervepoint
Neschen Americas
NET
NetAccess
Netcomm
Netgear
Netis Systems
Netlib
Netmotion
Netop
Netscout
Netsparker
Network Equipment Technologies
Netwrix
Neverware
Newell Co-Sanford
Newline
Nexenta
NexGen
Nicware/Niclabel
Niko Electronics
Nimbus Data Systems
Nitro PDF
Noble Locks
Nodeprime
Nor-Tech
Norcent
Notable Solutions, Inc.
Nova Development
Novastor
Novatel Wireless
Novuscell Batteries
Now Micro
Nuance Communications
Nuance Dragon Medical
Numonix
Nvidia

O'Neil Printers
O2 Security
Objectworld
OCN Labs
OCSystems
Octa
OCZ Technology
ODIN Technologies
Okidata
Olea
OLIXIR Envoy
OnCue
OneWorldTouch
OnSSI
Onyx Graphics Inc
Open-E
Opengear
Open-Xchange
OPS Solutions
Optoma
Original Power
OrionVM
OSNEXUS
Otter Products
Otto
Outdoor Tech
Overland Storage
Oxcyon

Packaging Strategies
Packet 8
Packetviper
Paessler

Panasonic
Panasonic Communications
Panasonic Consumer - Security
Panasonic Pro Video
Panasonic Projectors
Panasonic Toughbooks
Panda Security
Pannin
Panorama Antenna
Panterra Networks
Pantone Solutions
Papago
Para Sys. Inc.
Paragon Software
Parallels
Partner Tech
Patriot Memory
Patrol PC
Paxton Access
Payoda
PC Gearhead
PC Pit Stop
PDUs Direct
Peerless Industries
Pelican
Pentaho
Perfect Fit
PeripheralLogix
PEXAGON
Pexagon Tech
PGL
Pharos Science and Application
Phantom Glass
Philips
PhishMe
Phonic Ear
Photo Shelter
Pica8
Pi-Top
Pivot3
Planar
Plantronics
Plasmon Optical Media
Plextor
Plexxi
Plug-In Storage
Plumgrid
Plum Laboratories
Plus Technologies
PNY
Point A Technologies
Policy Medical
Polyvision/Steelcase
POSBank USA
POSH Manufacturing
Positron
Posturite
Powercart
Powergistics
Powervar
Precise Biometrics Envoy
PrehKeyTec
Premium Compatibles
Precision Dynamics Corp
Precision Mounts
Prestige International
Pretion
Prevalent
Prime View
Printek
Printer-Logic
Printronix
Private Label Media
Prolabs
Proline
Promethean
Promise
Promisec
Protect Computer Products

Protect Covers
Proxima RF
Proximity Systems
PSC
Psion
Puppet Labs
Pure Orange

Qlogic
Qualtrax
Quanmax
Quanta
Quantum
Quark
Quartet
Quatech
Quattro
Quest International
Quest/Totoku
Quick Quality Cabinets
Qumu

Rack Solutions
Radaptive
Radiant Logic
Rain Design
RAM Mounts
Rapid7
RCR International
Ready Dock
Red Hat
RedGate Software
RedyRef
Reed Elsevier Inc.
Reflexion
ReLaunch Aggregator
ReplayXD
Retrospect
Rhino Technology Group
RicoH
Ridgeline Technology
RidgeLogic
RIF6
Rise Vision Digital Signage
RJS Software
RLE
Robinson Win Word
Robo3D
Robobak
Roccat
Rocky Mountain Ram
Rocstor
Rose Electronics
Royal Consumer Products
RSPA (Sungale)
RSPA, Inc
RT Sales
Rubbermaid Medical
Ruckus Wireless

SA International
Safe-T
Safety Vision
Sagemcom
Salamander
Samsung
Sandisk
Sanyo
Sanyo Denki
SAP
Sapien Technologies
SATO
Savin

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Scala
Scale Computing
School Messenger
Science Logic
SCM Microsystems Envoy
SCO Group
Scosche
SCP
Screenrag
Seagate
SealShield
Seasonic
SecPod
Securly
Seiko Instruments
Seiko Instruments USA
Sen.se
Sena Cases
Sencore Inc.
Sengled
Sennheiser
Sentry360
ServerTech
ServicePoint365
Services
Sharp
Sharegate
Shaun Jackson Design
Shivnet
Shuttle Computer
Shuttle Security
SI Screens (Screen Innovations)
Sierra Wireless
Sigma Photo
Signalgelive
Signix
SIIG
Silex
Simple8
Simplifi
Simply NUC
SIOS Technology, Inc
SKB Cases
Skin-it
Skykick
Smart AVI
Smart Modular
SmartPower Systems
Smith Enterprises
SIMK-Link
Snoopwall
Socket Mobile
SOFTEX
SoftLayer
Software & Peripherals
Software Shelf
Solarflare
Solar Rig
Sole Source Technology
Solidfire
Solid Line Products
SOLA
Sonic Foundry
Sonicwall
Sonitronix
Sony
Sony Chemicals
Sony Content Capture Solutions
Sony Professional Monitors
Sony Projectors
Sony Prosumer Displays
SoundTrap
SP Controls
Space Saving Solutions
Spark Integration
Spectracom
Spectrum Business
Spectrum Corporation
Speechswitch
Sphere3D
SPIKES

Spracht
SPRACHT
Sprinxle
SSE Technologies
SSG Consulting
SSH
Stadia Media
Star Micronics
Startech
Startech.com
STEC
Steganos
Stelle
StemFuse
Stephen Gould Corp.
Still Secure
StorageCraft
StorageTek
StorMagic
Stormboard
Stratus
Stulz Air
SugarCRM
Sunma Inc
Supercom
Supermicro
Swiftpage
Swingline
Swyx
Syam
Syba Multimedia
Sychron
Sychron
Symantec
Symantec Hosted Services
Symbee
SyncroSoft
Synel Industries
Syntax-Brilliant
Syntela
System Design Advantage
Systran

TAA Products
Tablet Express
Tablet Kiosk
TABLETMedia
TAG / Technology Advancement Group
TAG Global Systems
Take Charger
Talis Data Systems
Tandberg
Tandesa
Tannoy
Targus
TCP Wave
TDK
TEAC
Teamboard
Team Viewer
Tech Global
Techguard Security
Technologies LTD.
Tech Products 360
Techsmith
Tegile
TEKLYNX International
Telephonetics
Teles
TelWorx
Tely Labs
Tempest Lighting
Tempusnova
Tenergy
Teradici
TeraMedica
Teras
Thecus
The Joy Factory
Thermal Take
ThreatTrack

Tidebreak
Time Warner Business
Titan Radio
Tobil
Tommo
Toolfarm
Toopher
Top Patch
Toshiba
Toshiba Digital Display Solutions
Toshiba Security
Toshiba-Tec
Total Computing Solutions
Total Micro
Totoku Motor
Touch Systems
TPG
TPK VD
TP Link
Tracewell Systems
Tracker Software
Track Scan
Transcend Information
Tranxition
Tremolo Security
Trend Micro
TRENdnet
Trenton Systems
TRG Group (Wenger/SwissGear)
Trident Systems
Tripp Lite
Trisys
TSC
Ttuff Technologies
Turtle by Perm-A-Store
TVS (Eversun-Technologies)
Twinhead
Tyan
Tycon Power

Uniform Industrial Corp
Unify
Unirise
Unitech America
Universal Devices
Uniwid
UNIXIS (SCO)
Unytouch Manufacturing/Firebox
Upcycle Goods
UPEK
Uptime Devices
Urban Armor Gear
US Robotics
USSi
Utimaco
Utility Associates

V5
Valcom
VanDyke Software
Vantage Point
Vantec
VARCommerce
Varonis
Vault
VDD360
Veilux
Veracity
Verbatim
Verizon
Victorinox
Victory Multimedia
Videobank Digital
Videxio
Viewer Central
ViewSonic
VIO
Vircom
Virsto
Virtuu
Visage Mobile

Visioneer
VisionMAX
Vision Wireless
Visix
Vistaquest
VM Electronics
Vtech
VuPoint
VuRyte
VXI
VXL Instruments

Warp Mechanics
Wasp Bar Code
Watchguard
Waterdog
WD, a Western Digital Company
Webroot
Weltron
WePresent
Westinghouse
West Penn Wire
West Point
WeVideo
White Label Document Services
WhyGosh
Williams Software Group
WinMagic
Winston International
Wiresoft
Wirexpress
Wizard Wall
Wolters Kluwer Health
Wombat
Women In Bags / Fabrique
Woodware Furniture
Worthington Distribution
Woven Systems
Wyse

X-IO
Xerox
Xerox Scanner
XFX
Xi3
XPand Cinema
Xplore Technologies
Xsigo
Xtreme Cables
XtremeMac
XYZ Printing

YouSendIt
Yuneec

Zend Technologies
Zettaset
Ziffen Technologies
Zimbra
Zinstall
Zlago
ZLINE
Zmanda
Zoom Video
Zotac
ZTE
ZyXel

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