

TERM OF COMMISSION: August Session of the July Adjourned Term

PLACE OF MEETING: Roger B. Wilson Boone County Government Center
Boone County Commission Chambers

PRESENT WERE: Presiding Commissioner Dan Atwill
District I Commissioner Justin Aldred
District II Commissioner Janet Thompson
Boone County Collector Brian McCollum
Deputy Director of Emergency Management Chris Kelley
Boone County Counselor CJ Dykhouse
Stormwater Coordinator Nicki Rinehart
Senior Administrative Assistant Audrey Brandon
Deputy County Clerk Jodi Vanskike

Public Present: Dave Griggs – REDI, William Schlacks – President & Chief Product Officer, EquipmentShare, Brian Treece – VP of Strategy & Development, EquipmentShare

Conference Call Information:

Number: 425-585-6224 Access Code: 802-162-168

The meeting was called to order at 1:30pm.

Commission

1. Proclamation Recognizing September 2022 as National Preparedness Month

Commissioner Thompson stated, every September, the Commission talks about National Preparedness Month and individuals from Emergency Management are here today to talk about it.

Deputy Director Chris Kelley stated, every September, the Emergency Management Department pushes resilience and preparedness. Deputy Director Kelley stated, this month, they will be present on social media and their webpage and on September 1st they will have their Boone County Ready Festival from 4pm-8pm at Oakland Park.

Commissioner Thompson read the following proclamation:

- WHEREAS, National Preparedness Month, occurring each September, calls upon the nation’s citizens to join in preparing their homes, businesses, and communities for disasters, including natural and man-made hazards; and
- WHEREAS, the Federal Emergency Management Agency (FEMA) announced the 2022 National Preparedness Month theme, “The life you’ve built is worth protecting. Prepare for disasters to create a lasting legacy for you and your family.” And
- WHEREAS, during this time, we recognize the selfless and brave actions of all who help prepare for, protect from, respond to, mitigate during, and recover from disasters; whether they be paid or unpaid, these individuals, agencies, and organizations are performing essential actions in fostering a culture of preparedness and building community resilience; and
- WHEREAS, when individuals take responsibility to prepare their families and their communities, the rate of survival and the ability to recover is greatly increased; and
- WHEREAS, the Boone County Office of Emergency Management partners with federal, state, regional, local, private, and volunteer agencies to raise awareness on local hazards and to educate on how to prepare for them.
- THEREFORE, the County Commission of the County of Boone does hereby recognize September 2022 as National Preparedness Month and calls on all citizens of Boone County, Missouri, to prepare for disasters with their family, friends, and neighbors by making a plan, building a kit, staying informed, and getting involved in preparedness activities.

IN TESTIMONY WHEREOF, this 25th day of August 2022.

Commissioner Atwill moved now on this day, the County Commission of the County of Boone does hereby enter into the record, the proclamation recognizing September 2022 as National Preparedness Month.

Commissioner Thompson seconded the motion.
The motion carried 3 to 0. **Order #404-2022**

Collector

2. **First and Second Reading: 2022 Delinquent Tax Certificate Sale Surplus Report**

Boone County Collector Brian McCollum stated he is pleased to announce that this year, out of 67,200 taxable properties in Boone County, they only had to offer two. Collector McCollum stated there is still hope that one day Boone County won't have to do this, and they are going to keep striving for that. Collector McCollum stated the two properties offered resulted in a surplus above the amount of taxes and penalties due, of \$11,277.00 and that amount will be turned over to Treasurer Stanton's office.

Commissioner Aldred moved now on this day, the County Commission of the County of Boone does hereby certify that we have examined the attached statement of the surplus from sale of delinquent lands held the 22nd day of August 2022 and approve the same.

Commissioner Thompson seconded the motion.
The motion carried 3 to 0. **Order #405-2022**

Purchasing

3. **First Reading: Cooperative Contract: NCPA-01-97 (FE Contract # C000467) – SYNEX Advanced Technology Solutions Aggregate with Huber & Associates to purchase Huber Advantage with Managed Cyber Security. This is a vendor-managed technology support services agreement.**

Director of Purchasing Melinda Bobbitt read the following memo: Aron Gish, Director, Information Technology recommends we utilize the NCPA cooperative contract NCPA-01-97- SYNEX Advanced Technology Solutions Aggregate to purchase Huber Advantage Complete with Managed Cyber Security from Huber & Associates, Inc.

This is a vendor-managed technology support services agreement.

It is a Term & Supply contract. The initial purchase for the Huber Advantage Complete with Managed Cyber Security is as follows:

Year 1 – Huber Advantage with Cyber Agreement: \$47,700 / month
Year 2 – Huber Advantage with Cyber Agreement: \$50,085 / month
Year 3 – Huber Advantage with Cyber Agreement: \$52,470 / month

Invoices will be paid from department 1172 – GF IT Hardware & Software, account 71100 – Outsourced Services. \$572,400.00 is budgeted for year one.

Commissioner Atwill stated this is a first reading and requested the Deputy County Clerk schedule this item for a second reading at the next available commission meeting with appropriate order for approval.

4. **First Reading: Amendment #2 to County Contract C000099 (Sole Source 151-123120SS) - HVAC Control Systems Services with C & C Group. Amendment #2 adds the flat rate trip charge of \$40.00 to the list of services/pricing**

Director of Purchasing Melinda Bobbitt read the following memo: Amendment Number 2 to County contract C000099 (sole source 151-123120SS) adds the flat rate per trip charge of \$40.00 to the list of services with pricing.

Contract is with C & C Sales, Inc., d/b/a C & C Group. This is a Term & Supply contract and invoices will be paid from department 6100 – FM Building Maintenance, account 60050 – Equipment Service Contract. \$4,700 was budgeted for 2022.

Commissioner Atwill stated this is a first reading and requested the Deputy County Clerk schedule this item for a second reading at the next available commission meeting with appropriate order for approval.

Resource Management

5. **First Reading: Approval of Extension of Stormwater Security Agreement and Erosion and Sediment Control Cash Deposit for Martin Veterinary Clinic**

Stormwater Coordinator Nicki Rinehart stated they are asking to extend the Stormwater Security Agreement and Erosion and Sediment Cash Deposit in the amount of \$20,918.63 for another year. The project is expected to be completed either this fall or early next spring.

Commissioner Atwill stated this is a first reading and requested the Deputy County Clerk schedule this item for a second reading at the next available commission meeting with appropriate order for approval.

6. **First Reading: Approval of Stormwater Security Agreement and Erosion and Sediment Control Cash Deposit for Rock Bridge Business Park Plat 1**

Stormwater Coordinator Nicki Rinehart stated this project plans to disturb approximately 2.97 acres for contractor style buildings and a parking lot. Ms. Rinehart stated 150% of the Erosion and Sediment Control costs for this project is \$26,518.53.

Commissioner Atwill stated this is a first reading and requested the Deputy County Clerk schedule this item for a second reading at the next available commission meeting with appropriate order for approval.

Joint Communications

7. **Second Reading: Mutual Aid Agreement with Boone County FPD (First Read 08.23.22)**

Commissioner Thompson moved now on this day, the County Commission of the County of Boone does hereby approve a Mutual Aid Agreement with Boone County Fire Protection District.

The terms of the Agreement are set out in the attached contract and the Presiding Commissioner is authorized to sign the same.

Commissioner Aldred seconded the motion.
The motion carried 3 to 0. **Order #406-2022**

Commission

8. First Reading: Approving a Right of Entry for MoDOT on County-Owned land

Boone County Counselor CJ Dykhouse stated this item is an accommodation request from MoDOT in connection with their I-70 corridor study for County-Owned land. Counselor Dykhouse stated he checked with Resource Management and Road & Bridge and their proposed use of this property wouldn't impose any conflict to any of the County's operations.

Commissioner Atwill stated this is a first reading and requested the Deputy County Clerk schedule this item for a second reading at the next available commission meeting with appropriate order for approval.

9. First Reading: Approving a Chapter 100 Application from Equipment Share

Applicants from Equipmentshare provided a PowerPoint presentation that is attached at the bottom of the minutes.

Commissioner Atwill stated this is a first reading and requested the Deputy County Clerk schedule this item for a second reading at the next available commission meeting with appropriate order for approval.

10. First and Second Reading: Board Appointment – Board of Health - Dr. Sonita Simelus

Commissioner Aldred moved now on this day, the County Commission of the County of Boone does hereby approve the following Board Appointment:

Dr. Sonita Simelus	Board of Health	New Appointment	3 Year Term	9-1-2022 thru 8-31-2025
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Commissioner Thompson seconded the motion.
The motion carried 3 to 0. **Order #407-2022**

11. First and Second Reading: Board Appointment – Board of Health - R. Wade Schuette

Commissioner Thompson moved now on this day, the County Commission of the County of Boone does hereby approve the following Board Appointment:

R. Wade Schuette	Board of Health	New Appointment	3 Year Term	9-1-2022 thru 8-31-2025
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Commissioner Aldred seconded the motion.
The motion carried 3 to 0. **Order #403-2022**

12. Public Comment

None

13. Commissioner Reports

Commissioner Thompson stated she would like to highlight something Commissioner Atwill often talks about, that this community is so blessed with people who are willing to give their time for various projects. Commissioner Thompson stated the two people confirmed on the Board of Health today are stunning and Boone County is blessed.

Attest:




Brianna L. Lennon
Clerk of the County Commission



Daniel K. Atwill
Presiding Commissioner



Justin Aldred
District I Commissioner



Janet M. Thompson
District II Commissioner



A construction technology company

Building the Future of Construction



A construction technology company

Our Mission:

To enable the construction industry with tools that unlock substantial increases to productivity. Together with our team and customers, we are building the future of construction.

EquipmentShare is rapidly expanding

- 100+ Rental, Retail, Tech and Service Centers
- Employs 3,500 team members
- Above average wage jobs w/upward mobility



EquipmentShare is rapidly expanding

For every 5 new locations, ES Corporate needs additional HR, legal, accounts payable, fleet managers, etc. EquipmentShare is on track to add hundreds of new locations in the next 48-60 months that will require hundreds of new employees reporting to Corporate:

Human Resources: For every additional 150-200 employees → 1

Fleet: For every 300 employees → 1

Accounting/Finance: For every 50 new employees → 1

Customer Experience: For every 200 employees → 1

Marketing/Communications: For every 500 employees → 1

Business/Analytics: For every additional 50 employees → 1

26 employees per branch
x 500 new branches
13,000 new employees

The Problem:

As EquipmentShare continues to grow nationwide, we are physically out-of-space at our current corporate location in Columbia:

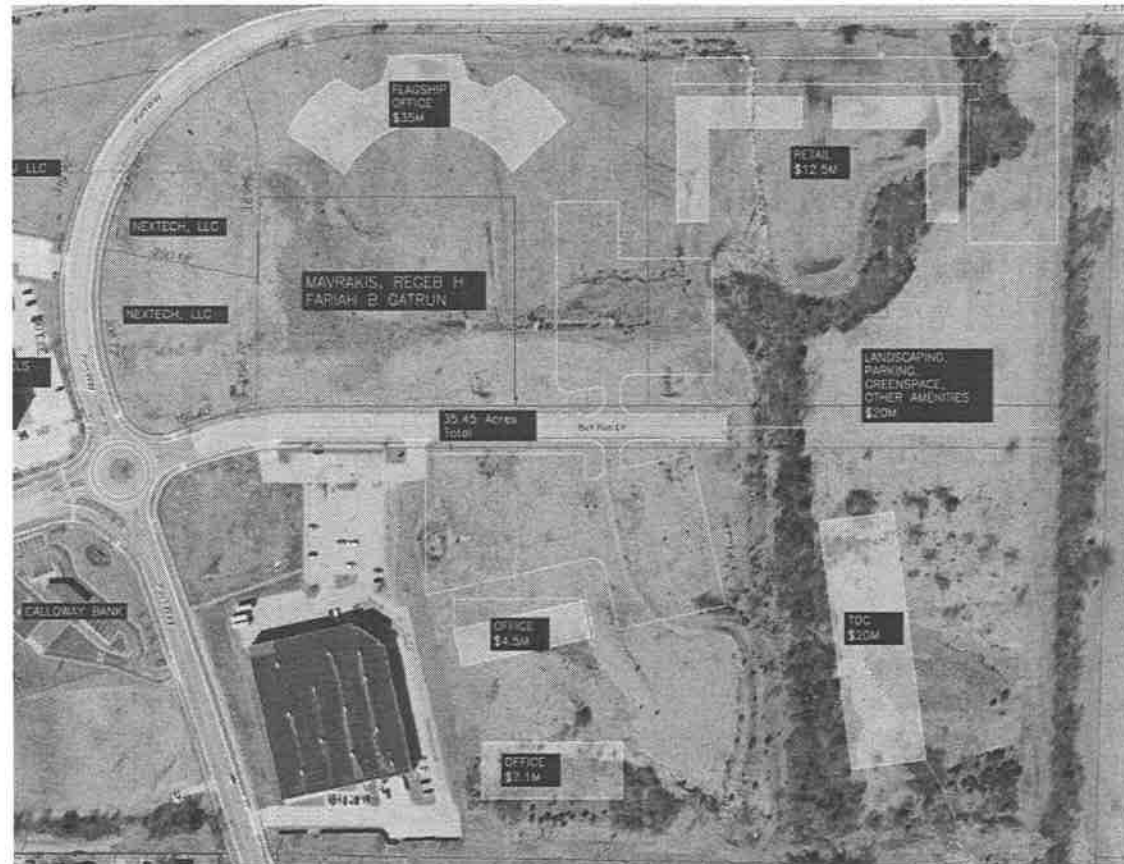
- Other states have aggressive corporate recruitment strategies we have to consider.



One Solution:

With your support, our vision is to develop a high-tech, destination corporate campus including:

- EquipmentShare Flagship Office building
- EQS Technology Development Center for research & design.
- Testsite for future retail concept store.



One Solution:

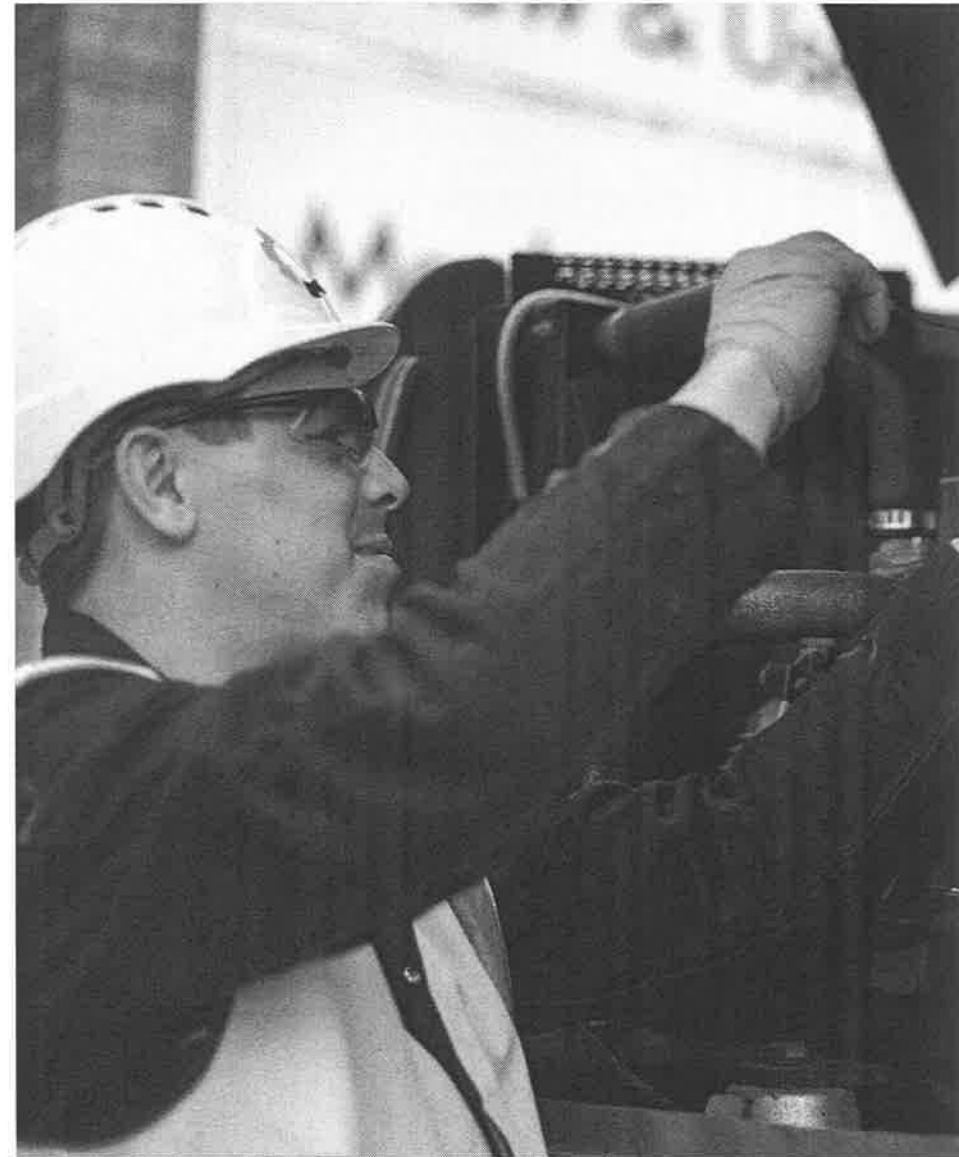
This will help EquipmentShare:

- Retain a significant percentage of our existing workforce (currently 417 employees) who report to the Columbia corporate office, many of whom now work remotely because EquipmentShare lacks space at the current location.
- Add up to 100 high-wage, high-skill robotics, engineering, and analytics jobs at a research and development center.
- Accommodate hundreds of additional employees to provide finance, accounting, human resources, information technology, customer service, legal, marketing, and fleet management services as EquipmentShare continues to grow over the next five years.

Benefits & Wages:

EquipmentShare currently employs 417 employees in Boone County with an average salary of \$72,289—more than 140% of the Boone County average wage.

Boone County Average Wage <i>(as of July 2022):</i>	\$49,791
Average EquipmentShare Starting Salary:	\$51,889
110% of Boone County Average Wage <i>(per Chapter 100 policy):</i>	\$54,770
Average EquipmentShare Salary <i>(based experience and job type):</i>	\$72,289



Benefits & Wages:

<u>EMPLOYEE TYPE</u>	<u>YEAR ONE</u>	<u>RANGE</u> *
Finance/Accounting/Credit	35	\$50,000–\$65,000
Human Resources/Recruiting/Training/Compliance	12	\$50,000–\$68,000
Information Technology	9	\$42,000–\$60,000
Customer Service/Sales Support	11	\$38,000–\$48,900
Legal	4	\$75,000–\$113,000
Marketing/Communications	8	\$55,700–\$72,700
Robotics/Engineers/Analytics	20	\$75,000–\$97,000
Admin: Security/Kitchen/Executive Assistant	6	\$38,000–\$63,000
Fleet	6	\$44,000–\$63,000
	111	\$51,889–\$72,289

**based on experience, education, and job classification*

Benefits & Wages:

BENEFITS THAT SUPPORT OUR EMPLOYEES

- Health benefits (medical, vision, dental)
- 401(k)
- Paid holidays and vacation time, plus overtime for applicable employees
- Regular performance reviews to help employees advance their career, grow their skills and increase compensation
- 24/7 access to wellness resources, like counseling and financial planning

Committed to Hiring Veterans

Veterans are uniquely trained in the latest technology and are aware of international and technical trends in business and industry. Service members know how processes and procedures enable an individual or organization to be successful.

- In November 2020, EquipmentShare committed to increase veteran hiring from 10% of our workforce to 15% by 2022.
- EquipmentShare has established partnerships with the US Army's Partnership for Youth Success (PaYS), the Army's Private Public Partnership Office, DOD SkillBridge, Hiring Our Heroes (US Chamber of Commerce), and Troops Into Transportation.



ES Vets July 25, 2021: 231

ES Vets July 25, 2022: 357

Current ES SkillBridge Interns: 27

Total ES Interns since November 2021: 38

Total Interns for 2022: 54 (this number will continue to grow)


SkillBridge goal for 2023: 100

SkillBridge goal for 2024: 200

SkillBridge Goal for 2025: 250

Committed to Diversity - A Workplace for All

EquipmentShare is committed to diversity by:

- Contracting with companies that are minority-owned.
 - Attending job fairs at universities, community colleges, trade schools and high schools across Missouri, including schools having a high minority student population, to recruit for open positions.
 - Offering presentations in primary schools that have a high rate of participation in free and reduced lunch programs.
 - Monitoring EEO data and setting goals to have minority employment match as closely as possible to those areas in which EquipmentShare operates.
 - Having an active DEI group to help promote equity across EquipmentShare, including in its recruitment strategies.
 - Providing training to managers and employees on how to recruit and maintain a diverse workforce and the importance of having a well-balanced team.
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- Setting up internal systems and documentation to record and report on the minority-owned business status of current and prospective vendors and contractors.

Community Impact

- We are passionate about building up and bettering our communities.
- Disaster response teams.
- Our drive to be prosperous is matched by our willingness to help others in need.
- Hundreds of thousands of dollars for a variety of philanthropic causes in Boone County alone in the last two years.
- \$2,500 giving back budget per branch to partner with local organizations (total giving company-wide was \$132K).
- 16 hours of paid volunteer time per employee.



Community Impact

Big Brothers Big Sisters

- Gift cards for kids on waiting list,
- annual sponsorship,
- Cupcake Fundraiser employee donation,
- Bowl for Kid's Sake–April
- Derby Event–May
- Countdown to Kickoff–August

Boone County Joint Comms–donation for National Public Safety week

Boys & Girls Club of Columbia–Chili Cook Off & Golf Tournament Sponsor

CCUA–Veteran's Day Celebration

Central Mo Food Bank–Santa's Work Crew Collections (food drive)

Columbia Chamber of Commerce–TRC Golf Tournament

Columbia College–Scholarship Fund Golf Tournament

Columbia Educational Robotics Foundation–Team trip to world championships



Community Impact

Columbia Police Foundation–Sponsored Trivia Night fundraiser.

Columbia Public Schools–No Child Hungry

AFC Columbia–Columbia semi-pro soccer league sponsorship for inaugural season.

Creative Mornings–Breakfast Sponsor for monthly meets

Day Dreams Foundation–Gold sponsorship for annual Gala

Ellis Fischel–Employee and company match

Great Circle–Gratitude Fest picnic donation.

Greenbelt Missouri–Running Roots 5k

Hallsville Elementary School–Small donation to support end of school celebration

Heart of Missouri United Way–Read Across Columbia

Masonic Home–Charitable Golf Team Sponsorship

Missouri Amputee Golf Association–Amputee Golf Classic

Missouri River Relief–MR340 River Hero Sponsorship

MMLS/Boone County Bar Association Tournament–\$1000 donated to MMLS' Veteran's Law Project.

Molly's Miles–Molly's Miles Race



Community Impact

Operation Safe Winter-\$1,000 for winter supplies for unsheltered.
Paxton Keely Elementary School-Silent Auction Item for Fall Festival
Police Foundation of Hallsville-prostate and breast cancer awareness
Riding For Our Veterans, Inc.--Sponsorship for Bull Ride for veterans.
Rockbridge Lion's Club/Welcome Home
Ronald McDonald House-Golf Tournament lunch sponsor
RootsNBlues Sponsorship
Spectrum Health Care
The Boys and Girls Clubs-annual giving
City of Columbia Tons of Trucks
Turning Point-CoMo Gives campaign donation match.
Two Mile Prairie PTA-Donation to support Spring picnic
United Way-Sponsorships for servers & waitstaff impacted by Covid
United Way-Columbia Literacy Program
Voluntary Action Center (Columbia)--Santas work crew collections
Welcome Home-Virtual Telethon
Welcome Home-Employee Fundraiser and company donation





WE ARE MORE THAN A CONSTRUCTION TECHNOLOGY COMPANY

EquipmentShare wants to inspire the next generation of entrepreneurs by cultivating start-ups, attracting capital investment, and creating jobs here at home.

 Equipment
Share